



# Memorandum

## MONTEREY REGIONAL WASTE MANAGEMENT DISTRICT

Reviewed by: MA Date: 9/13/19  
General Manager

DATE: August 29, 2019  
TO: General Manager  
FROM: Equipment Maintenance Manager  
SUBJECT: Purchase of One New Caterpillar 289D Compact Track Loader

**RECOMMENDATION:** That the Board of Directors 1) Adopt Resolution 2019-14 (attached) authorizing the purchase of one new Caterpillar 289D Compact Track Loader with multi-purpose bucket and brush cutter attachments using the preferential competitive pricing offered through Sourcwell (formally known as National Joint Powers Alliance, NJPA); 2) Accept the proposal (attached) by Quinn Company of Salinas, CA dated July 18, 2019, to provide a Caterpillar 289D Compact Track Loader with multi-purpose bucket and brush cutter attachments for the total price of \$99,735.99 (including sales tax and freight).

### BACKGROUND

Funds in the amount of \$100,000 are included in the FY 2019/20 Capital Outlay Budget for this purchase. In 2019 the District site operations spent \$17,300 for rental of a similar piece of equipment to mow vegetation on various areas of the site. This cost was for approximately 3 months of rental.

The District site is approximately 470 acres and of these 470 acres 75 to 100 acres contain areas of vegetation that provide erosion control and must be maintained by mowing. Depending on winter weather patterns mowing of these areas may be required multiple times per year.

### DISCUSSION

One of the challenges with renting this type of equipment is there are days when site personnel must divert their attention to other issues and cannot always maximize the use of a rented piece of equipment. Weather can also interfere with maximizing the use of a piece of rented equipment for this purpose. The result is sometimes paying for days of rental when the machine was not able to be operated.

Staff estimates that to effectively control the vegetation in these areas with a winter weather pattern such as the one experienced in 2018/19, rental of mowing equipment would need to be as much as six months per year. When you compare that to the cost of the proposed track loader purchase, it is in the Districts best interest to purchase a piece of equipment for this purpose. The proposed track loader with mower attachment would have a life expectancy in excess of 10 years. Additionally, there are many attachments that can be added to this track loader such as, post hole digger, sweeper brush, ditch trencher, forks, and material handling arm, just to name a few that would benefit site operations throughout the year.

Anticipated delivery of this new track loader is 2-weeks from date of order.

## **PURCHASE CONTRACT**

The District is a member of Sourcewell (formally NJPA). Sourcewell is a public agency serving member agencies across the country as a municipal contracting agency. Sourcewell establishes and provides nationally leveraged and competitively solicited purchasing contracts under the guidance of the Uniform Municipal Contracting Law (M.S. 471.345 Subd. 15). The Joint Exercise of Power Law (M. S. 471.59) allows its members to legally purchase through its contracts without duplicating their own competitive bidding process and requirements. The result of this cooperative effort is a high-quality selection of nationally leveraged, competitively bid contract solutions to allow member agencies access to top national contract volume pricing.

## **FINANCIAL IMPACT**

Funds in the amount of \$100,000 are included in the Capital outlay Budget for FY 2019/20 for this purchase. Quinn company has also included a 3 year or 3,000-hour full machine warranty worth approximately \$10,000 at no charge. Purchasing this track loader will result in an additional piece of equipment being added to the District's fleet, however, will offer the site operations greater flexibility with vegetation maintenance and provide an additional tool throughout the year to help increase efficiencies.


## **STRATEGIC PLAN**

The purchase of this track loader is not related to the District's Strategic Plan.

## **CONCLUSION**

It is therefore recommended that the Board of Directors:

- 1) Adopt Resolution 2019-15 authorizing the purchase of the new Caterpillar 289D Track Loader without competitive bidding using the preferential competitive pricing offered through the Sourcewell program; and
- 2) Accept proposal by Quinn Company of Salinas, CA, to provide a new Caterpillar 289D Track Loader for a total price of \$99,735.99 (including freight and sales tax)



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Ron Mooneyham

Attachments

Board of Directors  
Monterey Regional Waste Management District

**RESOLUTION NO. 2019-14**

**AUTHORIZING THE PURCHASE WITHOUT COMPETITIVE BIDDING OF  
ONE CATERPILLAR 289D TRACK LOADER UTILIZING THE COMPETITIVE  
PRICING PROGRAM OFFERED THROUGH THE SOURCEWELL (FORMALLY  
NATIONAL JOINT POWERS ALLIANCE, NJPA) PROGRAM**

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**WHEREAS**, the Monterey Regional Waste Management District has a requirement for a new, site operations track loader; and

**WHEREAS**, Sourcewell establishes and provides nationally leveraged and competitively solicited purchasing contracts under the guidance of the Uniform Municipal Contracting Law (M.S. 471.345 Subd. 15). The Joint Exercise of Powers Laws (M.S. 471.59) allows its members to legally purchase through its contracts without duplicating their own competitive bidding process and requirements. The result of this cooperative effort is a high quality selection of nationally leveraged, competitively bid contract solutions to help meet the challenging needs of current and future member agencies.

**WHEREAS**, when the competitive bidding requirement is satisfied through the Sourcewell contracts, therefore, such duplication of our own competitive bidding process is not required; and

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Directors of the Monterey Regional Waste Management District, as follows:

That the Board does hereby authorize the purchase of a Caterpillar 289D Track Loader with multi-purpose bucket and brush mower attachments for a total cost of \$99,735.99 (including freight and sales tax), offered through the competitive pricing program of Sourcewell, from Quinn Company of Salinas as described in that Company's proposal dated July 18, 2019.

**PASSED AND ADOPTED** at a regular meeting by the Board of Directors of the Monterey Regional Waste Management District duly held on September 20, 2019, by the following votes:

**AYES:**

**NOES:**

**ABSENT:**

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Carrie Theis, Chair

**ATTEST:**

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Timothy S. Flanagan  
General Manager/Secretary of the Board

# 259D/279D/289D

## Compact Track Loaders



Cat® C3.3B DIT (Turbo) Engine	259D		279D		289D	
Gross Power (SAE J1995)	55.4 kW	74.3 hp	55.4 kW	74.3 hp	55.4 kW	74.3 hp
<b>Weights</b>						
Operating Weight	4013 kg	8,846 lb	4487 kg	9,893 lb	4778 kg	10,533 lb
<b>Operating Specifications</b>						
Rated Operating Capacity at 50% Tipping Load	1315 kg	2,900 lb	1331 kg	2,935 lb	1724 kg	3,800 lb