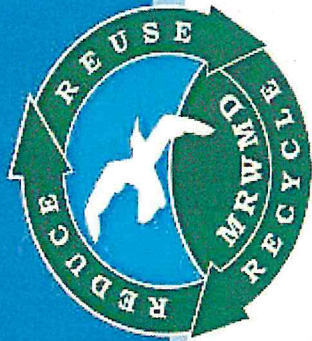


Monterey Regional Waste Management District

Turning Waste Into Resources

Since 1951



Financial Review

October 2019

Board of Directors

December 6, 2019

Financial Review – October 2019

October and YTD Revenue ('000)

<u>October</u>	<u>Actual</u>	<u>Budget</u>	<u>B/(W)</u>
Tip Fees	\$2,645	\$2,268	\$377
Total Revenue	\$3,639	\$3,246	\$393
<u>Year to Date</u>	<u>Actual</u>	<u>Budget</u>	<u>B(W)</u>
Tip Fees	\$10,218	\$ 8,775	\$ 1,443
Total Revenue	\$13,633	\$12,559	\$ 1,074

- Tip fee revenue is 16.6% over budget for the month and 3.7% higher than the same month last year.
- YTD tip fees are 16.5% above budget for the year and 2.6% higher than the same period last year.
- Contract tip fees are 29.6% above budget for the month and 25.2% higher than the YTD budget.
- District tip fees are 11.0% above the budget for the month and 10.8% above the YTD budget.
- Other revenue in October is \$994K and is \$16K above budget and is 14.9% lower than October 2018.
- CRV revenue is \$432K and MRF material revenue is \$203K in October.
- MRF material shipped in October is 2,645 tons. The average net price per ton is \$36.61.
- Total revenue for October is 12.1% above budget and YTD is 8.5% above budget.

Financial Review – October 2019

October Operating Expense & Net Income ('000)

<u>October</u>	<u>Actual</u>	<u>Budget</u>	<u>B/(W)</u>
Employment expense	\$ 1,550	\$ 1,330	\$ (220)
Other operating exp	\$ 1,379	\$ 1,468	\$ 89
Non-operating rev/(exp)	\$ (40)	\$ (153)	\$ 113
Net Income	\$ 670	\$ 295	\$ 375

- Employment expense is \$220K or 16.5% over budget partially due to higher wage costs.
- Overtime costs in October are \$136K.
- There is a workers compensation insurance adjustment of \$119K pertaining to the prior fiscal year.
- Contractual services costs are \$16K over budget due to site maintenance related expense.
- Operating supplies are \$83K over budget due higher spending relating to LFG air quality control, landfill maintenance and equipment rental.
- Taxes and surcharges are \$18K over budget primarily due to property tax charges.
- Repair and maintenance costs and professional services are \$124K below budget.

Financial Review – October 2019

YTD Operating Expense & Net Income ('000)

<u>YTD</u>	<u>Actual</u>	<u>Budget</u>	<u>B/(W)</u>
Employment expense	\$ 5,714	\$ 5,329	\$ (385)
Other operating exp	\$ 5,506	\$ 5,870	\$ 364
Non-operating rev/(exp)	\$ (132)	\$ (612)	\$ 480
Net Income	\$ 2,281	\$ 748	\$1,533

- Employment expense is \$385K or 7.2% over budget due to higher wages and higher benefit costs. The higher benefit costs are due to an additional workers compensation insurance expense.
- Hazardous waste costs are \$48K or 54.1% over budget due to higher than budget disposal costs.
- Operating supplies costs are \$134 or 39.9% over budget primarily due to air permit compliance expenses.
- Recycling costs are \$66K or 10.9% over budget due to higher wood waste processing costs.
- Repairs and maintenance are \$331K or 31.5% below budget primarily due to lower spending in the LFG.

Financial Review – October 2019

Cash Position

<u>Change in Cash Position</u>	<u>Jun 30, 2019</u>	<u>Oct 31, 2019</u>	<u>YTD Change</u>
Cash in Bank	\$ 2,879,992	\$ 4,363,535	\$ 1,483,543
Local Agency Investment Fund	7,743,987	7,302,985	(441,002)
Restricted Funds	2,500,000	2,500,000	- -
Bond Proceeds (invested)	23,405,301	20,261,662	\$(3,143,639)
Total	<u>\$36,529,280</u>	<u>\$34,390,887</u>	<u>\$(2,101,098)</u>

Sources of Cash

Cash generated from YTD operations \$ 1,042,541

Financial Review – October 2019

Site Tonnage & Diversion

	<u>October</u>	<u>Fiscal YTD</u>
Site accepted material	81,547	316,391
Site accepted less regional	41,110	158,139
Site diverted material	20,899	77,221
Diversion rate	50.8%	48.8%

MRF Tonnage & Diversion

	<u>October</u>	<u>Fiscal YTD</u>
C&D Material received	2,936	12,990
C&D Diversion percentage	74.0%	70.9%
SSR Material received	5,499	22,107
SSR Diversion percentage	63.2%	63.9%
Percent Diversion entire MRF	67.0%	66.5%