

MONTEREY REGIONAL WASTE MANAGEMENT DISTRICT

PRELIMINARY BUDGET

FISCAL YEAR 2023/2024

Presented to the Board of Directors on May 19, 2023

Table of Contents

Memorandum – Accounting Manager	1
Memorandum – Director of Human Resources	3
Organizational Chart	7
Budget Summary	8
Revenue	9
Expenses	13
Capital Outlay	18
Debt	23
Five-Year Outlook	24
Expenses by Department	25
Finance & Administration	25
Engineering & Compliance	27
Communications & Public Education	28
Materials Recovery Facility	28
Landfill Operations, Site & Facilities, Scales	29
Organics Management	30
Landfill Gas to Energy	31
Last Chance Mercantile & Household Hazardous Waste	32
Equipment & MRF Maintenance	33
Glossary	34

Memorandum – Accounting Manager

DATE: May 3, 2023

TO: General Manager

FROM: Accounting Manager

SUBJECT: Preliminary Budget for Fiscal Year 2023/24

RECOMMENDATION: That the Board approve the Preliminary Budget for Fiscal Year 2023/24.

Enclosed for your review is the Preliminary Budget for Fiscal Year (FY) 2023/24.

For FY23/24, staff estimates Revenues to be \$51,150,400. This is an increase of \$2,769,000 (5.7%) compared to the FY22/23 Budget and is due to the following factors:

- \$6,408,000 increase (19.3%) in disposal fees, due to a 5% increase in disposal fees and increase in material volumes originating from within and outside of Monterey County.
- \$4,734,000 decrease (38.1%) in MRF revenues, including commodities sales, processing fees and CRV revenue due to lower commodity prices.
- \$1,080,000 increase (60.0%) in projected power revenue resulting from a recalibration of estimates to align more accurately with recent experiences.

Operating Expenses for FY23/24 are projected to be \$42,133,000. This is an increase of \$5,297,000 (14.4%) from the FY22/23 Budget. Personnel expenses increase by \$2.5M (15.5%). Please see the accompanying memorandum from the HR Manager for details on personnel changes. Non-personnel expenses are projected to increase \$2.7M, or 13.5% compared to the FY22/23 Budget. Fuel costs are projected to increase \$1,200,000 due to fuel prices continuing to be high. Property and liability insurance expense is projected to increase \$350,000 (33.3%). Recycling services are projected to increase \$975,000 (43.8%) due to higher volume of material and higher processing fees.

Non-Operating Expenses for FY23/24 equals \$461,000, which includes interest expense on the 2018 and 2021 Revenue Bonds at \$1,265,000, partially offset by income from leases, investments and other charges equal to \$805,000.

Capital Outlay requests for FY23/23 equals \$22,137, a decrease of over \$550,000 from the FY22/23 Budget. Mobile Equipment requests of \$3,197,000s for the year include the replacement of a 2001 Cat 627G scraper (\$1,200,000), replacement of a 2002 Deere T3 loader (\$350,000) and a shop service truck (\$200,000). Capital Improvement projects include completion of the M1W-AWPF power connection (\$3,500,000), MRWMD-M1W Joint Agency microgrid (\$900,000), Development work on landfill Module 7 (\$4,200,000), Scale house additions and modifications to meet ADA standards (\$1,000,000), modifications to MRF equipment (\$950,000), an above scale to be placed at the MRF (\$600,000), road paving and road improvements (\$2,250,000), compost site improvements (\$1,000,000).

Net Income is projected at \$8,556,000.

Cash provided by operations for FY23/24 is estimated at \$14,076,000 (Net Income less Depreciation and

Amortization and Closure/Post Closure Costs). Unrestricted Cash Reserves are projected to total \$15,281,000, which includes a cash operating expense reserve of \$8,427,000. The District will meet the 20% operating expense reserve in FY23/24 that has been established by the District.

The Bond Debt Service

The debt service Ratio calculated for FY23/24 is 2.93, which is above the Bond Covenant of 1.25.

Garth Gregson – Accounting Manager

Memorandum – Human Resources Manager

DATE: May 12, 2023

TO: General Manager

FROM: Director of Human Resources

SUBJECT: Final FY 2023/24 Employee Compensation & Benefits Budget

RECOMMENDATION: That the Board Approve the Employee Compensation & Benefits Expenses included in the FY 2023/24 Budget.

BACKGROUND AND DISCUSSION

Based on a review of current staffing levels, workloads, department effectiveness, projections of tonnage increases and operational changes, staff informed the Board of its intent to increase employee headcount by four (4) positions, or 3.5 FTEs for fiscal year 2023/24. At the regular Board of Directors meeting on March 24, 2023, the Board approved adding two (2) of these positions ahead of final budget approval, based on immediate need.

The approved headcount for FY 2022/23 is 130.7 full-time equivalent (FTE) positions. The proposed headcount for FY 2023/24 is 134.20 FTEs and include the following changes:

1. ENGINEERING & COMPLIANCE DEPARTMENT—Add Project Manager, Regulatory Compliance Technician and Incoming Director of Engineering & Compliance. Eliminate Solid Waste Engineer position. (Net change is +2.0 FTEs. Board approved addition of 1.0 FTE on March 24, 2023.)

<u>Project Manager (+1)</u>: The scale of project work and operations support activities that is increasingly present at the District as it continues to grow in its breadth of diversion and disposal services to the community exceeds the current capacity of the Engineering & Compliance department. The District's engineers are responsible for managing numerous projects that are in various stages at any given time, small and large-scale and that consume considerable time to oversee and manage properly, and which are in addition to numerous compliance and operations support activities provided to other departments. The addition of a Project Manager to the team will better align business function with appropriate talent, i.e., create bandwidth for the department engineers to focus on the technical aspect of construction and capital improvement projects and delegate project management responsibilities to a Project Manager including, but not limited to, facility maintenance projects. The appropriate classification for the Project Manager position is the OE3 Support Unit.

Regulatory Compliance Technician and Solid Waste Engineer (Net 0 FTE): The Solid Waste Engineer position was added to the organization one year ago. This position had primary responsibility for regulatory compliance tracking and reporting in addition to limited technical engineering tasks. The position became vacant in March 2023 and after careful evaluation of the department functions and staffing needs, Staff is recommending eliminating the Solid Waste Engineer and replacing it with a Regulatory Compliance Technician to perform the regulatory tracking and

reporting functions only. The Regulatory Compliance Technician role is a lower-level classification. The appropriate classification for the Regulatory Compliance Technician is the OE3 Support Unit.

Incoming Director of Engineering & Compliance (+1 FTE): Additionally, Staff proposes to hire a successor Director of Engineering to work alongside the present incumbent for period of transition of 12 months prior to the incumbent's retirement and to ensure the District has the expertise necessary to move forward the numerous high-impact, large-scale projects currently underway and support a smooth transition for ongoing support of the GM and leadership team in operations, compliance, business development, development of the District's short and long-term goals and objectives. Some of the larger-scale projects include the Module 7-Phase 3 Liner Permit/Design/Construction, the CalRecycle ORG 6 Grant for composting operations change (Windrow to CASP method), and the WMD-AWPF Medium Voltage Transmission line to the M1W drinking water purification facility and the Board's recent approval to modify the project's design to establish microgrid functionality. More importantly, there are planning endeavors that are underway that have the potential to yield significant infrastructure projects in the future. Namely, the Joint Feasibility Study with M1W (microgrid expansion and organic-to-energy studies) and the landfill permit modification/master planning {associated with an external stormwater storage facility and related stormwater conveyance/control infrastructure; a 500-year engineered flood control levee for environmental protection and liability reduction purposes; master planning and phased development of leachate/condensate/groundwater collection, storage, transfer, and possibly treatment systems for the entire 315-acre landfill; and possibly new renewable energy opportunities that might be associated with M1W needs and/or the adjacent property owners who have expressed interest for power (CalAM Desal Plant, Marina Coast Water District, Dole Storage Facility, and RAMCO).

2. LANDFILL OPERATIONS DEPARTMENT – Add Heavy Equipment Operator (+ 1.0 FTE. Board approved March 24, 2023):

The District entered into an agreement with Waste Connection, Ltd., for an additional 250 tons per day of MSW from out of District, effective April 2022. The increase in tonnage was estimated to generate approximately \$2.15M in additional revenue per year for the duration of the four-year contract. In anticipation of this increase, one additional Heavy Equipment Operator (HEO) was added to last year's budget and while that helped manage the increase in tonnage to some extent, it has proven to be insufficient for the current disposal needs. Additionally, the recent closure of the Salinas Valley Solid Waste Authority's facility in Salinas has resulted in an increase in vehicles and tonnage coming to the District. The YTD tonnage is 67K more than last year and while daily vehicle counts of 800+ rarely occurred in the past, it has now become the norm.

Additionally, the team includes eight (8) HEO's and one (1) supervisor and one (1) manager. Most of the department staff are earning the highest annual vacation accrual in accordance with their length of service and collective bargaining agreement. The team's combined paid time off accrual is approximately seven (7) months per year – the impact of which is that the team is often short staffed, either because of scheduled PTO or unexpected absences due to illness or other reasons.

The addition of one HEO will provide flexibility to allow long-time staff to take their much-deserved vacations and allow for the staff to better manage the workload.

3. SCALES DEPARTMENT – Add part-time Deputy Weighmaster (+ 0.5 FTE):

The construction of the scale house is soon to be underway with expected completion in the Fall 2023. The new scale house will include one additional weighmaster kiosk – an increase from four (4) to five (5) kiosks. The increase is intended to support activities that is increasingly present at the District as it continues to grow in its breadth of diversion and disposal services offered to the community. The Deputy Weighmaster position will be filled only if business needs warrant.

The overall FTE count for FY 2023/24 will increase from 130.7 to 134.2, with the changes discussed above and as shown on the attached organizational chart (Attachment A) and on the graph below:

Full Time Equiva	lent (FTE)
DEPT	FY 2023/24
ADMIN	4.00
COMM/PUB ED	4.00
ENG	6.00
FIN/ACCT	5.00
HR	3.00
HHW	5.00
LANDFILL	11.00
LFG	3.00
MAINT SHOP	11.00
MRF MAINT	9.00
MRF OPS	50.00
SAFETY	2.00
SCALES	6.20
SITE OPS	15.00
	134.2

COST OF LIVING ADJUSTMENT (COLA):

The Employee Compensation and Benefits Budget also include cost of living (COLA) pay increases as prescribed by the MOUs:

Operating Engineers Local 3 Operations Unit: 4.2%

Operating Engineers Local 3 Support Unit: 4.0% (projected, based on MOU)

Operating Engineers Local 3 Allies Unit: 10.0% (5% COLA, plus 5% Living Wage Adjustment)

Non-affiliated, Non-Exempt Positions: 4.0% (based on past-practice to match OE3 Support Unit)

Management Unit: 4.2%

Non-affiliated, Exempt Positions: 4.2% (based on past-practice to match Management Unit)

The final budget also includes a 4.2% COLA pay increase for the General Manager, based on the assumption that the Board will follow past practice of granting the incumbent the same COLA pay increase that is given to all other District managers.

EMPLOYMENT TAXES AND BENEFITS:

Please refer to the <u>Operating Expense Accounts, Section 2. Taxes and Benefits</u>, found on page 14 of this budget document for all other personnel-related expenses that are included in the Employee Total Compensation Budget.

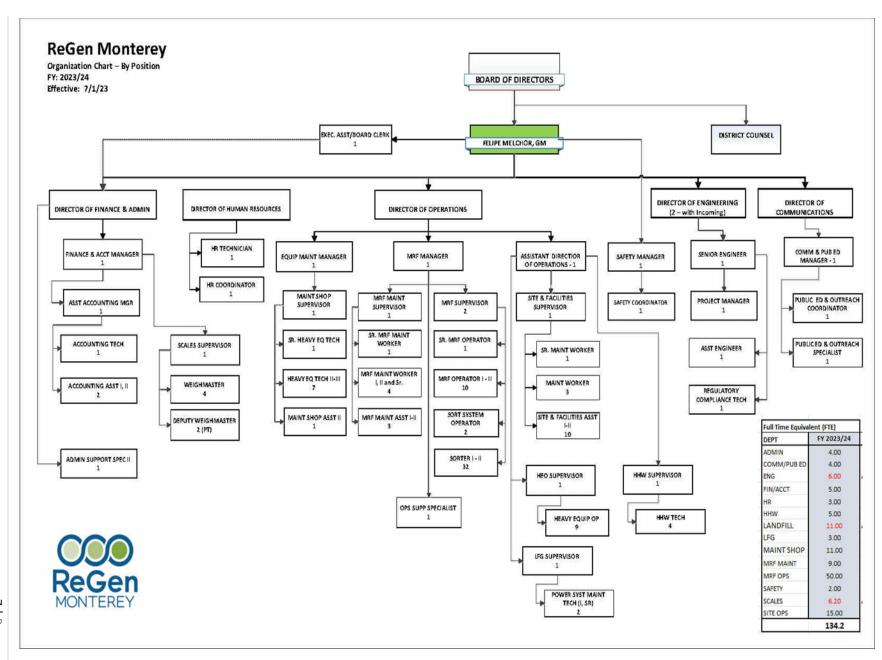
FINANCIAL IMPACT

The financial impact to the District's FY 2023/24 Employee Compensation & Benefits budget is estimated to be a \$2,549,000 increase in personnel costs compared to FY 2022/23.

CONCLUSION

Staff requests the Board approve the Preliminary Employee Compensation and Benefits Expenses in the amount of \$19,003,000 that are included in the FY 2023/24 Budget.

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Budget Summary

Fiscal 2024 Preliminary Budget Summary ('000)

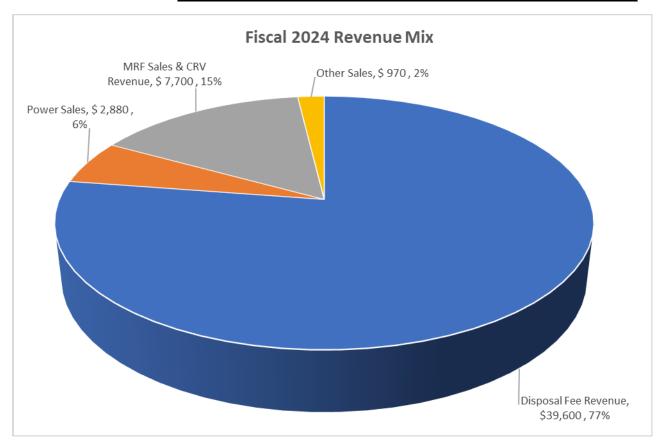
	F2	4 Budget	F2	3 Budget		F23 Est	F2	2 Actual
Income & Expense Summary		_		_				
Operating Revenues	\$	51,150	\$	48,381	\$	46,899	\$	39,602
Operating Expenses		42,133		36,836		36,701		35,622
Operating Income		9,017		11,545		10,198		3,980
Non-operating Expenses		(461)		(1,588)		(585)		(33)
Net Income	\$	8,556	\$	9,957	\$	9,613	\$	3,947
Cash Summary								
Beginning Unrestricted Cash		26,118		37,476		37,476		34,209
Cash from Operations								
Net Income (Loss)		8,556		9,957		9,613		3,627
Adjustments to Cash		5,520		4,800		5,195		4,435
Change in Cash from Operations		14,076		14,757		14,808		8,062
Cash from Financing Activities		(22.427)		(22.607)		(0.705)		(44 446)
Capital Outlay		(22,137)		(22,687)		(8,705)		(11,116)
Bond and Debt Reduction		(2,710)		(2,645)		(2,645)		(1,306)
Interest Paid on Bonds and Capital I		(1,266)		(1,983)		(1,379)		(942)
Changes in assets and liabilities		1,200		1,200		1,200		1,025
Decrease (Increase) Restricted Rese Change in Cash from Financing Activitie		(24.012)		(26 115)		- /11 E20\		- /12 220\
Change in Unrestricted Cash		(24,913) (10,837)		(26,115) (11,358)		(11,529) 3,279		(12,339) (4,277)
Change in Onlestricted Cash		(10,657)		(11,330)		3,279		(4,277)
Ending Unrestricted Cash		15,281		26,118		40,755		29,932
Designations/Reserves								
Cash Operating Reserve		7,323		6,407		6,301		5,711
Undesignated Cash		7,958		19,711		34,454		24,222
Total Unrestricted/Designated Cash		15,281		26,118		40,755		29,932
Restricted cash as of June 30								
2015 Bond Rate Stabilization Fund/in		2,350		2,350		2,350		2,350
Closure/Post Closure Care Costs		1,500		1,500		1,500		1,500
Environmental Impairment Fund	ć	1,000	ċ	1,000	ċ	1,000	ċ	1,000
TOTAL CASH AS OF JUNE 30	\$	20,131	\$	30,968	\$	45,605	\$	34,782
Ratio of Net Current Rev. to Debt Service		2.93		2.59		2.59		4.02

Revenue

Total District revenues are projected to increase by 5.7% compared to the FY22/23 Budget and by about 9.3% from current fiscal year estimates. Several factors have contributed to the increase in FY23/24, including:

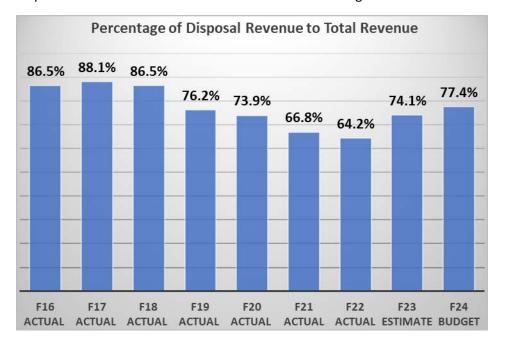
- A 5% increase to the District's standard material disposal rates for all materials, this increase will contribute approximately \$2,100,000 in new revenue.
- An increase to the MRF processing fee for Single Stream Recyclables (SSR), contributing \$154,000 in new revenue.
- Contractual rate increases for existing regional waste customers, including the cities of Capitola,
 Scotts Valley and Watsonville, and the County of Santa Cruz to \$55
- per ton. This will add approximately \$338,000 of revenue.
- An assumption of a modest 2% increase in material volume from all customers.

			Fisc	al 2024 I	Preli	ininary B	Bud	get				
All \$\$ in thousands	F24	4 Budget	F2	3 Budget	ı	F23 Est	F2	2 Actual	F24 vs F23 Budget \$	F24 vs F23 Budget %	F24 vs F23 Estimate \$	F24 vs F23 Estimate %
* Operating Revenues *												
Disposal Fee Revenue	\$	39,600	\$	33,192	\$	34,749	\$	29,330	\$ 6,408	19.3%	\$ 4,851	14.0%
Other Sales Revenue:												
Power Sales		2,880		1,800		2,846		2,109	1,080	60.0%	34	1.2%
MRF Sales & CRV Revenue		7,700		12,434		8,349		13,231	(4,734)	-38.1%	(649)	-7.8%
Other Sales		970		955		955		991	15	1.6%	15	1.6%
Total Other Sales Revenue		11,550		15,189		12,150		16,331	(3,639)	-24.0%	(600)	-3.7%
* Total Operating Revenues *	\$	51,150	\$	48,381	\$	46,899	\$	45,661	\$ 2,769	5.7%	\$ 4,251	9.3%



REVENUE ACCOUNTS

The District has been working to reduce dependance on disposal fees as its primary source of revenues. The second largest revenue source after disposal fees is Material Recovery Facility (MRF) revenue followed by revenue from power generation. The percentage of revenue from disposal fees had been declining from Fiscal 2016 to Fiscal 2022 however due to the decline in prices for MRF commodities in Fiscal 2023 the percentage of disposal revenue to total revenue is expected to increase in Fiscal 2024. Below is the percentage of disposal revenue to total revenue from Fiscal 2016 through Fiscal 2024.



1. Disposal Fees

Disposal Fees are projected to increase by 19%, or \$6.4M compared to the FY22/23 budget. Disposal fees make up about 77% of the District's total revenues. In projecting disposal revenue, staff has evaluated material types delivered by each of the District's four the major customer types and developed volume projections based on input from waste haulers and waste processors, and assumptions about the business activities associated with each material type.

The four customer types are: 1) District-based <u>Franchise</u> customers, consisting of residential and commercial customers, whose waste is delivered by GreenWaste Recovery, Monterey Disposal and Waste Management; 2) District-based (mostly) <u>Self-Haul or Commercial</u> customers, made up of private individuals and businesses such as construction and landscaping; 3) <u>Regional</u> customers located in Santa Cruz, Santa Clara and San Benito counties, whose waste is delivered by various hauling companies; and 4) <u>GreenWaste Recovery's</u> (GWR) operations in Santa Clara county, which deliver post-processed waste for landfilling.

Disposal rate changes

Disposal rates for the Regional customers and for GWR's Santa Clara operations will rise according to perdetermined price escalation provisions in each contract. For District customers, the Fiscal 2024 revenue projections include a 5% rate increase including the five main material types.

Material Type	Current Rate	New Rate	% Increase	Date of last increase
Solid Waste	\$70.00	\$74.00	5.7%	7/1/2022
Yard Waste	\$45.00	\$47.00	4.4%	7/1/2022
Problem Waste	\$102.00	\$107.00	4.9%	7/1/2022
Biosolids (Sewage Sludge)	\$40.00	\$42.00	5.0%	7/1/2022
Food Waste	\$61.00	\$64.00	4.7%	7/1/2022

Impact of disposal rate increases on District ratepayers

These tip fee increases are estimated to have a 1-2% impact on collection service costs for District Franchise ratepayers. This is because disposal costs make up about one-fifth of the total cost of service for franchise customers. For a household with a 32-gallon waste, 65-gallon recycling and 65-gallon yard waste service, these rate increases will add an average of \$0.29 per month, or approximately \$3.50 per year. Due to other changes in the collection costs that are not related to disposal costs, some Franchise customers will experience other increases in their collection service bills.

For self-haul customers who bring materials directly to the District, costs will increase in proportion to rate changes for the material type delivered. Overall, however, even with these proposed increases, the District will remain one of the lowest cost disposal alternatives in the region.

2. Material Recovery Facility (MRF) Revenue

Total MRF revenue is projected to decrease by 38%, or \$4.7M. MRF revenue is derived from commodity sales, processing fees and CRV rebates. Commodity prices have decreased throughout FY22/23 and the F23/24 budget is not expecting commodity prices to fully recover to the prices in the prior two years. Staff is projecting Single Stream Recyclables (SSR) volume will be comparable to estimated volumes in FY22/23.

Projections for total MRF tons processed are as follows: Franchise Single Stream Recyclables – 14,000 tons; Other Single Stream Recyclables – 49,000 tons; Construction & Demolition processed – 42,000 tons. No MSW will be processed under the current budget assumptions.

3. Commodity sales are the result of the sale of extracted materials that are baled and sent to markets via third party brokers. Commodity sales prices remain volatile due to continued market disruption caused by changing quality and quantity demands from both offshore and domestic buyers. A more stable element of MRF commodity revenues are the California Redemption/Refund Value (CRV) payments assigned to diverted products by CalRecycle. CRV payments represent approximately 40% of total MRF material sales revenue at current projections. Total commodity sales, inclusive of CRV payments, are projected to be \$6.3M.

In FY19/20, the District began charging a **Single Stream Recyclable (SSR) Processing fee** designed to recover the costs of operating recycling services in the MRF. This has become common practice in the industry nationwide. Since almost 80% of the Single Stream Recyclables (SSRs) processed by the District

come through open market contracts, the District strives to set this fee in accordance with prevailing

market rates. This fee is projected to result in

\$2.5M in revenue.

For FY23/24, the District is raising the processing fee by 5-7% per ton for some regional customers. The intent of the District is to increase the processing fee for all regional customers to \$40 per ton in FY24/25.

The District has conducted a regional rate benchmarking analysis to compare waste system costs and services to those in the greater Tri-County and Bay Area. The analysis has shown that the District's disposal fees remain among the lowest within a 90-mile radius and the District's residential and commercial collection rates are on average the lowest in the broader region.



3. Power Sales

The District operates four engines that burn methane gas pulled from the landfill. In total, this facility has a maximum capacity of 5 megawatts of power. All the District's internal electricity needs – about 1 megawatt - are met by this facility and the surplus power is sold to the grid. The estimated power revenue in FY22/23 is estimated to be more than \$2M however due to the unpredictability of when the engines will be out of service due to engine repairs and maintenance staff is projecting power sales for this budget to be \$2.9M to reflect experience more accurately. Electricity prices are not expected to change from FY22/23. The Monterey One Water electrical connection from their Advance Water Purification Facility to the



District's power plant may be completed during the second half of FY23/24.



4. Household Hazardous Waste & Other Sales

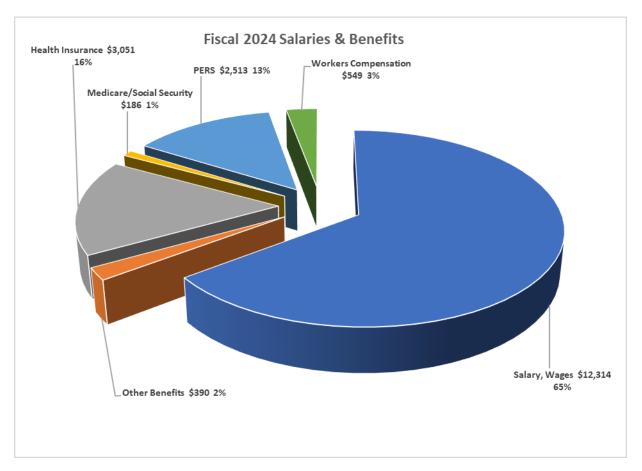
Household Hazardous Waste (HHW) revenues have increased in recent years to approximately \$150,000. No change in HHW drop-offs or costs are expected in FY23/24. Other Sales are not expected to change from FY19/20. These include the sale of sand, CNG for use in the truck yard fueling station and miscellaneous Operational Services - loading fees, push-offs, and certified weights.

Expenses

Fiscal 2024 Preliminary Budget

			FISC	ai 2024 F	rei	iminary E	Bud	iget				
All \$\$ in thousands	F24 Budg	et	F2	3 Budget		F23 Est	F2	22 Actual	F24 vs F23 Budget \$	F24 vs F23 Budget %	F24 vs F23 Estimate \$	F24 vs F23 Estimate %
* Operating Revenues *												
Disposal Fee Revenue	\$ 39,6	600	\$	33,192	\$	34,749	\$	29,330	\$ 6,408	19.3%	\$ 4,851	14.0%
Other Sales Revenue:												
Power Sales	2,8	80		1,800		2,846		2,109	1,080	60.0%	34	1.2%
MRF Sales & CRV Revenue	7,7	00		12,434		8,349		13,231	(4,734)	-38.1%	(649)	-7.8%
Other Sales		70		955		955		991	15	1.6%	15	1.6%
Total Other Sales Revenue	11,5	50		15,189		12,150		16,331	(3,639)	-24.0%	(600)	-3.7%
* Total Operating Revenues *	\$ 51,3	.50	\$	48,381	\$	46,899	\$	45,661	\$ 2,769	5.7%	\$ 4,251	9.3%
* Operating Expenses *												
Salary Expenses:												
Salary, Wages	\$12,3	14		\$10,846		\$11,147		\$10,036	\$1,468	13.5%	\$1,167	10.5%
Other Benefits		90		165		161		164	225	136.4%	229	142.2%
Health Insurance)51		2,709		2,424		2,285	342	12.6%	627	25.9%
Medicare/Social Security	2	.86		199		157		146	(13)	-6.5%	29	18.5%
PERS	2,5	13		2,025		2,076		1,519	488	24.1%	437	21.1%
Workers Compensation		49		510		506		607	39	7.6%	43	8.5%
Total Salary Expenses	19,0	03		16,454		16,471		14,757	2,549	15.5%	2,532	15.4%
Non-Salary Expenses:												
Amortization & Depreciation		.00		4,400		4,800		5,310	700	15.9%	300	6.3%
Closure/Post Closure Costs		20		400		395		347	20	5.0%	25	6.3%
Outside Services		69		735		701		725	34	4.6%	68	9.7%
Environmental Services		000		900		1,033		749	100	11.1%	(33)	-3.2%
Gasoline, Oil & Fuel	2,4	-00		1,198		1,661		1,465	1,202	100.3%	739	44.5%
Hazardous Waste Disposal		32		405		258		334	(73)	-18.0%	74	28.7%
Insurance		-00		1,050		1,121		915	350	33.3%	279	24.9%
Office Expense		28		403		475		458	125	31.0%	53	11.2%
Operating Supplies	1,0)77		1,367		1,098		927	(290)	-21.2%	(21)	-1.9%
Other Expense		86		40		70		32	46	115.0%	16	22.9%
Professional Services	1,0	64		1,131		1,016		964	(67)	-5.9%	48	4.7%
Public Awareness	4	18		442		129		83	(24)	-5.4%	289	224.0%
Recycling Services	3,2	200		2,225		3,036		1,886	975	43.8%	164	5.4%
Repairs & Maintenance		67		3,483		2,658		3,372	(16)	-0.5%	809	30.4%
Safety Equip/Supplies/Training	2	52		355		235		224	(103)	-29.0%	17	7.2%
Taxes & Surcharges	1,1	.89		1,411		1,219		1,408	(222)	-15.7%	(30)	-2.5%
Training/Meetings/Education	2	44		245		140		86	(1)	-0.4%	104	74.3%
Utilities		.84		192		185		168	(8)	-4.2%	(1)	-0.5%
Total Non-Salary Expenses:	23,1	.30		20,382		20,230		19,453	2,748	13.5%	2,900	14.3%
* Total Operating Expenses *	42,1	.33		36,836		36,701		34,210	5,297	14.4%	5,432	14.8%
** Operating Income (Loss) **	9,0	17		11,545		10,198		11,451	(2,528)	-21.9%	(1,181)	-11.6%
* Nonoperating Revenues (Expenses)	*											
Interest Income	4	75		50		465		121	425	850.0%	10	2.2%
Rents & Leases	3	25		340		324		324	(15)	-4.4%	1	0.3%
Other Income		5		5		5		303	-	n/a	-	0.0%
Sales of Fixed Assets				-		-		161	-	n/a	-	0.0%
Equipment Financing - Interest		(1)		(16)		(39)		(22)	15	-93.8%	38	-97.4%
Revenue Bonds - Interest	(1,2			(1,967)		(1,340)		(920)	702	-35.7%	75	-5.6%
* Nonoperating Revenues (Expenses)		61)		(1,588)		(585)		(33)	1,127	-71.0%	124	-100.6%
*** Change in Net Position ***	\$8,5	56		\$9,957		\$9,613		\$11,418	(\$1,401)	-14.1%	(\$1,057)	-11.0%

OPERATING EXPENSE ACCOUNTS

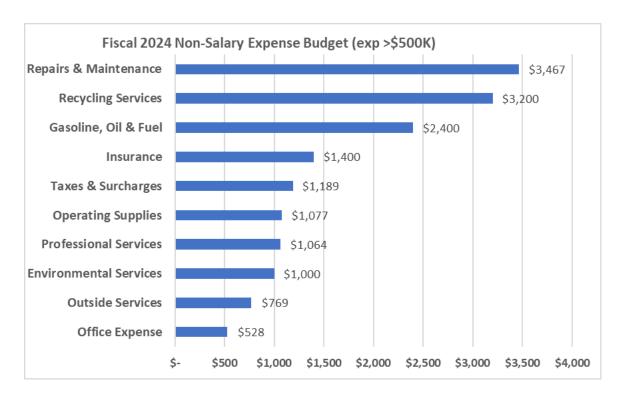


1. Wages

Total Wages increase by 13.5% compared to the FY22/23 budget, from \$10.8M to \$12.3M. Aside from base pay, step increases, and overtime pay, Wage estimates include pay for holiday work, stipends for shift-differential and bilingual skills, and longevity pay. Please refer to the HR Manager's Preliminary Employee Compensation & Benefits Budget for FY 2023/24 memorandum found earlier in this budget document for further information.

2. Taxes & Benefits

Taxes and benefits increase by 8.8%, due mostly to staffing additions and by increases in the underlying rates for healthcare and CalPERS pension obligations. District employees pay 12% of the total cost of health Insurance premiums, which are projected to increase by 15% on January 1, 2023. The District's healthcare premiums have increased over the past three years. The District's annual CalPERS costs are projected to increase 24.1% to \$2.5M. The total pension cost as a percentage of total wages is assumed to equal 20%. Workers' Compensation costs are projected to increase to \$549,000, a 7.5% increase due to a negotiated 3-year cap on the District's experience modifier (EMOD), and no change to rates.



3. Amortization & Depreciation

This Fiscal 2024 expense reflects the District's capital investment in equipment and facilities. Staff is projecting a 15.9% increase compared to the FY22/23 budget due to capital investments made in the past 12 months and the completion of projects that have in progress in prior years. This is a non-cash expense.

4. Closure/Post-Closure Costs

The Monterey Peninsula Landfill (MPL) Preliminary Closure/Post Closure (C/PC) Plan was approved in October 2011. The current estimate reflects the impact of the MPL C/PC Plan and tonnages of materials being landfilled in recent years. The FY23/24 budget projects a small increase from the previous year.

5. Contractual Services

Contractual services costs increase to \$759,000 from \$735,000, a change of 4.6%. Aside from temporary staffing expenses, other costs under this category include janitorial services, alarm services, bird and other pest control, and portable toilet rental.

6. Environmental Services

Environmental services are professional fees required to monitor and report on the landfill, groundwater, storm water, domestic water system, hazardous materials, air quality and landfill gas migration control and engine exhaust emissions. These expenses total \$1,000,000 in FY23/24, an increase of \$100,000 over the FY22/23 budget. Environmental services are utilized by the Engineering & Compliance department and in support of the Landfill Gas to Energy operations. Engineering and Compliance expenditures include semi-annual groundwater testing (\$36,000); surface methane monitoring (\$300,000). Landfill Gas to Energy compliance expenditures amount to \$500,000 for the year.

7. Fuels & Oils

The Fuels & Oils expense is expected to be \$2.4M which is an increase of \$1.2 million over the FY22/23

budget and \$935,000 higher than the actual FY21/22 fuel costs. Fuel prices have risen steadily over the past couple of years and are expected to remain high in Fiscal 2024. The cost of CNG fuel purchased and sold to GreenWaste Recovery for use in collection vehicles is projected to be \$600,000. This expense will be eliminated once the District's landfill gas conversion project is completed and becomes operational.

8. Hazardous Waste Disposal

Hazardous Waste Disposal expenses have increased significantly in recent years. The District pays third parties to dispose of hazardous waste collected at the District (batteries, florescent lamp tubes and compact fluorescent lamps, etc.). The projected cost for FY23/24 is \$332,000, an 18.0% decrease from the F22/23 budget.





9. Insurance

The District is projecting an increase in insurance costs from \$1.1M to \$1.4M, or 33.3%. based on information provided by the District insurance carrier (SDRMA). Insurance rate increases are the result of higher premiums in the global insurance markets in the past couple of years.

10. Office Expenses

Office Expenses are projected to increase 30.9% (\$125,000) year-over-year to \$528,000. Over \$250,000 of this total is for technology: software and related services for Administration, Accounting, Scales, MRF, Public Education & Communications and the Maintenance Shop; website development and maintenance; support services by third parties, including on-site support. Memberships, subscriptions and conference costs (\$90,000); Office supplies (\$120,000) that includes miscellaneous office costs and copier supplies and upkeep.

11. Operating Supplies

Operating Supplies have decreased by 21.2% (\$290,000) compared to the prior year, from \$1.4M to \$1.1M. The MRF Operating Supplies budget includes \$240,000 for production supplies such as baling wire and the MRF Maintenance budget contains \$75,000 for repair parts, conveyors, screens and tools. The Landfill operations budget contains \$50,000, mostly for landfill site maintenance and the Landfill Gas to Energy facility includes \$50,000 for landfill gas cleanup maintenance. The Scales and the Site departments expenses make up the remainder of this expense category.

12. Professional Services

Professional Services expenses decline by 6.0% (\$67,000) to \$1.1M compared to the FY22/23 budget. Professional Services include expenditures for on-going attorney fees (\$80,000), additional legal and other services related to labor relations (\$80,000); financial service fees for auditors, payroll processing, banking and bond compliance (\$120,000); human resources spending on hiring and recruiting (\$30,000); credit card processing fees for the Scales Operations (\$125,000); Engineering-related services, such as grant administration, power project analyses, AD feasibility study, MRF & biogas enhancement analyses (\$200,000); LFG costs for power sales scheduling; and other related professional services (\$100,000).

13. Public Education & Awareness

Public Awareness expenses have decreased by \$24,000 (5.47%) from last year's budget to \$417,000. Public Awareness expenditures include funds for advertising and publications, other promotion and education activities, compliance with regulatory legislation and participating with District jurisdictions in information sharing activities.

14. Recycling Services

The Recycling Services category includes costs for processing various materials that are not handled by District staff. Recycling Services related to the processing of yard waste, wood waste, food waste and comingled food and green waste. All recycling services for those materials are performed by Keith Day & Co. and make up over 80% of recycling services category. Payments for processing these materials are made on a per-ton basis. Others recycling expenses include MRF-related costs for handling glass, tires and freon (\$350,000).

15. Repairs & Maintenance

Repair & Maintenance expenses are budgeted at \$3.5M and is essentially the same as the F21/22 budget. The major areas of spending are in the Equipment Maintenance Shop (\$1.0M), the Landfill Gas to Energy facility (\$1.2M), and the MRF Maintenance departments (\$450,000). Other costs include maintenance of all District facilities.

16. Safety Equipment, Supplies & Services

Safety Equipment, Supplies & Service expenses are projected to decrease from the FY22/23 budget by \$102,000 to \$252,000. This expense line includes the cost of employee uniforms and safety footwear. Other safety expenses include costs for safety apparel and supplies used by employees in day-to-day operations such as gloves, vests, helmets and other apparel.

17. Taxes, Surcharges, Permits

Significant costs include: State Board of Equalization AB 939 Fee and the Monterey County Health Department fee. Both fees are based on tons landfilled and are estimated at \$1.0M; LAFCO membership (\$50,000); the Monterey Bay Unified Air Pollution Control District fees (\$52,000); Monterey County Water Resources Agency fees (\$50,000); new SWRCB landfill annual permit fee (\$50,000).

18. Training, Education & Meetings

The training budget of \$244,000 is essentially the same as the FY22/23 budget. Training is focused on job certifications and job skills development.

19. Utilities

Utilities expenses are projected to be \$184,000 in FY23/24 and this is \$9,000 (4.6%) lower than the FY22/23 budget. Utilities include miscellaneous electricity usage throughout the site in areas that cannot be served by District-generated power, and supplemental power purchased from PG&E when District power is off-line and telephone and data services.

20. Other Expenses

Other Expenses reflect FY22/23 budget spending levels.

NON-OPERATING REVENUE & EXPENSES

1. Non-Operating Revenues & Expenses

Non-operating Revenue & Expenses include revenues from the truck yard lease and space rental to other entities. Also included is income from returns on cash investments. Expenses are the interest expense associated with the District's 2018 and 2021 Revenue Bonds.



Capital Outlay

District capital expenditures are divided into two categories: <u>Mobile Equipment</u> and <u>Capital Improvements</u>. Mobile Equipment includes dozers, compactors, all vehicles, and trailers used on and off the site, and miscellaneous equipment such as computers, software, and furniture. Mobile Equipment spending is for the replacement of existing equipment and the purchase of new equipment not previously used in operations. Capital Improvements include investments in improving existing infrastructure and the development of new facilities or assets.

FY 2024 BUDGET - CAPITAL SPEND PLAN

All \$\$ in Thousands	21/22 Budget	22/23 Budget	23/24 Proposed	24/25	25/26	26/27	27/28
CAPITAL OUTLAY PLAN							
Mobile Equipment	2,370	5,777	3,197	2,932	2,652	2,450	1,000
Capital Improvements	14,775	16,910	18,940	15,005	10,590	11,675	16,690
TOTAL CAPITAL INVESTMENT	17,145	22,687	22,137	17,937	13,242	14,125	17,690

FY23/24 Capital Outlay Highlights

Mobile Equipment replacement and new purchases:

- Replace LF02 2001 627G T2_Scraper \$1,200,000
- Replace SI26 2002 744 John Deere T3_Loader \$350,000
- SH07 Sterling Shop Service Truck \$200,000

Capital Improvement Projects:

- M1W-AWPF power connection \$3.5M
- Module 7 development (Landfill) \$4.2M
- Roadway paving and improvements (Site) \$2.25M
- Scale and scale house improvements (Scales) \$1M
- LFG management \$800,000
- MRF 2.0 Capital Equipment Adds/Replacement \$850,000
- Above ground scale at the MRF \$600,000

Capital Outlay – Mobile Equipment

FY 2024 PRELIMINARY BUDGET - MOBILE EQUIPMENT CAPITAL SPEND PLAN

	Dept	21/22 Budget	22/23 Budget	23/24 Budget	24/25	25/26	26/27	27/28
MOBILE EQUIPMENT								
(AD) AD09 2005 Ford Expedition	ADM			80	-			
(LC) LC12 1999 GMC Flatbed - Chassis only	HHW			50	50			
Replace 1999 D6R Dozer - LF06	LFO		610					-
Replace 2002 CAT 740 Articulated Haul Truck LF12	LFO		900					
Replace 2001 627G Scraper LF02 with articulating ejector truck	LFO		900					
(LF) LF26 D8T Dozer 2016 (Replacement FY 25/26 \$1,000,000)	LFO	110						
SI79 2006 Chev LF Sup Truck	LFO				30			
Replace LF02 2001 627G T2_Scraper	LFO			1,200				
Replace LF26 D8T T4_Dozer 2016	LFO						1,275	_
Genie Light Tower - Used	LFO			12	12	12	,	
MRF Bin/Box replacement	MRF	25	25					
MR18 PV500 Pacific Tec 1998 - Liquid vacuum unit - Replace	MRF	65						
Replace 2011 324DL Excavator MR43	MRF	35						
Replace 2012 966K Wheel Loader MR46 (hand down for LF26)	MRF	575	575					
Replace MR44 2008 IHC Semi Truck (MRF) w/CNG unit	MRF	150	240					
Replace MR45 2008 IHC Semi Truck (MRF) w/CNG unit	MRF	150	240					
MR47 Clark C50SL - Replace with electric forklift	MRF		135					
Miscellaneous MRF Equipment purchases/replacements	MRF	20	20					
(MR) MR37 2009 Volvo Roll-Off Truck MR37 with CNG fueled unit	MRF	325	366	-				
(MR) MR38 2009 Volvo Roll-Off Truck MR38 with CNG fueled unit	MRF	325	366	-				
Replace MR54 2014 Tractor with CNG fueled unit	MRF				300			
Replace MR57 2016 Tractor with CNG fueled unit	MRF					315		
Replace LF17 627G 2005 T3_Scraper (Eng Upgrade or Replace)	MRF					1,200		
MRF Bin/Box replacement	MRF			25	25	25	25	
MR49 Caterpillar GPC50N - 2016 Forklift Replace w/electric	MRF			100	-			
(SH) SH07 Sterling Shop Service Truck -	SHO	190		200				
Outer year equpment purchase/replacement contingency 1,000	SHO		1,000	1,000	1,000	1,000	1,000	1,000
SI54 2002 Ford F-150 4x4	SIT				40			
SI81 1998 Chev HEO Truck	SIT			30			-	
Pickup truck for site security	SIT		30					
Replace 2010 Volvo Water Truck SI58	SIT	325	370	-				
Replace SI26 2002 744 John Deere T3_Loader (Used)	SIT			350	-			
Replace SI64 2008 Volvo T3_Water truck	SIT				1,275	-		
Replace SI12 670 John Deere T1_Grader (USED)	SIT				200			
Replace SI66 2008 CAT T3_Backhoe (USED)	SIT					-	150	
Box Scraper - New	SIT	75						
CS56B Vibratory Single Drum Roller (used)				150				
305 Track Mini Excavator (used)						100		
TOTAL		2,370	5,777	3,197	2,932	2,652	2,450	1,000

Capital Outlay – Capital Improvement Projects

FY 2024 BUDGET - CAPITAL IMPROVEMENTS SPEND PLAN

All \$\$ in Thousands	Dept.	21/22 Budget	22/23 Budget	23/24 Budget	24/25	25/26	26/27	27/28
Admin Building	ADM	55	75	125	25	175	2,000	2,000
Truck Yard	ADM	50	25	50	50	350	25	25
HHW Facility	LCM	75	15	50	20	20	20	20
LCM Retail Store	LCM	120	10	150	20	20	20	20
Public Recycling Drop-off	LCM	15	15	60	20	20	75	20
Tubile Recycling Brop on	LCIVI	13	13	00			,,	
LFGTE Facility	LFG	75	75	75	75	75	75	75
ENG #1 - Replacement	LFG					75	2,750	
ENG #2 - Replacement	LFG						75	2,750
ENG #3 - Replacement	LFG				75	2,750		
ENG #4 - Replacement	LFG			75	2,750			
Exhaust System - LFGTE Plant ENG #1	LFG			90				
RMC Integration - LFGTE Plant Elec Meters	LFG		30					
RMC Integration - H2S Analyzer Auto System	LFG		150	125				
Blower #302 - Major	LFG			75				
Engine Room Ventilation	LFG			125				
Misc. LFG - CEC Grant	LFG	450		250			250	
M1W - AWPF Power Connection	LFG	500	2,500	3,500	500			
MRWMD-M1W Joint Agency Microgrid & RE	LFG		750	900				
Energy & Organic Waste Proc. Tech. Assess.	LFG	250	250					
Compost site	LFO	2,500						
Compost Site - CASP (ORG 4 Grant)	LFO	2,300	500					
Module 7 Development	LFO	8,500	6,500	4,200				
Module 8 Development	LFO	8,300	0,300	4,200		250	250	9,000
·	LFO	75	200	275	75	200	75	100
Leachate Management	LFO	175	800	750	400	150	425	750
LFG Candansata Managament	LFO	50	75	175	75	250	75	100
LFG Condensate Management								
Misc. Landfill	LFO	75 75	150	175	75	75	100	150
Storm Water Management	LFO	/5	75	250	250	250	250	250
SWFP/WDR - Permit Amendment	LFO		150	275	250	225		
Tarp machine	LFO		85					
GPS system	LFO		500					
MRF 2.0 Capital Equipment Adds/Replacement	MRF	50		850	450		150	100
MRF C&D Tip Pad - external	MRF	30		100	1,750		250	
MRF Fall Protection Equipment	MRF		80	100	2,730			
MRF 2.5 C&D Concept Design/Evaluation	MRF				250	150		
MRF EQUIP OPT Investment	MRF	75			750	750		
MRF Fire Sprinkler Capital Replacement	MRF	,,,	150	175	730	750		500
With The Sprinkler Capital Replacement	IVIIVI		130	1/3				300
Scales -Above ground at the MRF	SCL			600				
Scales - 3 New Below-Grade Decks	SCL		15	15	15	300	300	300
Scale House Add. + ADA + Restrooms	SCL	350	900	1,000				
Maintenance Shop Building - planning	SHO		50		125	3,000		50
Shop - Air Compressor	SHO		50	50	125	3,000		50
·					750			
Shop Addition BLDG - 2nd Level Office	SHO		-	75	750	425	4 500	50
Old Shop Building - planning	SHO					125	1,500	50
Wash Pad Facility	SHO			25			10	150
Site Entrance Upgrade	SIT		50					
Paved Roads - Entrance + 4-way Intersection	SIT	1,160	2,150					
Windrow Compost - Permit Transfer	SIT	1,100	2,130	75		+		
Windrow Compost - Permit Hansier Windrow Compost - Air Permit	SIT	 		75		+		
Compost Site - CASP (ORG 6 Grant)	SIT			1,000	6,000			
Energy & Organic Waste Proc. Tech. Assess.	SIT			250	0,000			
						-		
Doemstic Water Treatment / Meters	SIT			75	475	450	450	150
Site Appearance Upgrade - LS design +	SIT		4-0	75	175	150	150	150
Paved Roads - Entrance + 4-way Intersection	SIT		150	2,250		150	2,000	
Paved Roads - site	SIT					1,000	1,000	
Misc. Site - ('22/23 stripping)	SIT	50	45	50	50	50	50	50
Misc. Facilities - ('22/23 signage)	SIT	50	45	50	50	50	50	50
Campus Electricifcation - PG&E NG Termination	SIT		345	400				
TOTAL CAPITAL IMPROVEMENT EXPENSES		14,775	16,910	18,940	15,005	10,590	11,675	16,690

Mobile Equipment Descriptions

The following items describe proposed Mobile Equipment investments by department for FY22/23 through FY 27/28.

Administration

FY23/24: \$80,000 - Replacement of 2005 Ford Expedition.

Landfill Operations

FY23/24: - Replacement of 2001 627G scraper.

Materials Recovery Facility

FY23/24: \$25,000 - MRF bin/boxes.

Total outer year investments: \$1,890,000 - Replace 2011 324D excavator

Equipment Maintenance Shop

FY23/24 investment: \$200,000 - Replacement of 2000 Sterling service truck. The service truck has to be replaced with a 2011 model or newer service truck to avoid enforcement action by CARB.

Total outer year investments: \$4M – For FY23/24 to FY27/28 contingency funds have been set set aside to fund expected, but as-yet unspecified, mobile equipment investments necessary to support all District operations.

Site and Facilities

FY23/24 investment: \$350,000 - Replacement of 2002 John Deere T3 loader (\$350,000), purchase of used pick-up truck for site and LCM security.

Total outer year investments: \$1,665,000 – Outer year investments incllude replacement of a 2008 water truck, John Deere T1 grader, Cat T3 backhoe, and a small dump truck (1.28M).

Capital Outlay – Capital Improvements

The five-year projection of Capital Improvement Projects presented in the referenced budget table reflects expected investments required to continue existing operations, meet known regulatory obligations, develop five new infrastructure projects, capital improvements to the main entrance road; at the front gate area and at the 4-way intersection before the entrance truck scales. The five significant infrastructure projects include the Landfill Module 7 development; expansion of the landfill gas collection and control system (GCCS) for the abandonment and replacement of old collection wells; the renovation of the scale house inclusive of accessibility features for ADA compliance and replacement of the exterior common area restroom at the Administration Building; permitting-construction of a medium voltage (4160V) electrical transmission line to Monterey One Water's (M1W) Advanced Water Purification Facility (AWPF); and design-permitting-construction of a Covered Aerated Static Pile (CASP) Composting System to replace the standard windrow compost method. The FY23/24 capital improvements plan addresses 1) deferred capital spending on capital maintenance or replacement of aging infrastructure since the 2005 time period following rate increase deferrals and a significant economic recession, 2) delayed and deferred projects since mid-2020 as impacted by the COVID-19 pandemic, and 3) the increase in business activity resulting in higher recycling and disposal volumes; and the recent decision to provide disposal service to the Gilroy and Morgan Hill communities due to capacity restrictions at the John Smith Road Landfill in San Benito County. The doubling of disposal volumes over the past decade causes the increasing rate and frequency of capital improvement projects for the landfill and its environmental control systems.

Debt

The following Debt Schedule describes the use of debt and the principal and interest payments for servicing debt. The Debt Service Coverage Ratios calculate the District's annual ability to meet the debt service covenant that is required of both the 2018 and 2021 Revenue Bonds. The minimum required ratio is 1.25.

Principal 780 820 860 860 905 950 1,000 1,045 1,100 Total 2018 Bond Debt Service 1,850 1,851 1,850 1,850 1,850 1,850 1,852 1,852 1,854 1,849 1,852 2021 Revenue Bonds Interest Expenses - - 1,605 1,785 1,805 1,820 1,845 1,905 1,905 Total 2021 Bond Debt Service - - 1,605 1,785 1,805 1,820 1,845 1,905 1,905 Total 2021 Bond Debt Service - - 1,726 2,213 2,220 2,216 2,216 2,248 2,217 Capital Equipment - Interest 2016/17 Compactor 12 6 -<			Fiscal 2	024 Prelir	ninary Bud	lget				
DEBT ISSUANCE Refinancing Revenue Bond Financing 2021 Total Debt Proceeds 24,910 224,910 224,910 2018 Revenue Bonds Interest Expenses	All \$\$ in Thousands	•	-	22/23 Est	•	•	24/25	25/26	26/27	27/28
Revenue Bond Financing 2021 24,910 - 24,020 - 24,020	DEBT SCHEDULE									
Total Debt Proceeds 24,910 - - - - - - - -	DEBT ISSUANCE									
Total Debt Proceeds - 24,910 - - - - - - - - -	Refinancing									
2018 Revenue Bonds	Revenue Bond Financing 2021		24,910							
Interest Expenses	Total Debt Proceeds	-	24,910	-	-	-	-	-		
Principal 780 820 860 860 905 950 1,000 1,045 1,100 Total 2018 Bond Debt Service 1,850 1,851 1,850 1,850 1,850 1,850 1,852 1,852 1,854 1,849 1,852 2021 Revenue Bonds Interest Expenses - - 1,605 1,785 1,805 1,820 1,845 1,905 1,905 Total 2021 Bond Debt Service - - 1,605 1,785 1,805 1,820 1,845 1,905 1,905 Total 2021 Bond Debt Service - - 1,726 2,213 2,200 2,216 2,216 2,248 2,217 Capital Equipment - Interest 2016/17 Compactor 12 6 -<	2018 Revenue Bonds									
Total 2018 Bond Debt Service 1,850 1,851 1,850 1,850 1,852 1,852 1,854 1,849 1,852 2021 Revenue Bonds Interest Expenses 121 428 415 396 371 343 312 971 342	Interest Expenses	1,070	1,031	990	990	947	902	854	804	752
Marcine Marc	Principal	780	820	860	860	905	950	1,000	1,045	1,100
Interest Expenses - - 121 428 415 396 371 343 312 Principal - - 1,605 1,785 1,805 1,820 1,845 1,905 1,905 Total 2021 Bond Debt Service - - 1,726 2,213 2,220 2,216 2,216 2,248 2,217 Capital Equipment - Interest 2016/17 Compactor 12 6 - - - - - - - - -	Total 2018 Bond Debt Service	1,850	1,851	1,850	1,850	1,852	1,852	1,854	1,849	1,852
Principal - - 1,605 1,785 1,805 1,820 1,845 1,905 1,905 Total 2021 Bond Debt Service - - 1,726 2,213 2,220 2,216 2,216 2,248 2,217 Capital Equipment - Interest 2016/17 Compactor 12 6 -	2021 Revenue Bonds									
Total 2021 Bond Debt Service 1,726 2,213 2,220 2,216 2,216 2,218 2,218 2,217 Capital Equipment - Interest 2016/17 Compactor 12 6	Interest Expenses	-	-	121	428	415	396	371	343	312
Capital Equipment - Interest 2016/17 Compactor 12 6	Principal	-	-	1,605	1,785	1,805	1,820	1,845	1,905	1,905
2016/17 Compactor 12 6 2 2017/18 Dozer & Loader 32 24 16 8	Total 2021 Bond Debt Service	-	-	1,726	2,213	2,220	2,216	2,216	2,248	2,217
2017/18 Dozer & Loader 32 24 16 8	Capital Equipment - Interest									
Capital Equipment - Principal 2016/17 Compactor 236 241	2016/17 Compactor	12	6	-	-	-	-	-	-	-
2016/17 Compactor 236 241 -	2017/18 Dozer & Loader	32	24	16	8	-	-	-	-	-
ZO17/18 Dozer & Loader 236 244 252	Capital Equipment - Principal									
Total Debt Service Total Interest 1,106 1,054 1,119 1,418 1,362 1,298 1,225 1,148 1,064 Total Principal 1,252 1,306 2,717 2,645 2,710 2,770 2,845 2,950 3,005 Total Debt Service 2,358 2,359 3,836 4,063 4,072 4,068 4,070 4,098 4,069 TOTAL NET FROM FINANCING (2,358) 22,551 (3,836) (4,063) (4,072) (4,068) (4,070) (4,098) (4,098) (4,069) DEBT SERVICE RATIOS Current Revenue 36,505 45,661 46,899 48,381 51,150 51,718 53,210 54,746 56,328 Less: Operating Expenses 27,921 34,209 36,701 37,861 39,216 40,621 42,079 43,552 45,076 Net Current Revenue 8,584 9,476 10,198 10,520 11,934 11,097 11,131 11,194 11,252 Debt Principal & Interest 2,358 2,359 3,836 4,063 4,072 4,068 4,070 4,098 4,069	2016/17 Compactor	236	241	-	-	-	-	-	-	-
Total Interest 1,106 1,054 1,119 1,418 1,362 1,298 1,225 1,148 1,064 Total Principal 1,252 1,306 2,717 2,645 2,710 2,770 2,845 2,950 3,005 Total Debt Service 2,358 2,359 3,836 4,063 4,072 4,068 4,070 4,098 4,069 TOTAL NET FROM FINANCING (2,358) 22,551 (3,836) (4,063) (4,072) (4,068) (4,070) (4,098) (4,069) DEBT SERVICE RATIOS Current Revenue 36,505 45,661 46,899 48,381 51,150 51,718 53,210 54,746 56,328 Less: Operating Expenses 27,921 34,209 36,701 37,861 39,216 40,621 42,079 43,552 45,076 Net Current Revenue 8,584 9,476 10,198 10,520 11,934 11,097 11,131 11,194 11,252 Debt Principal & Interest 2,358 2,359 3,836 4,063 4,072 4,068 4,070 4,098 4,069	2017/18 Dozer & Loader	236	244	252	-	-	-	-	-	-
Total Principal 1,252 1,306 2,717 2,645 2,710 2,770 2,845 2,950 3,005 Total Debt Service 2,358 2,359 3,836 4,063 4,072 4,068 4,070 4,098 4,069 TOTAL NET FROM FINANCING (2,358) 22,551 (3,836) (4,063) (4,072) (4,068) (4,070) (4,098) (4,069) DEBT SERVICE RATIOS Current Revenue 36,505 45,661 46,899 48,381 51,150 51,718 53,210 54,746 56,328 Less: Operating Expenses 27,921 34,209 36,701 37,861 39,216 40,621 42,079 43,552 45,076 Net Current Revenue 8,584 9,476 10,198 10,520 11,934 11,097 11,131 11,194 11,252 Debt Principal & Interest 2,358 2,359 3,836 4,063 4,072 4,068 4,070 4,098 4,069	Total Debt Service									
Total Debt Service 2,358 2,359 3,836 4,063 4,072 4,068 4,070 4,098 4,069 TOTAL NET FROM FINANCING (2,358) 22,551 (3,836) (4,063) (4,072) (4,068) (4,070) (4,098) (4,069) DEBT SERVICE RATIOS Current Revenue 36,505 45,661 46,899 48,381 51,150 51,718 53,210 54,746 56,328 Less: Operating Expenses 27,921 34,209 36,701 37,861 39,216 40,621 42,079 43,552 45,076 Net Current Revenue 8,584 9,476 10,198 10,520 11,934 11,097 11,131 11,194 11,252 Debt Principal & Interest 2,358 2,359 3,836 4,063 4,072 4,068 4,070 4,098 4,069	Total Interest	1,106	1,054	1,119	1,418	1,362	1,298	1,225	1,148	1,064
TOTAL NET FROM FINANCING (2,358) 22,551 (3,836) (4,063) (4,072) (4,068) (4,070) (4,098) (4,069) DEBT SERVICE RATIOS Current Revenue 36,505 45,661 46,899 48,381 51,150 51,718 53,210 54,746 56,328 Less: Operating Expenses 27,921 34,209 36,701 37,861 39,216 40,621 42,079 43,552 45,076 Net Current Revenue 8,584 9,476 10,198 10,520 11,934 11,097 11,131 11,194 11,252 Debt Principal & Interest 2,358 2,359 3,836 4,063 4,072 4,068 4,070 4,098 4,069	Total Principal	1,252	1,306	2,717	2,645	2,710	2,770	2,845	2,950	3,005
DEBT SERVICE RATIOS Current Revenue 36,505 45,661 46,899 48,381 51,150 51,718 53,210 54,746 56,328 Less: Operating Expenses 27,921 34,209 36,701 37,861 39,216 40,621 42,079 43,552 45,076 Net Current Revenue 8,584 9,476 10,198 10,520 11,934 11,097 11,131 11,194 11,252 Debt Principal & Interest 2,358 2,359 3,836 4,063 4,072 4,068 4,070 4,098 4,069	Total Debt Service	2,358	2,359	3,836	4,063	4,072	4,068	4,070	4,098	4,069
Current Revenue 36,505 45,661 46,899 48,381 51,150 51,718 53,210 54,746 56,328 Less: Operating Expenses 27,921 34,209 36,701 37,861 39,216 40,621 42,079 43,552 45,076 Net Current Revenue 8,584 9,476 10,198 10,520 11,934 11,097 11,131 11,194 11,252 Debt Principal & Interest 2,358 2,359 3,836 4,063 4,072 4,068 4,070 4,098 4,069	TOTAL NET FROM FINANCING	(2,358)	22,551	(3,836)	(4,063)	(4,072)	(4,068)	(4,070)	(4,098)	(4,069)
Less: Operating Expenses 27,921 34,209 36,701 37,861 39,216 40,621 42,079 43,552 45,076 Net Current Revenue 8,584 9,476 10,198 10,520 11,934 11,097 11,131 11,194 11,252 Debt Principal & Interest 2,358 2,359 3,836 4,063 4,072 4,068 4,070 4,098 4,069	DEBT SERVICE RATIOS									
Net Current Revenue 8,584 9,476 10,198 10,520 11,934 11,097 11,131 11,194 11,252 Debt Principal & Interest 2,358 2,359 3,836 4,063 4,072 4,068 4,070 4,098 4,069	Current Revenue	36,505	45,661	46,899	48,381	51,150	51,718	53,210	54,746	56,328
Debt Principal & Interest 2,358 2,359 3,836 4,063 4,072 4,068 4,070 4,098 4,069	Less: Operating Expenses	27,921	34,209	36,701	37,861	39,216	40,621	42,079	43,552	45,076
	Net Current Revenue	8,584	9,476	10,198	10,520	11,934	11,097	11,131	11,194	11,252
Ratio Net Current Rev. to Debt Service 3.64 4.02 2.66 2.59 2.93 2.73 2.73 2.73	Debt Principal & Interest	2,358	2,359	3,836	4,063	4,072	4,068	4,070	4,098	4,069
	Ratio Net Current Rev. to Debt Service	3.64	4.02	2.66	2.59	2.93	2.73	2.73	2.73	2.77

Five-Year Outlook

Fiscal 2024 Preliminary Budget Summary ('000)

	F22 Actual	F23 Budget	F23 Est	F24 Budget	F24/25	F25/26	F26/27	F27/28
Income & Expense Summary								
Operating Revenues	\$ 45,661	\$ 48,381	\$ 46,899	\$ 51,150	\$ 51,718	\$ 53,210	\$ 54,746	\$ 56,328
Operating Expenses	34,209	36,837	36,701	42,131	43,546	45,072	46,653	48,292
Operating Income	11,452	11,544	10,198	9,019	8,172	8,138	8,093	8,037
Non-operating Expenses	132	(1,306)	(993)	(461)	(1,528)	(1,396)	(1,281)	(1,148)
Net Income	\$ 11,584	\$ 10,238	\$ 9,205	\$ 8,558	\$ 6,644	\$ 6,741	\$ 6,812	\$ 6,888
Cash Summary								
Beginning Unrestricted Cash	34,209	27,472	27,472	30,027	17,946	14,182	12,187	7,697
Cash from Operations								
Net Income (Loss)	3,627	9,956	9,608	8,558	6,644	6,741	6,812	6,888
Adjustments to Cash	4,435	4,800	5,195	5,520	5,686	5,856	6,032	6,213
Change in Cash from Operations	8,062	14,756	14,803	14,078	12,329	12,597	12,844	13,101
Cash from Financing Activities								
Capital Outlay	(11,116)	(8,217)	(8,745)	(22,652)	(12,586)	(11,086)	(13,826)	(9,766)
Bond and Debt Reduction	(2,409)	(2,502)	(2,502)	(2,616)	(2,616)	(2,616)	(2,616)	(2,616)
Interest Paid on Bonds and Capital Leases	(2,299)	(2,201)	(2,201)	(2,091)	(2,091)	(2,091)	(2,091)	(2,091)
Changes in assets and liabilities	1,025	1,200	1,200	1,200	1,200	1,200	1,200	1,200
Decrease (Increase) Restricted Reserves		-	-	-	-	-	-	-
Change in Cash from Financing Activities	(14,799)	(11,720)	(12,248)	(26,159)	(16,093)	(14,593)	(17,333)	(13,273)
Change in Unrestricted Cash	(6,737)	3,036	2,555	(12,081)	(3,764)	(1,996)	(4,489)	(172)
Ending Unrestricted Cash	27,472	30,508	30,027	17,946	14,182	12,187	7,697	7,526
Designations/Reserves								
Cash Operating Reserve	5,710	6,407	6,301	7,322	7,572	7,843	8,124	8,416
Undesignated Cash	21,762	24,101	23,726	10,624	6,610	4,344	(427)	(890)
Total Unrestricted/Designated Cash	27,472	30,508	30,027	17,946	14,182	12,187	7,697	7,526
Restricted cash as of June 30								
2015 Bond Rate Stabilization Fund/in Trust	2,350	2,350	2,350	2,350	2,350	2,350	2,350	2,350
Closure/Post Closure Care Costs	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500
Environmental Impairment Fund	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
TOTAL CASH AS OF JUNE 30	\$ 32,322	\$ 35,358	\$ 34,877	\$ 22,796	\$ 19,032	\$ 17,037	\$ 12,547	\$ 12,376
Ratio of Net Current Rev. to Debt Service	4.02	2.59	2.66	2.93	2.73	2.73	2.73	2.77

Expenses by Department

The following pages provide a breakdown of spending and staffing in each of the District's areas of operation. Department expenses make up 85% of total Operating Expenses, the remainder being Amortization & Depreciation and Closure/Post-Closure costs.

Finance & Administration

			Higher/Lower F23		Higher/Lower F23	
Account	F24 Budget	F23 Budget	Budget	F23 Estimate	Estimate	
<u>Administration</u>						
SALARIES	\$ 648,169	\$ 576,150	\$ 72,019	\$ 510,786	\$ 137,383	
EMPLOYER PAYROLL TAXES	10,937	10,434	504	7,202	3,735	
EMPL. BENFDEFERRED COMP (457)	15,131	7,471	7,660	9,304	5,828	
HEALTH INSURANCE	107,320	106,212	1,108	117,637	(10,317)	
EMPL. BENFPERS	133,172	110,862	22,310	103,550	29,622	
EMPL. BENFWORKERS COMP.	8,728	7,917	811	4,320	4,408	
AMORT/DEP	5,100,000	4,400,000	700,000	4,800,000	300,000	
MEETING SUPPLIES	20,000	10,000	10,000	18,000	2,000	
MEMBERSHIPS/CONFERENCES	50,000	17,000	33,000	50,000	-	
TRAVEL EXPENSE	8,000	8,000	(0)	6,000	2,000	
GOVERNMENTAL FEES	180,000	200,000	(20,000)	160,000	20,000	
OFFICE SUPPLIES	60,000	25,000	35,000	85,000	(25,000)	
INSURANCE	1,400,000	1,050,000	350,000	1,121,000	279,000	
INFO SYS SUPPLIES/SERVICES	130,000	120,000	10,000	130,000	-	
OUTSIDE SERVICES	25,000	40,000	(15,000)	26,000	(1,000)	
UTILITIES	100,000	120,000	(20,000)	72,000	28,000	
EE RECOGNITION/GOODWILL	5,000	2,000	3,000	4,000	1,000	
DONATIONS/SPONSORSHIPS	1,000	-	1,000	1,000	-	
MEDICAL SERVICES	5,000	10,000	(5,000)	3,000	2,000	
TRAINING/EDUCATION	10,000	28,000	(18,000)	20,000	(10,000)	
LEGAL FEES	100,000	140,000	(40,000)	55,000	45,000	
PROFESSIONAL SERVICES	75,000	125,000	(50,000)	125,000	(50,000)	
EQUIPMENT R&M	2,000	2,000	(0)	-	2,000	
EQUIPMENT RENTAL	2,000	1,000	1,000	19,000	(17,000)	
FACILITIES MAINTENANCE	100,000	100,000	0	132,000	(32,000)	
DIESEL & GAS	-	7,500	(7,500)	25,000	(25,000)	
OPERATING SUPPLIES	40,000	25,000	15,000	51,000	(11,000)	
SAFETY SUPPLIES	15,000	8,000	7,000	21,000	(6,000)	
CLOSURE/POST CLOSURE COSTS	420,000	400,000	20,000	395,000	25,000	
SALARIES-BOARD	20,000	32,000	(12,000)	15,000	5,000	
EMPLOYER PAYROLL TAXES-BOARD	2,000	103	1,897	212	1,789	
EMPL. BENFWORKERS COMP-BOARD	500	-	500	103	397	
TRAVEL EXPENSE-BOARD	2,000	129	1,871	2,000	-	
Administration Total	\$ 8,795,959	\$ 7,689,780	\$ 1,106,179	\$ 8,089,114	\$ 706,845	

			Hig	gher/Lower F23		Hig	gher/Lower F23
Account	F24 Budget	F23 Budget		Budget	F23 Estimate		Estimate
Human Resources							
SALARIES \$	354,877	\$ 332,387	\$	22,489	\$ 334,048	\$	20,829
EMPLOYER PAYROLL TAXES	6,991	4,820		2,171	4,710		2,281
EMPL. BENFDEFERRED COMP (457)	77,680	8,329		69,351	4,847		72,832
HEALTH INSURANCE	5,146	72,125		(66,979)	64,378		(59,232)
EMPL. BENFPERS	77,703	66,141		11,562	65,519		12,184
EMPL. BENFWORKERS COMP.	4,216	3,950		265	3,924		292
MEETING SUPPLIES	2,000	2,000		(0)	-		2,000
MEMBERSHIPS/CONFERENCES	10,000	8,000		2,000	5,000		5,000
TRAVEL EXPENSE	3,000	3,000		-	1,000		2,000
SOCIAL COMMITTEE EXPENSE	13,500	12,500		1,000	10,000		3,500
OFFICE SUPPLIES	6,000	7,200		(1,200)	6,000		-
INFO SYS SUPPLIES/SERVICES	5,000	5,000		(0)	4,000		1,000
OUTSIDE SERVICES	75,000	15,000		60,000	4,000		71,000
EE RECOGNITION/GOODWILL	40,000	20,000		20,000	26,000		14,000
EMPLOYEE WELLNESS	20,000	20,012		(12)	24,000		(4,000)
MEDICAL SERVICES	1,000	1,000		0	200		800
TRAINING/EDUCATION	56,000	56,000		(0)	11,000		45,000
LEGAL FEES	50,000	40,000		10,000	26,000		24,000
PROFESSIONAL SERVICES	100,000	50,000		50,000	7,000		93,000
OPERATING SUPPLIES	1,000	1,000		0	-		1,000
SAFETY SUPPLIES	500	500		(0)	-		500
Human Resources Total \$	909,612	\$ 728,965	\$	180,647	\$ 601,627	\$	307,986

		Higher/Lower F23								
Account	F24 Budget	F24 Budget F23 Budget			Budget	F23 Estimate		Estimate		
Accounting										
SALARIES	527,291	\$	498,038	\$	29,254	\$ 510,786	\$	16,505		
EMPLOYER PAYROLL TAXES	9,907		46,883		(36,976)	7,202		2,705		
EMPL. BENFDEFERRED COMP (457)	138,760		8,770		129,990	9,304		129,456		
HEALTH INSURANCE	7,646		92,644		(84,998)	117,637		(109,991)		
EMPL. BENFPERS	115,846		99,464		16,382	103,550		12,295		
EMPL. BENFWORKERS COMP.	4,117		4,107		10	4,320		(203)		
MEMBERSHIPS/CONFERENCES	2,000		500		1,500	250		1,750		
TRAVEL EXPENSE	1,000		-		1,000	-		1,000		
OFFICE SUPPLIES	10,000		5,000		5,000	12,000		(2,000)		
INFO SYS SUPPLIES/SERVICES	30,000		14,000		16,000	47,000		(17,000)		
OUTSIDE SERVICES	5,000		7,500		(2,500)	4,000		1,000		
EE RECOGNITION/GOODWILL	2,000		1,000		1,000	3,000		(1,000)		
MEDICAL SERVICES	200		500		(300)	100		100		
TRAINING/EDUCATION	2,000		1,000		1,000	3,000		(1,000)		
BANK FEES	30,000		18,000		12,000	30,000				
PROFESSIONAL SERVICES	60,000		38,000		22,000	9,000		51,000		
PAYROLL SERVICES	60,000		49,500		10,500	57,000		3,000		
OPERATING SUPPLIES	1,000		1,000		0	-		1,000		
Accounting Total _	1,006,766	\$	885,905	\$	120,862	\$ 918,149	\$	88,617		

Engineering & Compliance, Safety

	Higher/Lower F23							
Account	F24 Budget		F23 Budget		Budget	F23 Estimate		Estimate
Engineering								
SALARIES	\$ 982,793	\$	692,382	\$	290,411	\$ 641,443	\$	341,350
EMPLOYER PAYROLL TAXES	14,250		10,040		4,211	9,044		5,206
EMPL. BENFDEFERRED COMP (457)	23,285		10,883		12,401	11,620		11,665
HEALTH INSURANCE	137,289		101,662		35,627	62,613		74,676
EMPL. BENFPERS	213,368		137,278		76,089	128,400		84,967
EMPL. BENFWORKERS COMP.	14,054		3,567		10,487	2,074		11,980
MEETING SUPPLIES	500		500		(0)	500		-
MEMBERSHIPS/CONFERENCES	7,500		7,500		-	3,000		4,500
TRAVEL EXPENSE	8,000		7,500		500	6,000		2,000
GOVERNMENTAL FEES	3,000		2,500		500	3,000		-
OFFICE SUPPLIES	3,500		6,000		(2,500)	2,000		1,500
INFO SYS SUPPLIES/SERVICES	9,000		6,000		3,000	24,000		(15,000)
EE RECOGNITION/GOODWILL	200		150		50	-		200
MEDICAL SERVICES	200		1,000		(800)	200		-
TRAINING/EDUCATION	3,000		2,500		500	4,000		(1,000)
ENVIRONMENTAL SERVICES	250,000		400,000		(150,000)	189,000		61,000
PROFESSIONAL SERVICES	250,000		150,000		100,000	149,000		101,000
OPERATING SUPPLIES	1,000		5,000		(4,000)	-		1,000
Engineering Total	\$ 1,920,938	\$	1,544,462	\$	376,476	\$ 1,235,894	\$	685,044

	F24 Budget F22 Budget					gher/Lower F23		Higher/Lower F23		
Account		F24 Budget		F23 Budget		Budget	F23 Estimate		Estimate	
Safety & Risk Management										
SALARIES	\$	220,922	\$	196,842	\$	24,080	\$ 210,433	\$	10,490	
EMPLOYER PAYROLL TAXES		3,203		2,854		349	2,967		236	
EMPL. BENFDEFERRED COMP (457)		4,015		1,262		2,753	2,940		1,075	
HEALTH INSURANCE		35,617		30,081		5,535	31,979		3,638	
EMPL. BENFPERS		48,339		39,128		9,210	41,917		6,422	
EMPL. BENFWORKERS COMP.		2,829		975		1,854	1,588		1,241	
MEMBERSHIPS/CONFERENCES		9,820		7,000		2,820	6,287		3,533	
TRAVEL EXPENSE		6,000		3,500		2,500	7,000		(1,000)	
OFFICE SUPPLIES		1,200		150		1,050	2,000		(800)	
MEDICAL SERVICES		2,500		5,000		(2,500)	200		2,300	
TRAINING/EDUCATION		25,400		21,900		3,500	8,000		17,400	
PROFESSIONAL SERVICES-WC SERV		66,126		78,000		(11,874)	61,000		5,126	
OPERATING SUPPLIES		57,800		60,000		(2,200)	9,000		48,800	
SAFETY SUPPLIES		9,500		8,000		1,500	9,000		500	
Safety & Risk Management Total	\$	493,272	\$	454,693	\$	38,579	\$ 394,310	\$	98,961	

Communications & Public Education

			Higher/Lower F23					
Account	F24 Budget	F	23 Budget	Budget	F	23 Estimate		Estimate
Public Education								
SALARIES	462,306	\$	416,650	\$ 45,656	\$	407,870	\$	54,436
EMPLOYER PAYROLL TAXES	6,703		6,041	662		5,751		952
EMPL. BENFDEFERRED COMP (457)	4,255		2,817	1,437		3,313		942
HEALTH INSURANCE	90,008		97,940	(7,932)		72,289		17,719
EMPL. BENFPERS	101,179		82,946	18,233		87,066		14,113
EMPL. BENFWORKERS COMP.	5,925		2,064	3,861		1,523		4,403
MEETING SUPPLIES	500		500	(0)		100		400
MEMBERSHIPS/CONFERENCES	9,000		8,000	1,000		6,382		2,618
TRAVEL EXPENSE	2,000		3,500	(1,500)		-		2,000
OFFICE SUPPLIES	2,500		2,500	0		3,000		(500)
INFO SYS SUPPLIES/SERVICES	60,000		60,000	-		11,000		49,000
EE RECOGNITION/GOODWILL	1,000		600	400		2,000		(1,000)
DONATIONS/SPONSORSHIPS	17,000		-	17,000		15,000		2,000
MEDICAL SERVICES	500		500	(0)		-		500
TRAINING/EDUCATION	3,000		2,000	1,000		4,000		(1,000)
OPERATING SUPPLIES	1,000		1,000	0		-		1,000
SAFETY SUPPLIES	500		500	(0)		-		500
PUBLIC AWARENESS	330,000		350,000	(20,000)		90,000		240,000
PA ADVERTISEMENTS	40,000		40,000	0		22,000		18,000
EVENTS	6,300		6,500	(200)		5,000		1,300
PA PROMOTIONAL ITEMS	30,000		30,000	-		10,000		20,000
PA SCHOOL PROGRAM	10,000		15,000	(5,000)		-		10,000
Public Education Total \$	1,183,677	\$	1,129,059	\$ 54,618	\$	746,294	\$	437,383

Materials Recovery Facility (MRF)

•	, , ,		Н	ligher/Lower F23		Hig	her/Lower F23
Account	F24 Budget	F23 Budget		Budget	 23 Estimate		Estimate
MRF Operations							
SALARIES	\$ 3,451,042	\$ 3,124,838	\$	326,204	\$ 3,358,829	\$	92,213
EMPLOYER PAYROLL TAXES	50,040	45,310		4,730	47,359		2,681
EMPL. BENFDEFERRED COMP (457)	43,408	45,938		(2,530)	42,151		1,258
HEALTH INSURANCE	1,187,850	1,060,741		127,109	858,630		329,220
EMPL. BENFPERS	705,277	580,651		124,627	607,928		97,349
EMPL. BENFWORKERS COMP.	202,991	205,071		(2,079)	209,037		(6,046)
MEMBERSHIPS/CONFERENCES	35,000	30,000		5,000	30,000		5,000
TRAVEL EXPENSE	3,000	3,000		-	1,000		2,000
GOVERNMENTAL FEES	2,400	2,400		-	2,000		400
OFFICE SUPPLIES	3,600	3,600		-	3,000		600
INFO SYS SUPPLIES/SERVICES	20,000	12,500		7,500	2,000		18,000
OUTSIDE SERVICES	250,000	204,000		46,000	275,000		(25,000)
UTILITIES	600	600		-	-		600
EE RECOGNITION/GOODWILL	10,000	5,100		4,900	8,000		2,000
MEDICAL SERVICES	12,000	12,000		-	7,000		5,000
TRAINING/EDUCATION	10,000	15,000		(5,000)	10,000		-
PROFESSIONAL SERVICES	5,000	169,987		(164,987)	5,000		-
EQUIPMENT RENTAL	6,000	6,000		-	3,000		3,000
FACILITIES MAINTENANCE	530,000	525,000		5,000	298,000		232,000
DIESEL & GAS	450,000	262,500		187,500	257,000		193,000
OPERATING SUPPLIES	300,000	341,250		(41,250)	314,000		(14,000)
SAFETY SUPPLIES	100,000	100,000		0	88,000		12,000
HW DISPOSAL	25,000	50,000		(25,000)	-		25,000
CONTRACT RECYCLING	600,000	525,000		75,000	574,000		26,000
MRF Operations Total	\$ 8,003,209	\$ 7,330,485	\$	672,724	\$ 7,000,934	\$	1,002,275

MRF Maintenance

					Higher/Lower F23			
Account	F24	1 Budget	F23 Budget	Budget	F23 Estimate		Estimate	
MRF Maintenance								
SALARIES	\$	690,236	\$ 635,454	\$ 54,782	\$	533,899	\$	156,337
EMPLOYER PAYROLL TAXES		10,008	9,214	794		7,528		2,480
EMPL. BENFDEFERRED COMP (457)		2,916	4,373	(1,457)		2,894		22
HEALTH INSURANCE		210,590	202,350	8,240		170,534		40,056
EMPL. BENFPERS		140,054	116,996	23,058		115,715		24,340
EMPL. BENFWORKERS COMP.		57,586	38,286	19,301		37,609		19,978
MEMBERSHIPS/CONFERENCES		2,000	5,000	(3,000)		-		2,000
TRAVEL EXPENSE		1,000	2,500	(1,500)		-		1,000
MEDICAL SERVICES		1,500	2,700	(1,200)		1,000		500
TRAINING/EDUCATION		10,000	20,000	(10,000)		2,000		8,000
EQUIPMENT R&M		300,000	472,000	(172,000)		165,000		135,000
EQUIPMENT RENTAL-		5,000	25,000	(20,000)		4,000		1,000
FACILITIES MAINTENANCE		20,000	-	20,000		15,000		5,000
OPERATING SUPPLIES		60,000	75,000	(15,000)		43,000		17,000
TOOL EXPENSE		10,000	-	10,000		3,000		7,000
SAFETY SUPPLIES		25,000	25,000	0		19,000		6,000
MRF Maintenance Total	\$	1,545,892	\$ 1,633,873	\$ (87,981)	\$	1,120,178	\$	425,714

Landfill Operations, Site & Facilities, Scales

			Hig	gher/Lower F23			Hig	gher/Lower F23
Account	F24 Budget	F23 Budget		Budget	F.	23 Estimate		Estimate
Landfill Operations								
SALARIES	\$ 1,232,524	\$ 922,771	\$	309,753	\$	1,086,786	\$	145,738
EMPLOYER PAYROLL TAXES	17,872	13,380		4,491		15,324		2,548
EMPL. BENFDEFERRED COMP (457)	15,366	14,547		819		15,168		198
HEALTH INSURANCE	324,539	215,370		109,168		208,919		115,620
EMPL. BENFPERS	254,361	171,544		82,817		182,949		71,412
EMPL. BENFWORKERS COMP.	58,071	47,285		10,786		53,311		4,759
MEMBERSHIPS/CONFERENCES	3,000	3,000		-		480		2,520
COUNTY/STATE DISPOSAL FEES	1,000,000	1,200,000		(200,000)		1,050,000		(50,000)
OUTSIDE SERVICES	3,000	3,000		-		-		3,000
EE RECOGNITION/GOODWILL	2,000	2,000		(0)		2,000		-
MEDICAL SERVICES	500	1,000		(500)		1,000		(500)
TRAINING/EDUCATION	5,000	3,000		2,000		-		5,000
PROFESSIONAL SERVICES	50,000	50,000		(0)		259,000		(209,000)
EQUIPMENT RENTAL	75,000	125,000		(50,000)		106,000		(31,000)
FACILITIES MAINTENANCE	5,000	5,000		(0)		9,000		(4,000)
DIESEL & GAS	450,000	200,000		250,000		374,000		76,000
OPERATING SUPPLIES	100,000	200,000		(100,000)		114,000		(14,000)
SAFETY SUPPLIES	1,000	52,000		(51,000)		8,000		(7,000)
PA - ADOPT A HIGHWAY	1,500	-		1,500		2,000		(500)
Landfill Operations Total	\$ 3,598,732	\$ 3,228,898	\$	369,834	\$	3,487,937	\$	110,795

			Hig	gher/Lower F23			Hig	her/Lower F23
Account	F24 Budget	F23 Budget		Budget	F	23 Estimate		Estimate
Site & Facilities								
SALARIES \$	968,440	\$ 946,729	\$	21,711	\$	908,193	\$	60,247
EMPLOYER PAYROLL TAXES	14,042	13,728		315		12,806		1,237
EMPL. BENFDEFERRED COMP (457)	14,007	13,214		793		10,808		3,200
HEALTH INSURANCE	334,006	227,582		106,424		203,390		130,616
EMPL. BENFPERS	197,947	175,778		22,168		169,669		28,278
EMPL. BENFWORKERS COMP.	61,721	61,906		(185)		53,612		8,109
MEETING SUPPLIES	1,000	1,000		0		-		1,000
MEMBERSHIPS/CONFERENCES	3,000	3,000		-		1,000		2,000
TRAVEL EXPENSE	2,000	2,000		-		1,000		1,000
GOVERNMENTAL FEES	-	100		(100)		-		-
OFFICE SUPPLIES	5,000	500		4,500		1,000		4,000
INFO SYS SUPPLIES/SERVICES	1,000	1,500		(500)		-		1,000
OUTSIDE SERVICES	350,000	350,000		(0)		324,000		26,000
UTILITIES	70,000	60,000		10,000		101,000		(31,000)
EE RECOGNITION/GOODWILL	2,000	3,000		(1,000)		2,000		
MEDICAL SERVICES	1,500	3,000		(1,500)		2,000		(500)
TRAINING/EDUCATION	5,000	3,000		2,000		6,000		(1,000)
PROFESSIONAL SERVICES		5,000		(5,000)		200		(200)
LEACHATE R&M		15,000		(15,000)		-		-
EQUIPMENT RENTAL	45,000	50,000		(5,000)		84,000		(39,000)
FACILITIES MAINTENANCE	60,000	100,000		(40,000)		65,000		(5,000)
DIESEL & GAS	900,000	225,000		675,000		371,000		529,000
CNG FUEL	600,000	480,000		120,000		591,000		9,000
OPERATING SUPPLIES	75,000	150,000		(75,000)		79,000		(4,000)
SAFETY SUPPLIES	15,000	50,000		(35,000)		14,000		1,000
Site & Facilities Total \$	3,725,663	\$ 2,941,037	\$	784,626	\$	3,000,677	\$	724,986

				Hig	gher/Lower F23			Hig	her/Lower F23
Account		F24 Budget	F23 Budget		Budget	F	23 Estimate		Estimate
<u>Scales</u>									
SALARIES	\$	528,500	\$ 459,100	\$	69,400	\$	452,953	\$	75,546
EMPLOYER PAYROLL TAXES		7,663	6,657		1,006		6,387		1,277
EMPL. BENFDEFERRED COMP (457)		8,761	7,720		1,041		8,108		654
HEALTH INSURANCE		134,450	88,799		45,651		119,205		15,245
EMPL. BENFPERS		91,824	85,325		6,500		84,820		7,005
EMPL. BENFWORKERS COMP.		19,074	15,259		3,815		15,786		3,287
MEMBERSHIPS/CONFERENCES		1,000	2,000		(1,000)		-		1,000
GOVERNMENTAL FEES		4,000	2,500		1,500		4,000		-
OFFICE SUPPLIES		3,000	2,500		500		3,000		=
INFO SYS SUPPLIES/SERVICES		25,000	15,000		10,000		29,000		(4,000)
OUTSIDE SERVICES		5,000	12,000		(7,000)		-		5,000
EE RECOGNITION/GOODWILL		2,500	2,000		500		4,000		(1,500)
MEDICAL SERVICES		1,000	-		1,000		1,000		-
TRAINING/EDUCATION		2,500	2,000		500		1,000		1,500
CREDIT CARD FEES		135,000	125,000		10,000		123,000		12,000
EQUIPMENT R&M		30,000	25,000		5,000		34,000		(4,000)
FACILITIES MAINTENANCE		20,000	15,000		5,000		29,000		(9,000)
OPERATING SUPPLIES		2,000	-		2,000		2,000		-
SAFETY SUPPLIES		3,000	3,500		(500)		3,000		-
Scales Tot	:al_\$	1,024,273	\$ 869,360	\$	154,913	\$	920,259	\$	104,014

Organics Management

				Hig	her/Lower F23			Hig	gher/Lower F23
Account	F	24 Budget	F23 Budget		Budget	F	23 Estimate		Estimate
Organics									
CONTRACT RECYCLING	\$	2,600,000	\$ 1,700,000	\$	900,000	\$	2,462,000	\$	138,000

Landfill Gas to Energy

	Higher/Lower F23						Higher/Lower F23			
Account		F24 Budget		23 Budget		Budget	F23 Estimate		Estimate	
Landfill Gas										
SALARIES	\$	488,088	\$	398,363	\$	89,724	\$ 485,08	39	\$ 2,998	
EMPLOYER PAYROLL TAXES		7,077		5,776		1,301	6,84	10	238	
EMPL. BENFDEFERRED COMP (457)		9,683		9,230		452	9,2	25	458	
HEALTH INSURANCE		68,600		77,716		(9,116)	50,54	16	18,053	
EMPL. BENFPERS		73,730		54,359		19,371	60,50)4	13,226	
EMPL. BENFWORKERS COMP.		12,607		21,241		(8,634)	20,00	00	(7,393)	
MEMBERSHIPS/CONFERENCES				5,000		(5,000)	3!	50	(350)	
TRAVEL EXPENSE		2,000		2,000		(0)	2,00	00	-	
GOVERNMENTAL FEES				4,000		(4,000)	-		-	
OFFICE SUPPLIES		1,000		500		500	1,00	00	-	
INFO SYS SUPPLIES/SERVICES		2,000		2,000		(0)	-		2,000	
OUTSIDE SERVICES		2,000		2,000		(0)	1,00	00	1,000	
UTILITIES		12,000		12,000		-	11,00	00	1,000	
EE RECOGNITION/GOODWILL		300		300		-	-		300	
MEDICAL SERVICES		250		500		(250)	20	00	50	
TRAINING/EDUCATION		10,000		5,000		5,000	5,00	00	5,000	
ENVIRONMENTAL SERVICES		750,000		500,000		250,000	844,00	00	(94,000)	
PROFESSIONAL SERVICES		10,000		20,000		(10,000)	1,00	00	9,000	
POWER SALES SCHEDULING SERVICE		50,000		50,000		(0)	50,00	00	-	
EQUIPMENT RENTAL		25,000		50,000		(25,000)	21,00	00	4,000	
FACILITIES MAINTENANCE		10,000		20,000		(10,000)	6,00	00	4,000	
DIESEL & GAS		-		3,000		(3,000)	15,0	00	(15,000)	
OPERATING SUPPLIES		60,000		100,000		(40,000)	66,0	00	(6,000)	
TOOL EXPENSE		2,000		-		2,000	1,00	00	1,000	
SAFETY SUPPLIES		7,000		11,000		(4,000)	8,00	00	(1,000)	
HW DISPOSAL		7,000		5,000		2,000	7,00	00	-	
LFG GAS FIELD		10,000		25,000		(15,000)	5,00	00	5,000	
LFG GAS SKID		100,000		70,000		30,000	38,00	00	62,000	
R&M LFG CATERPILLAR #1		300,000		275,000		25,000	312,00	00	(12,000)	
R&M LFG JENBACHER #2		300,000		175,000		125,000	134,00	00	166,000	
R&M LFG JENBACHER #3		300,000		175,000		125,000	357,00	00	(57,000)	
R&M LFG JENBACHER #4		200,000		275,000		(75,000)	147,00	00	53,000	
LFG SWITCHGEAR		90,000		50,000		40,000	-		90,000	
Landfill G	as Total \$	2,910,335	\$	2,403,987	\$	506,348	\$ 2,664,75	55	\$ 245,580	





Household Hazardous Waste

					Higher/Lower F23					
Account		F24 Budget		F23 Budget	Budget		F23 Estimate			Estimate
Household Hazardous Waste										
SALARIES	\$	435,942	\$	411,013	\$	24,930	\$	449,468	\$	(13,526)
EMPLOYER PAYROLL TAXES		6,321		5,960		362		6,337		(16)
EMPL. BENFDEFERRED COMP (457)		12,214		12,217		(4)		11,835		378
HEALTH INSURANCE		108,150		82,328		25,823		80,436		27,714
EMPL. BENFPERS		95,802		82,203		13,599		87,008		8,793
EMPL. BENFWORKERS COMP.		32,918		33,086		(168)		33,532		(614)
TRAVEL EXPENSE		3,000		-		3,000		3,000		-
OFFICE SUPPLIES		500		500		(0)		1,000		(500)
INFO SYS SUPPLIES/SERVICES				500		(500)		-		-
OUTSIDE SERVICES		1,000		1,000		0		1,000		-
EE RECOGNITION/GOODWILL		600		1,000		(400)		-		600
MEDICAL SERVICES		250		1,000		(750)		-		250
TRAINING/EDUCATION		3,000		3,000		-		3,000		-
PROFESSIONAL SERVICES		2,500		2,500		0		35,000		(32,500)
EQUIPMENT R&M				1,000		(1,000)		-		-
EQUIPMENT RENTAL		1,000		-		1,000		4,000		(3,000)
FACILITIES MAINTENANCE		5,000		30,000		(25,000)		1,000		4,000
DIESEL & GAS		-		1,000		(1,000)		4,000		(4,000)
OPERATING SUPPLIES		10,000		6,000		4,000		9,000		1,000
SAFETY SUPPLIES		20,000		32,000		(12,000)		22,000		(2,000)
HW DISPOSAL		300,000		350,000		(50,000)		251,000		49,000
Household Hazardous Waste Total	\$	1,038,197	\$	1,056,306	\$	(18,109)	\$	1,002,618	\$	35,580

Last Chance Mercantile

					Higher/Lower F2						
Account		F24 Budget		F23 Budget		Budget		F23 Estimate		Estimate	
Last Chance Mercantile											
HEALTH INSURANCE	\$	-	\$	-	\$	-	\$	5,665	\$	(5,665)	
OUTSIDE SERVICES		50,000		100,000		(50,000)		64,000		(14,000)	
FACILITIES MAINTENANCE		10,000		50,000		(40,000)		1,000		9,000	
SAFETY SUPPLIES		-		-		-		-			
Last Chance Mercantile Total	\$	60,000	\$	150,000	\$	(90,000)	\$	70,665	\$	(10,665)	

Equipment Maintenance

		Higher/Lower F23										
Account	F24 Budget		F23 Budget			Budget	F23 Estimate		Estimate			
Maintenance Shop												
SALARIES	\$ 1,302,40	0	\$	1,203,150	\$	99,250	\$	1,241,528	\$	60,872		
EMPLOYER PAYROLL TAXES	18,88	5		17,446		1,439		17,506		1,379		
EMPL. BENFDEFERRED COMP (457)	20,74	8		18,183		2,565		19,897		850		
HEALTH INSURANCE	299,36	4		252,974		46,389		259,692		39,672		
EMPL. BENFPERS	264,85	5		222,402		42,454		237,090		27,765		
EMPL. BENFWORKERS COMP.	63,37	2		65,486		(2,114)		65,519		(2,147)		
MEMBERSHIPS/CONFERENCES	2,40	0		2,400		-		1,500		900		
TRAVEL EXPENSE	6,00	0		6,000		-		-		6,000		
OFFICE SUPPLIES	3,00	0		3,000		-		-		3,000		
INFO SYS SUPPLIES/SERVICES	12,00	0		12,000		-		5,000		7,000		
OUTSIDE SERVICES	2,50	0		-		2,500		2,000		500		
UTILITIES	1,50	0		300		1,200		1,000		500		
EE RECOGNITION/GOODWILL	2,40	0		2,400		-		3,000		(600)		
MEDICAL SERVICES	1,80	0		1,800		-		2,000		(200)		
TRAINING/EDUCATION	15,00	0		15,000		-		5,000		10,000		
EQUIPMENT R&M	1,000,00	0		1,000,000		0		862,000		138,000		
EQUIPMENT RENTAL	10,00	0		10,000		0		3,000		7,000		
FACILITIES MAINTENANCE	75,00	0		78,000		(3,000)		48,000		27,000		
DIESEL & GAS	-			19,200		(19,200)		24,000		(24,000)		
OPERATING SUPPLIES	185,00	0		135,000		50,000		159,000		26,000		
TOOL EXPENSE	2,50	0		-		2,500		4,000		(1,500)		
SAFETY SUPPLIES	27,50	0		24,000		3,500		25,000		2,500		
Maintenance Shop Total	\$ 3,316,22	3	\$	3,088,740	\$	227,483	\$	2,985,731	\$	330,492		

Glossary

ADC – Alternative daily cover means cover material other than earthen material placed on the surface of the active face of a landfill at the end of each operating day to control vectors, fires, odors, blowing litter, and scavenging.

C&D – Construction and demolition debris typically processed in the MRF.

CIP - Capital improvement projects that are Infrastructure investment projects designed to improve existing District facilities or add material processing and handling capacity.

Cash Operating Reserve – Board policy that establishes a 'rainy day' cash reserve target 20% of cash-related operating reserves, calculated as Net Income (Change in Net Position), minus non-cash expenses such as depreciation, amortization and landfill closure and post-closure costs.

Contract Waste – Waste delivered to the District by contract. Generally, this term refers to material that is MRF residue from waste processed in San Jose and alternative daily cover and is delivered under contract with GreenWaste Recovery and Zanker Road Resource Management.

CRV – California Redemption/Refund Value. This refers to California's Beverage Container Recycling Program run by CalRecycle, which provides a cash incentive to recover and recycle beverage containers.

FTE – Full time equivalent. FTE is a way to reflect the budget impact equal to a fully employed and funded position.

HHW – Household hazardous waste refers to leftover household products that can catch fire, react, or explode under certain circumstances, or that are corrosive or toxic. Products, such as paints, cleaners, oils, batteries, and pesticides can contain hazardous ingredients and require special care when disposed of. These materials are handled by the District's HHW department.

LCM – Last Change Mercantile is the District's reuse store that is stocked by donations from the public or items recovered by District staff determined to have additional useful life.

LFGTE – Landfill gas to energy facility. This is the District's collection of engines used to burn recovered landfill gas for the purposes of generating electricity.

Mobile Equipment – The District's Mobile Equipment includes both the heavy equipment used throughout operations for waste handling (often referred to by staff a the 'Yellow Iron') and the truck, cars and other vehicles used throughout the site.

MRF – Materials Recovery Facility used to sort and recover recyclable materials from the waste stream.

MSW – Municipal solid waste. Also known as refuse, garbage or household trash.

Organics – Biodegradable material that comes from either a plant or an animal. Organic materials currently specially managed by the District include food waste, yard waste and other wood waste.

Regional Waste - Waste delivered to the District by contract from communities in the Monterey Bay area. Generally, this term refers to waste delivered from Santa Cruz, Capitola, Watsonville