



Monterey Regional Waste Management District

Turning Waste Into Resources

Since 1951

Financial Review

June 2020

Board of Directors

July 24, 2020

Financial Review – June 2020

June and YTD Revenue ('000)

<u>June</u>	<u>Actual</u>	<u>Budget</u>	<u>B/(W)</u>
Tip Fees	\$2,504	\$2,169	\$ 335
Total Revenue	\$3,585	\$3,105	\$ 480
<u>Year to Date</u>	<u>Actual</u>	<u>Budget</u>	<u>B(W)</u>
Tip Fees	\$28,828	\$25,535	\$ 3,293
Total Revenue	\$39,602	\$36,549	\$ 3,053

- June tip fee revenue is \$335K or 15.4% over budget primarily due to higher district waste tip fee waste revenue. June contract tip fee revenue is \$94K or 12.7% over budget. YTD tip fee revenue is \$28.8 million and is \$3.3 million or 12.9% above budget and is \$81K or 0.3% higher than fiscal 2019.
- Other revenue in June is \$1.1 million and is \$146K or 15.6% over budget. The other revenue is above budget mostly due to MRF sales and CRV reimbursements being \$267K or 45.1% over budget. Other revenue for the year is \$10.8 million and is \$240K or 2.2% below budget and \$1.6 million higher than fiscal 2019.
- June total revenue of \$3.6 million is \$480K or 15.5% over budget. YTD total revenue of \$39.6 million is \$3.1 million or 8.4% above budget and is \$1.7 million or 4.5% higher than fiscal 2019.

Financial Review – June 2020

June Operating Expense & Net Income ('000)

<u>June</u>	<u>Actual</u>	<u>Budget</u>	<u>B/(W)</u>
Employment expense	\$ 2,488	\$ 1,330	\$(1,158)
Other operating exp	\$ 1,337	\$ 1,468	\$ 131
Non-operating rev/(exp)	\$ 6	\$ (153)	\$ 159
Net Income/(Loss)	\$ (233)	\$ 154	\$ (387)

- Employment expense is \$2.5 million and is \$1.2 million over budget due to payments to VERI program participants. Total payments to VERI program participants were \$1.3 million.
- Fuel expense is a credit of \$78K as result of receiving RINs and LCFS credits against CNG purchases from the CNG supplier. The value of the credits received is \$85K.
- Repair and maintenance costs are \$207K or 78.6% over budget primarily due to higher LFG and scale repair costs.
- Taxes and surcharges expense is a credit \$9K due to corrections to prior month expenses.
- Total operating costs are \$3.8 million and are \$1.0 million or 36.7% over budget.
- Net loss for the month is \$233K primarily as a result of VERI payments.

Financial Review – June 2020

YTD Operating Expense & Net Income ('000)

<u>YTD</u>	<u>Actual</u>	<u>Budget</u>	<u>B/(W)</u>
Employment expense	\$ 17,258	\$ 15,972	\$(1,286)
Other operating exp	\$ 16,670	\$ 17,611	\$ 941
Non-operating rev/(exp)	\$ 131	\$ (1,838)	\$ 1,969
Net Income	\$ 5,805	\$ 1,128	\$ 4,677

- Employment expense is \$1.3 million or 8.1% over budget for the year primarily due to payments to VERI participants in June.
- Gas and oil expense is \$342K or 27.2% under budget.
- Recycling costs are \$512K or 28.2% over budget due to higher wood waste and food waste processing costs.
- Outside services are \$154K or 17.9% under budget.
- Public awareness is are \$93K or 36.3% under budget due to lower spending on events.
- Net income for the year is \$5.8 million and is \$4.7 million over budget and \$4.6 million higher than fiscal 2019.

Financial Review – June 2020

Cash Position

<u>Change in Cash Position</u>	<u>Jul 1, 2019</u>	<u>June 30, 2020</u>	<u>Change</u>
Cash in Bank	\$ 2,879,992	\$ 6,844,423	\$ 3,964,431
Investment & Bond Proceeds	<u>33,649,288</u>	<u>24,270,227</u>	<u>(9,379,061)</u>
Total	<u>\$36,529,280</u>	<u>\$31,114,650</u>	<u>\$(5,414,630)</u>

Sources of Cash

Cash generated from YTD operations \$ 84,676

Financial Review – June 2020

Site Tonnage & Diversion

	<u>June</u>	<u>Fiscal YTD</u>
Site accepted material	77,452	910,716
Site accepted less regional	42,144	483,524
Site diverted material	21,973	259,204
Diversion rate	52.1%	53.6%

MRF Tonnage & Diversion

	<u>June</u>	<u>Fiscal YTD</u>
C&D Material received	4,223	46,959
C&D Diversion percentage	82.4%	69.4%
SSR Material received	5,713	64,991
SSR Diversion percentage	65.3%	64.6%
Percent Diversion entire MRF	72.6%	66.6%