## NOTICE & AGENDA

#### **Personnel Committee Meeting**

June 7, 2023, 10:30 a.m. In-Person: 14201 Del Monte Blvd, Salinas, CA 93908 - Bales Board Room Virtually: https://us02web.zoom.us/j/83958004673 Teleconference Location: 2616 1st Avenue, Marina, CA 93933 (Director Askew)

#### Meeting ID: 839 5800 4673

Board Members will be attending this meeting in-Person: Bales Board Room (or otherwise virtually via applicable teleconferencing provisions set forth in the Brown Act). The public may attend this meeting under either option of a hybrid format: in-person, as noted above, or virtually.

Please see the meeting information notice at the end of this agenda for more details.

#### **Call to Order**

#### Just Cause Notifications and Emergency Circumstance Requests (AB 2449)

#### **Roll Call & Establishment of Quorum**

Committee Chair: Jerry Blackwelder, City of Sand City Board Chair: Jason Campbell, City of Seaside Karen Ferlito, City of Carmel-by-the-Sea Director: Wendy Root Askew, County of Monterey

#### **Public Communications**

Anyone wishing to address the Board on matters not appearing on the agenda may do so now. Please limit comments to a maximum of three (3) minutes. The public may comment on any other matter listed on the agenda at the time the matter is being considered by the Board. For information about submitting public comments in writing in advance of the meeting, please see the Meeting Information section of this agenda.

#### **Discussion / Action**

- 1. Approve May 3, 2023 Personnel Committee Minutes Recommendation: Approve May 3, 2023 Personnel Committee Minutes
- 2. Presentation of Draft Final Budget for FY 2023/24 **Recommendation: Support Board Approval**
- 3. Update on White Paper. Recommendation: Provide Direction to Staff
- 4. Update on Trial Period Recording Board and Committee Meetings.
- 5. General Manager Communications



Let's not waste this.





#### **Discuss Future Agenda Items**

#### **Closed Session**

As permitted by Government Code Section 54956 et seq., the Board may adjourn to a closed session to consider specific matters dealing with litigation, certain personnel matters, real property negotiations or to confer with the ReGen Monterey's Meyers-Milias-Brown Act representative.

#### **Return to Open Session**

Please note: A report out and announcement concerning the closed session will be provided. Anyone requesting a report out of closed session items may contact the board clerk.

#### Adjournment

#### Next Meeting Date: July 5, 2023

#### MEETING INFORMATION

**Virtual & Regular Meeting Notice:** The meeting will be held (1) as a regular in-person meeting and (2) virtually via Zoom.

**To join the Zoom webinar:** Click on this link: <u>https://us02web.zoom.us/j/83958004673</u> copy/paste the link into your browser, or type the link into your browser. If your computer does not have audio, you will also need to join the meeting via phone. To participate via phone, please call: 1-669-900-9128; **Meeting ID: 839 5800 4673** 

**Public Comments:** If you are unable to participate virtually or via telephone, you may also submit your comments by e-mailing the board clerk at <u>IGonzales@ReGenMonterey.org</u> with one of the following subject lines "Public Comment Item #" (insert the item number relevant to your comment) or "Public Comment - Non Agenda Item". Comments must be received by 4 p.m. on the day prior to the scheduled meeting. All submitted comments will be provided to the Board and may be read into the record or compiled as part of the record.

#### **Posting Information**

This agenda was posted at the ReGen Monterey administrative offices at 14201 Del Monte Blvd, Salinas, CA, 93908. The agenda, including staff reports and additional information regarding these items, are available on our website at ReGenMonterey.org and our administrative office during regular business hours (additional fee may apply for copying).

This agenda is subject to revision and may be amended prior to the scheduled meeting. If amended, a final agenda will be reposted.

#### Accessibility

All meetings are open to the public. ReGen Monterey does not discriminate against persons with disabilities and the boardroom is wheelchair accessible. In compliance with the Americans Disabilities Act, if you need special assistance to participate, please contact Board Clerk, Ida Gonzales at 831-384-5313 or email <u>IGonzales@ReGenMonterey.org</u>. Notification 48 hours prior to the meeting will enable us to make reasonable arrangements to ensure accessibility to this meeting. Later requests will be accommodated to the extent feasible. Recordings of meetings can be provided upon request.

## DRAFT MINUTES



The Personnel Committee met on May 3, 2023, at 10:30 a.m., at the District Administrative Offices and via Zoom virtual conference. Committee members in attendance were Committee Chair Blackwelder and Directors Askew, Campbell, and Ferlito.

Staff members in attendance were Felipe Melchor, Guy Petraborg, Helen Rodriguez, Jay Ramos, Garth Gregson, and Ida Gonzales. Legal counsel Rob Wellington was also in attendance.

There were no public comments.

#### **Discussion/Action**

#### 1. Approve the April 5, 2023 Personnel Committee Minutes

The Personnel Committee received the April 5, 2023 Personnel Committee Minutes

It was moved by Chair Blackwelder, seconded by Director Campbell To: Approve the April 5, 2023 Personnel Committee Minutes. Motion passed unanimously.

#### 2. Discussion of FY 2023/24 Proposed District Fee Increase and Preliminary Budget.

Staff presented the preliminary budget for FY 2023/24 and reviewed the assumptions made in the budget along with expected revenue and expenditures for the next fiscal year. There was discussion and questions and comments from the Committee. This preliminary budget will be presented at the Board meeting on May 19.

#### 3. Update on Recruitments

The General Manager provided an update on recruitment efforts and the challenges associated with finding qualified candidates. ReGen has reached out to Bob Murray and Associates for assistance with recruitment for the Engineering and Operations departments.

#### **GM** Comments

The General Manager provided information on the following items:

- a) Microgrid Conference: Staff will be attending a microgrid conference in May.
- b) **Leadership Sessions:** District Directors, managers and supervisors are continuing with the leadership training sessions.

#### Adjournment

There being no further business to come before the committee at this time. The May 3, 2023 Personnel Committee was adjourned by Committee Chair Blackwelder at 11:30 a.m.

Next Meeting Date: June 7, 2023 at 10:30 a.m.

Physical AddressMailing AddressPhone / FaxWeb / Social14201 Del Monte Blvd.P.O. Box 1670831-384-5313PHONEReGenMonterey.orgSalinas, CA 93908Marina, CA 93933831-384-3567FAX@ReGenMonterey

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ReGen Monterey is the public name of Monterey Regional Waste Management District.



# **Draft Final Budget**

# Fiscal Year 2023/2024

Presented to the Finance & Personnel Committees

June 7, 2023

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### Memorandum – Accounting Manager

| DATE:    | June 2, 2023                               |
|----------|--|
| TO:      | General Manager                            |
| FROM:    | Accounting Manager                         |
| SUBJECT: | Draft Final Budget for Fiscal Year 2023/24 |

**RECOMMENDATION:** That the Board approve the Draft Final Budget for Fiscal Year 2023/24.

Enclosed for your review is the Final Budget for Fiscal Year (FY) 2023/24.

**For FY23/24, staff estimates Revenues to be \$51,150,400**. This is an increase of \$2,769,000 (5.7%) compared to the FY22/23 Budget and is due to the following factors:

- \$6,408,000 increase (19.3%) in disposal fees, due to a 5% increase in disposal fees and increase in material volumes originating from within and outside of Monterey County.
- \$4,734,000 decrease (38.1%) in MRF revenues, including commodities sales, processing fees and CRV revenue due to lower commodity prices.
- \$1,080,000 increase (60.0%) in projected power revenue resulting from a recalibration of estimates to align more accurately with recent experiences.

**Operating Expenses for FY23/24 are projected to be \$42,133,000.** This is an increase of \$5,297,000 (14.4%) from the FY22/23 Budget. Personnel expenses increase by \$2.5M (15.5%). Please see the accompanying memorandum from the HR Manager for details on personnel changes. Non-personnel expenses are projected to increase \$2.7M, or 13.5% compared to the FY22/23 Budget. Fuel costs are projected to increase \$1,200,000 due to fuel prices continuing to be high. Property and liability insurance expense is projected to increase \$350,000 (33.3%). Recycling services are projected to increase \$975,000 (43.8%) due to higher volume of material and higher processing fees.

**Non-Operating Expenses for FY23/24 equals \$461,000**, which includes interest expense on the 2018 and 2021 Revenue Bonds at \$1,265,000, partially offset by income from leases, investments and other charges equal to \$805,000.

**Capital Outlay requests for FY23/23 equals \$22,137**, a decrease of over \$550,000 from the FY22/23 Budget. Mobile Equipment requests of \$3,197,000s for the year include the replacement of a 2001 Cat 627G scraper (\$1,200,000), replacement of a 2002 Deere T3 loader (\$350,000) and a shop service truck (\$200,000). Capital Improvement projects include completion of the M1W-AWPF power connection (\$3,500,000), MRWMD-M1W Joint Agency microgrid (\$900,000), Development work on landfill Module 7 (\$4,200,000), Scale house additions and modifications to meet ADA standards (\$1,000,000), modifications to MRF equipment (\$950,000), an above scale to be placed at the MRF (\$600,000), road paving and road improvements (\$2,250,000), compost site improvements (\$1,000,000).

#### Net Income is projected at \$8,556,000.

Cash provided by operations for FY23/24 is estimated at \$14,076,000 (Net Income less Depreciation and

Amortization and Closure/Post Closure Costs). Unrestricted Cash Reserves are projected to total \$15,281,000, which includes a cash operating expense reserve of \$8,427,000. The District will meet the 20% operating expense reserve in FY23/24 that has been established by the District.

#### The Bond Debt Service

The debt service Ratio calculated for FY23/24 is 3.46, which is above the Bond Covenant of 1.25.

Garth Gregson – Accounting Manager



## Memorandum – Human Resources Manager

| DATE:    | May 26, 2023   |
|----------|--|
| TO:      | General Manager  |
| FROM:    | Director of Human Resources                                    |
| SUBJECT: | Draft Final FY 2023/24 Employee Compensation & Benefits Budget |

## **RECOMMENDATION:** That the Board Approve the Employee Compensation & Benefits Expenses included in the FY 2023/24 Budget.

#### BACKGROUND AND DISCUSSION

Based on a review of current staffing levels, workloads, department effectiveness, projections of tonnage increases and operational changes, staff informed the Board of it's intent to increase employee headcount by five (5) positions, or 5.5 FTEs for fiscal year 2023/24. At the regular Board of Directors meeting on March 24, 2023, the Board approved adding two (2) of these positions ahead of final budget approval, based on immediate need.

The approved headcount for FY 2022/23 is 130.7 full-time equivalent (FTE) positions. The proposed headcount for FY 2023/24 is 134.20 FTEs and include the following changes:

1. ENGINEERING & COMPLIANCE DEPARTMENT–Add Project Manager, Regulatory Compliance Technician and Incoming Director of Engineering & Compliance. Eliminate Solid Waste Engineer position. (Net change is +2.0 FTEs. Board approved addition of 1.0 FTE on March 24, 2023.)

<u>Project Manager (+1)</u>: The scale of project work and operations support activities that is increasingly present at the District as it continues to grow in its breadth of diversion and disposal services to the community exceeds the current capacity of the Engineering & Compliance department. The District's engineers are responsible for managing numerous projects that are in various stages at any given time, small and large-scale and that consume considerable time to oversee and manage properly, and which are in addition to numerous compliance and operations support activities provided to other departments. The addition of a Project Manager to the team will better align business function with appropriate talent, i.e., create bandwidth for the department engineers to focus on the technical aspect of construction and capital improvement projects and delegate project management responsibilities to a Project Manager including, but not limited to, facility maintenance projects. The appropriate classification for the Project Manager position is the OE3 Support Unit.

<u>Regulatory Compliance Technician and Solid Waste Engineer (Net 0 FTE)</u>: The Solid Waste Engineer position was added to the organization one year ago. This position had primary responsibility for regulatory compliance tracking and reporting in addition to limited technical engineering tasks. The position became vacant in March 2023 and after careful evaluation of the department functions and staffing needs, Staff is recommending eliminating the Solid Waste Engineer and replacing it with a Regulatory Compliance Technician to perform the regulatory tracking and reporting functions only. The Regulatory Compliance Technician role is a lower-level classification. The appropriate classification for the Regulatory Compliance Technician is the OE3 Support Unit.

Incoming Director of Engineering & Compliance (+1 FTE): Additionally, Staff proposes to hire a successor Director of Engineering to work alongside the present incumbent for period of transition of 12 months prior to the incumbent's retirement and to ensure the District has the expertise necessary to move forward the numerous high-impact, large-scale projects currently underway and support a smooth transition for ongoing support of the GM and leadership team in operations, compliance, business development, development of the District's short and long-term goals and objectives. Some of the larger-scale projects include the Module 7-Phase 3 Liner Permit/Design/Construction, the CalRecycle ORG 6 Grant for composting operations change (Windrow to CASP method), and the WMD-AWPF Medium Voltage Transmission line to the M1W drinking water purification facility and the Board's recent approval to modify the project's design to establish microgrid functionality. More importantly, there are planning endeavors that are underway that have the potential to yield significant infrastructure projects in the future. Namely, the Joint Feasibility Study with M1W (microgrid expansion and organic-to-energy studies) and the landfill permit modification/master planning {associated with an external stormwater storage facility and related stormwater conveyance/control infrastructure; a 500-year engineered flood control levee for environmental protection and liability reduction purposes; master planning and phased development of leachate/condensate/groundwater collection, storage, transfer, and possibly treatment systems for the entire 315-acre landfill; and possibly new renewable energy opportunities that might be associated with M1W needs and/or the adjacent property owners who have expressed interest for power (CalAM Desal Plant, Marina Coast Water District, Dole Storage Facility, and RAMCO).

## 2. LANDFILL OPERATIONS DEPARTMENT – Add Heavy Equipment Operator (HEO) (+ 1.0 FTE. Board approved March 24, 2023):

The District entered into an agreement with Waste Connection, Ltd., for an additional 250 tons per day of MSW from out of District, effective April 2022. The increase in tonnage was estimated to generate approximately \$2.15M in additional revenue per year for the duration of the four-year contract. In anticipation of this increase, one additional Heavy Equipment Operator (HEO) was added to last year's budget and while that helped manage the increase in tonnage to some extent, it has proven to be insufficient for the current disposal needs. Additionally, the recent closure of the Salinas Valley Solid Waste Authority's facility in Salinas, has resulted in an increase in vehicles and tonnage coming to the District. The YTD tonnage is 67K more than last year and while daily vehicle counts of 800+ rarely occurred in the past, it has now become the norm.

Additionally, the team includes eight (8) HEO's and one (1) supervisor and one (1) manager. Most of the department staff are earning the highest annual vacation accrual in accordance with their length of service and collective bargaining agreement. The team's combined paid time off accrual is approximately seven (7) months per year – the impact of which is that the team is often short staffed, either because of scheduled PTO or unexpected absences due to illness or other reasons.

The addition of one HEO will provide flexibility to allow long-time staff to take their much-deserved vacations and allow for the staff to better manage the workload.

#### 3. MATERIAL RECOVERY DEPARTMENT (MRF) DEPARTMENT – Add MRF Operator (+ 1 FTE):

The reason for the addition of one MRF Operator is the same as above (HEO Operator)

#### 4. SCALES DEPARTMENT – Add part-time Deputy Weighmaster (+ 0.5 FTE):

The construction of the scale house is soon to be underway with expected completion in the Fall 2023. The new scale house will include one additional weighmaster kiosk – an increase from four (4) to five (5) kiosks. The increase is intended to support activities that is increasingly present at the District as it continues to grow in its breadth of diversion and disposal services offered to the community. The Deputy Weighmaster position will be filled only if business needs warrant.

The overall FTE count for FY 2023/24 will increase from 130.7 to 135.2, with the changes discussed above and as shown on the graph below and on the attached organizational chart (Attachment A):

| Full Time Equivalent (FTE) |            |  |  |  |  |  |  |
|----------------------------|------------|--|--|--|--|--|--|
| DEPT                       | FY 2023/24 |  |  |  |  |  |  |
| ADMIN                      | 4.00       |  |  |  |  |  |  |
| COMM/PUB ED                | 4.00       |  |  |  |  |  |  |
| ENG                        | 6.00       |  |  |  |  |  |  |
| FIN/ACCT                   | 5.00       |  |  |  |  |  |  |
| HR                         | 3.00       |  |  |  |  |  |  |
| ннพ                        | 5.00       |  |  |  |  |  |  |
| LANDFILL                   | 11.00      |  |  |  |  |  |  |
| LFG                        | 3.00       |  |  |  |  |  |  |
| MAINT SHOP                 | 11.00      |  |  |  |  |  |  |
| MRF MAINT                  | 9.00       |  |  |  |  |  |  |
| MRF OPS                    | 51.00      |  |  |  |  |  |  |
| SAFETY                     | 2.00       |  |  |  |  |  |  |
| SCALES                     | 6.20       |  |  |  |  |  |  |
| SITE OPS                   | 15.00      |  |  |  |  |  |  |
|                            | 135.2      |  |  |  |  |  |  |

#### COST OF LIVING ADJUSTMENT (COLA):

The Employee Compensation and Benefits Budget also include cost of living (COLA) pay increases as prescribed by the MOUs:

| Operating Engineers Local 3 Operations Unit: | 4.2%  |
|--|---|
| Operating Engineers Local 3 Support Unit:    | 4.0% (projected, based on MOU)                          |
| Operating Engineers Local 3 Allies Unit:     | 10.0% (5% COLA, plus 5% Living Wage Adjustment)         |
| Non-affiliated, Non-Exempt Positions:        | 4.0% (based on past-practice to match OE3 Support Unit) |
| Management Unit:                             | 4.2%  |
| Non-affiliated, Exempt Positions:            | 4.2% (based on past-practice to match Management Unit)  |

The final budget also includes a 4.2% COLA pay increase for the General Manager, based on the assumption that the Board will follow past practice of granting the incumbent the same COLA pay increase that is given to all other District managers.

#### **EMPLOYMENT TAXES AND BENEFITS:**

Please refer to the <u>Operating Expense Accounts, Section 2. Taxes and Benefits</u>, found on page 14 of this budget document for all other personnel-related expenses that are included in the Employee Total Compensation Budget.

#### **FINANCIAL IMPACT**

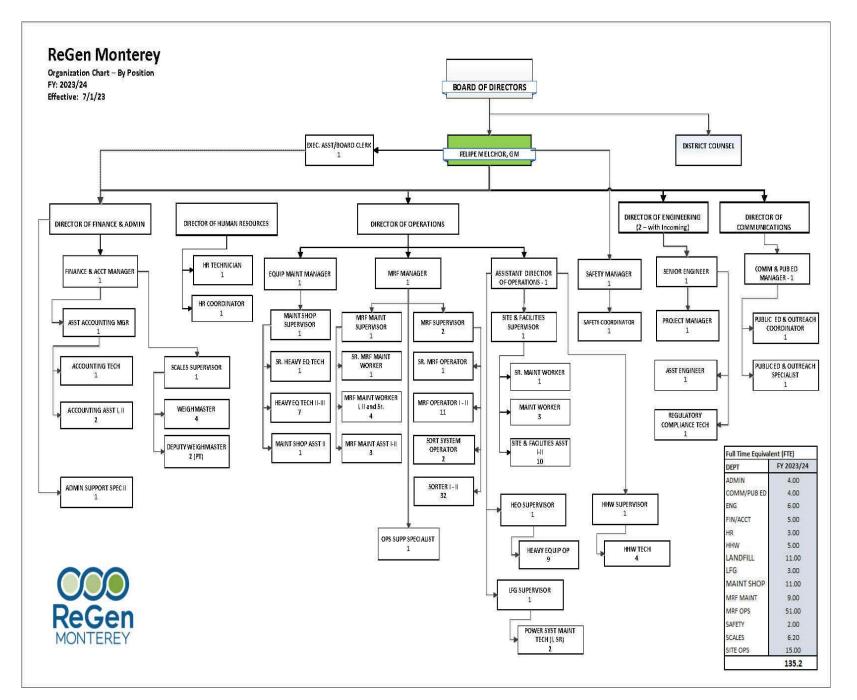
The financial impact to the District's FY 2023/24 Employee Compensation & Benefits budget is estimated to be a \$2,549,000 increase in personnel costs compared to FY 2022/23.

#### **CONCLUSION**

Staff requests the Board approve the Final Employee Compensation and Benefits Expenses in the amount of \$19,003,000 that are included in the FY 2023/24 Budget.

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## Budget Summary

#### Fiscal 2024 Draft Final Budget Summary ('000)

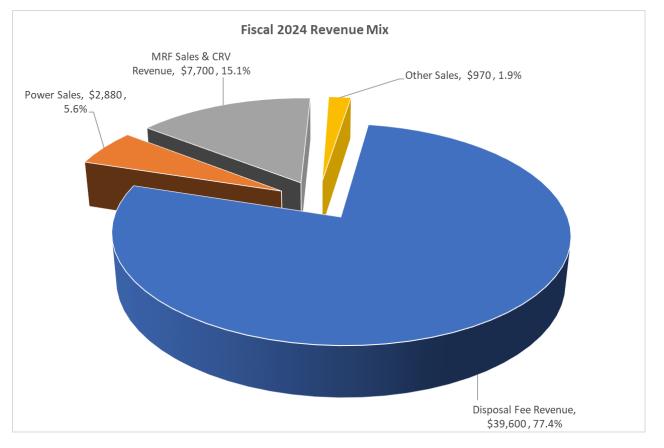
|  |    | 4 Budget |    |          | F23 Est |          | F22 Actual |          |
|--|----|----------|----|----------|---------|----------|------------|----------|
| Income & Expense Summary                   | 12 | - Duuget | 12 | Juuger   |         | 23 231   | 12         |          |
| Operating Revenues                         | \$ | 51,150   | \$ | 48,381   | \$      | 46,899   | \$         | 39,602   |
| Operating Expenses                         | Ŷ  | 42,133   | Ŷ  | 36,836   | Ŷ       | 36,701   | Ŷ          | 35,622   |
| Operating Income                           |    | 9,017    |    | 11,545   |         | 10,198   |            | 3,980    |
| Non-operating Expenses                     |    | (461)    |    | (1,588)  |         | (585)    |            | (33)     |
| Net Income                                 | \$ |          | \$ | 9,957    | \$      | 9,613    | \$         | 3,947    |
|  |    | -,       | T  | -,       | T       | -,       | Ŧ          | -,       |
| <u>Cash Summary</u>                        |    |          |    |          |         |          |            |          |
| Beginning Unrestricted Cash                | \$ | 26,118   | \$ | 37,476   | \$      | 37,476   | \$         | 34,209   |
| Cash from Operations                       |    |          |    |          |         |          |            |          |
| Net Income (Loss)                          |    | 8,556    |    | 9,957    |         | 9,613    |            | 3,627    |
| Adjustments to Cash                        |    | 5,520    |    | 4,800    |         | 5,195    |            | 4,435    |
| Change in Cash from Operations             |    | 14,076   |    | 14,757   |         | 14,808   |            | 8,062    |
| Cash from Financing Activities             |    |          |    |          |         |          |            |          |
| Capital Outlay                             |    | (22,137) |    | (22,687) |         | (8,705)  |            | (11,116) |
| Bond and Debt Reduction                    |    | (2,710)  |    | (2,645)  |         | (2,645)  |            | (1,306)  |
| Interest Paid on Bonds and Capital Leases  |    | (1,266)  |    | (1,983)  |         | (1,379)  |            | (942)    |
| Changes in assets and liabilities          |    | 1,200    |    | 1,200    |         | 1,200    |            | 1,025    |
| Decrease (Increase) Restricted Reserves    |    | -        |    | -        |         | -        |            | -        |
| Change in Cash from Financing Activities   |    | (24,913) |    | (26,115) |         | (11,529) |            | (12,339) |
| Change in Unrestricted Cash                |    | (10,837) |    | (11,358) |         | 3,279    |            | (4,277)  |
|  |    |          |    |          |         |          |            |          |
| Ending Unrestricted Cash                   |    | 15,281   |    | 26,118   |         | 40,755   |            | 29,932   |
| Designations/Reserves                      |    |          |    |          |         |          |            |          |
| Cash Operating Reserve                     |    | 7,323    |    | 6,407    |         | 6,301    |            | 5,898    |
| Other Cash                                 |    | 7,958    |    | 19,711   |         | 34,454   |            | 24,035   |
| Total Unrestricted/Designated Cash         |    | 15,281   |    | 26,118   |         | 40,755   |            | 29,932   |
|  |    |          |    |          |         |          |            |          |
| Restricted cash as of June 30              |    |          |    |          |         |          |            |          |
| 2015 Bond Rate Stabilization Fund/in Trust |    | -        |    | 2,350    |         | 2,350    |            | 2,350    |
| Closure/Post Closure Care Costs            |    | 1,500    |    | 1,500    |         | 1,500    |            | 1,500    |
| Environmental Impairment Fund              |    | 1,000    |    | 1,000    |         | 1,000    |            | 1,000    |
| TOTAL CASH AS OF JUNE 30                   | \$ | 17,781   | \$ | 30,968   | \$      | 45,605   | \$         | 34,782   |
| Ratio of Net Current Rev. to Debt Service  |    | 3.46     |    | 2.59     |         | 2.59     |            | 4.02     |
| hatto of het current hev. to Debt Service  |    | 5.40     |    | 2.59     |         | 2.59     |            | 4.02     |

### Revenue

Total District revenues are projected to increase by 5.7% compared to the FY22/23 Budget and by about 9.3% from current fiscal year estimates. Several factors have contributed to the increase in FY23/24, including:

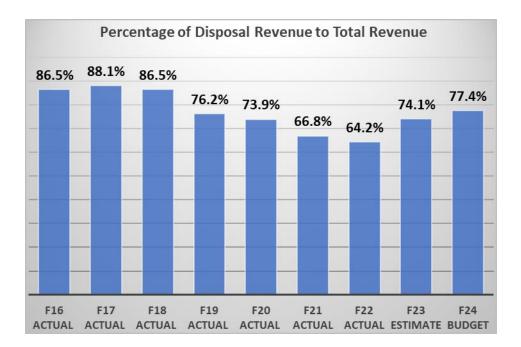
- A 5% increase to the District's standard material disposal rates for all materials, this increase will contribute approximately \$2,100,000 in new revenue.
- An increase to the MRF processing fee for Single Stream Recyclables (SSR), contributing \$154,000 in new revenue.
- Contractual rate increases for existing regional waste customers, including the cities of Capitola, Scotts Valley and Watsonville, and the County of Santa Cruz to \$55
- per ton. This will add approximately \$338,000 of revenue.
- An assumption of a modest 2% increase in material volume from all customers.

| Fiscal 2024 Draft Final Budget |    |          |    |          |    |         |    |          |                         |                        |                           |                          |
|--------------------------------|----|----------|----|----------|----|---------|----|----------|-------------------------|------------------------|---------------------------|--------------------------|
| All \$\$ in thousands          | F2 | 4 Budget | F2 | 3 Budget | 1  | F23 Est | F2 | 2 Actual | F24 vs F23<br>Budget \$ | F24 vs F23<br>Budget % | F24 vs F23<br>Estimate \$ | F24 vs F23<br>Estimate % |
| * Operating Revenues *         |    |          |    |          |    |         |    |          |                         |                        |                           |                          |
| Disposal Fee Revenue           | \$ | 39,600   | \$ | 33,192   | \$ | 34,749  | \$ | 29,330   | \$ 6,408                | 19.3%                  | \$ 4,851                  | 14.0%                    |
| Other Sales Revenue:           |    |          |    |          |    |         |    |          |                         |                        |                           |                          |
| Power Sales                    |    | 2,880    |    | 1,800    |    | 2,846   |    | 2,109    | 1,080                   | 60.0%                  | 34                        | 1.2%                     |
| MRF Sales & CRV Revenue        |    | 7,700    |    | 12,434   |    | 8,349   |    | 13,231   | (4,734)                 | -38.1%                 | (649)                     | -7.8%                    |
| Other Sales                    |    | 970      |    | 955      |    | 955     |    | 991      | 15                      | 1.6%                   | 15                        | 1.6%                     |
| Total Other Sales Revenue      |    | 11,550   |    | 15,189   |    | 12,150  |    | 16,331   | (3,639)                 | -24.0%                 | (600)                     | -3.7%                    |
| * Total Operating Revenues *   | \$ | 51,150   | \$ | 48,381   | \$ | 46,899  | \$ | 45,661   | \$ 2,769                | 5.7%                   | \$ 4,251                  | 9.3%                     |



#### **REVENUE ACCOUNTS**

The District has been working to reduce dependance on disposal fees as its primary source of revenues. The second largest revenue source after disposal fees is Material Recovery Facility (MRF) revenue followed by revenue from power generation. The percentage of revenue from disposal fees had been declining from Fiscal 2016 to Fiscal 2022 however due to the decline in prices for MRF commodities in Fiscal 2023 the percentage of disposal revenue to total revenue is expected to increase in Fiscal 2024. Below is the percentage of disposal revenue to total revenue from Fiscal 2016 through Fiscal 2024.



#### 1. Disposal Fees

Disposal Fees are projected to increase by 19%, or \$6.4M compared to the FY22/23 budget. Disposal fees make up about 77% of the District's total revenues. In projecting disposal revenue, staff has evaluated material types delivered by each of the District's four the major customer types and developed volume projections based on input from waste haulers and waste processors, and assumptions about the business activities associated with each material type.

The four customer types are: 1) District-based <u>Franchise</u> customers, consisting of residential and commercial customers, whose waste is delivered by GreenWaste Recovery, Monterey Disposal and Waste Management; 2) District-based (mostly) <u>Self-Haul or Commercial</u> customers, made up of private individuals and businesses such as construction and landscaping; 3) <u>Regional</u> customers located in Santa Cruz, Santa Clara and San Benito counties, whose waste is delivered by various hauling companies; and 4) <u>GreenWaste Recovery's</u> (GWR) operations in Santa Clara county, which deliver post-processed waste for landfilling.





#### Disposal rate changes

Disposal rates for the Regional customers and for GWR's Santa Clara operations will rise according to perdetermined price escalation provisions in each contract. For District customers, the Fiscal 2024 revenue projections include a 5% rate increase including the five main material types.

| Material Type             | Current<br>Rate | New<br>Rate | %<br>Increase | Date of last<br>increase |
|---------------------------|-----------------|-------------|---------------|--------------------------|
| Solid Waste               | \$70.00         | \$74.00     | 5.7%          | 7/1/2022                 |
| Yard Waste                | \$45.00         | \$47.00     | 4.4%          | 7/1/2022                 |
| Problem Waste             | \$102.00        | \$107.00    | 4.9%          | 7/1/2022                 |
| Biosolids (Sewage Sludge) | \$40.00         | \$42.00     | 5.0%          | 7/1/2022                 |
| Food Waste                | \$61.00         | \$64.00     | 4.7%          | 7/1/2022                 |

#### Impact of disposal rate increases on District ratepayers

These tip fee increases are estimated to have a 1-2% impact on collection service costs for District Franchise ratepayers. This is because disposal costs make up about one-fifth of the total cost of service for franchise customers. For a household with a 32-gallon waste, 65-gallon recycling and 65-gallon yard waste service, these rate increases will add an average of \$0.29 per month, or approximately \$3.50 per year. Due to other changes in the collection costs that are not related to disposal costs, some Franchise customers will experience other increases in their collection service bills.

For self-haul customers who bring materials directly to the District, costs will increase in proportion to rate changes for the material type delivered. Overall, however, even with these proposed increases, the District will remain one of the lowest cost disposal alternatives in the region.

#### 2. Material Recovery Facility (MRF) Revenue

Total MRF revenue is projected to decrease by 38%, or \$4.7M. MRF revenue is derived from commodity sales, processing fees and CRV rebates. Commodity prices have decreased throughout FY22/23 and the F23/24 budget is not expecting commodity prices to fully recover to the prices in the prior two years. Staff is projecting Single Stream Recyclables (SSR) volume will be comparable to estimated volumes in FY22/23.

Projections for total MRF tons processed are as follows: Franchise Single Stream Recyclables – 14,000 tons; Other Single Stream Recyclables – 49,000 tons; Construction & Demolition processed – 42,000 tons. No MSW will be processed under the current budget assumptions.



**3. Commodity sales** are the result of the sale of extracted materials that are baled and sent to markets via third party brokers. Commodity sales prices remain volatile due to continued market disruption caused by changing quality and quantity demands from both offshore and domestic buyers. A more stable element of MRF commodity revenues are the California Redemption/Refund Value (CRV) payments assigned to diverted products by CalRecycle. CRV payments represent approximately 40% of total MRF material sales revenue at current projections. Total commodity sales, inclusive of CRV payments, are projected to be \$6.3M.

In FY19/20, the District began charging a **Single Stream Recyclable (SSR) Processing fee** designed to recover the costs of operating recycling services in the MRF. This has become common practice in the industry nationwide. Since almost 80% of the Single Stream Recyclables (SSRs) processed by the District come through open market contracts, the District strives to set this fee in accordance with prevailing market rates. This fee is projected to result in \$2.5M in revenue.

For FY23/24, the District is raising the processing fee by 5-7% per ton for some regional customers. The intent of the District is to increase the processing fee for all regional customers to \$40 per ton in FY24/25.

The District has conducted a regional rate benchmarking analysis to compare waste system costs and services to those in the greater Tri-County and Bay Area. The analysis has shown that the District's disposal fees remain among the lowest within a 90-mile radius and the District's residential and commercial collection rates are on average the lowest in the broader region.

#### 3. Power Sales

The District operates four engines that burn methane gas pulled from the landfill. In total, this facility has a maximum capacity of 5 megawatts of power. All the District's internal electricity needs – about 1 megawatt - are met by this facility and the surplus power is sold to the grid. The estimated power revenue in FY22/23 is estimated to be more than \$2M however due to the unpredictability of when the engines will be out of service due to engine repairs and maintenance staff is projecting power sales for this budget to be \$2.9M to reflect experience more accurately. Electricity prices are not expected to change from FY22/23. The Monterey One Water electrical connection from their Advance Water Purification Facility to the District's power plant may be completed during the second half of FY23/24.



#### 4. Household Hazardous Waste & Other Sales

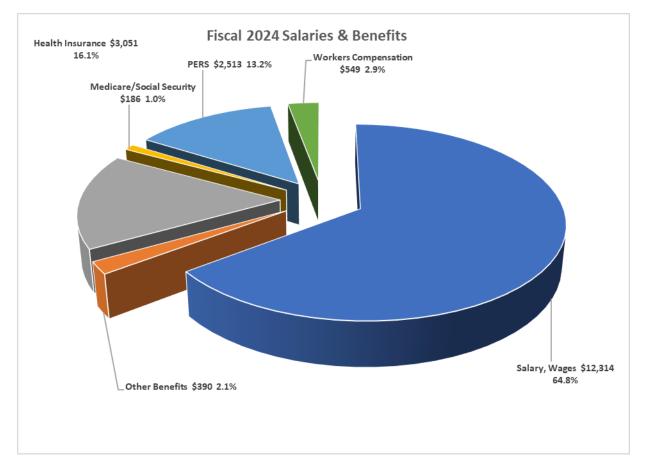
Household Hazardous Waste (HHW) revenues have increased in recent years to approximately \$150,000. No change in HHW drop-offs or costs are expected in FY23/24. Other Sales are not expected to change from FY19/20. These include the sale of sand, CNG for use in the truck yard fueling station and miscellaneous Operational Services - loading fees, push-offs, and certified weights.



## Expenses

|                                      |            | Fiscal 2024 | Draft Final B   |              |                         |                          |                           |                          |
|--------------------------------------|------------|-------------|-----------------|--------------|-------------------------|--------------------------|---------------------------|--------------------------|
| All \$\$ in thousands                | F24 Budget | F23 Budget  | F23 Est         | F22 Actual   | F24 vs F23<br>Budget \$ | F24 vs F23<br>Budget %   | F24 vs F23<br>Estimate \$ | F24 vs F23<br>Estimate % |
| * Operating Revenues *               |            |             |                 |              |                         |                          |                           |                          |
| Disposal Fee Revenue                 | \$ 39,600  | \$ 33,192   | \$ 34,749       | \$ 29,330    | \$ 6,408                | 19.3%                    | \$ 4,851                  | 14.0%                    |
| Other Sales Revenue:                 |            |             |                 |              |                         |                          |                           |                          |
| Power Sales                          | 2,880      | 1,800       | 2,846           | 2,109        | 1,080                   | 60.0%                    | 34                        | 1.2%                     |
| MRF Sales & CRV Revenue              | 7,700      | 12,434      | 8,349           | 13,231       | (4,734)                 | -38.1%                   | (649)                     | -7.8%                    |
| Other Sales                          | 970        | 955         | 955             | 991          | 15                      | 1.6%                     | 15                        | 1.6%                     |
| Total Other Sales Revenue            | 11,550     | 15,189      | 12,150          | 16,331       | (3,639)                 | -24.0%                   | (600)                     | -3.7%                    |
| * Total Operating Revenues *         | \$ 51,150  | \$ 48,381   | \$ 46,899       | \$ 45,661    | \$ 2,769                | 5.7%                     | \$ 4,251                  | 9.3%                     |
| * Operating Expenses *               |            |             |                 |              |                         |                          |                           |                          |
| Salary Expenses:                     |            |             |                 |              |                         |                          |                           |                          |
| Salary, Wages                        | \$12,314   | \$10,846    | \$11,147        | \$10,036     | \$1,468                 | 13.5%                    | \$1,167                   | 10.5%                    |
| Other Benefits                       | 390        | 165         | 161             | 164          | 225                     | 136.4%                   | 229                       | 142.2%                   |
| Health Insurance                     | 3,051      | 2,709       | 2,424           | 2,285        | 342                     | 12.6%                    | 627                       | 25.9%                    |
| Medicare/Social Security             | 186        | 199         | 157             | 146          | (13)                    | -6.5%                    | 29                        | 18.5%                    |
| PERS                                 | 2,513      | 2,025       | 2,076           | 1,519        | 488                     | 24.1%                    | 437                       | 21.1%                    |
| Workers Compensation                 | 549        | 510         | 506             | 607          | 39                      | 7.6%                     | 43                        | 8.5%                     |
| Total Salary Expenses                | 19,003     | 16,454      | 16,471          | 14,757       | 2,549                   | 15.5%                    | 2,532                     | 15.4%                    |
| Non-Salary Expenses:                 |            |             |                 |              |                         |                          |                           |                          |
| Amortization & Depreciation          | 5,100      | 4,400       | 4,800           | 5,310        | 700                     | 15.9%                    | 300                       | 6.3%                     |
| Closure/Post Closure Costs           | 420        | 400         | 395             | 347          | 20                      | 5.0%                     | 25                        | 6.3%                     |
| Outside Services                     | 769        | 735         | 701             | 725          | 34                      | 4.6%                     | 68                        | 9.7%                     |
| Environmental Services               | 1,000      | 900         | 1,033           | 749          | 100                     | 11.1%                    | (33)                      | -3.2%                    |
| Gasoline, Oil & Fuel                 | 2,400      | 1,198       | 1,661           | 1,465<br>935 | 1,202                   | 100.3%<br><sub>64%</sub> | 739                       | 44.5%                    |
| Hazardous Waste Disposal             | 332        | 405         | 258             | 334          | (73)                    | -18.0%                   | 74                        | 28.7%                    |
| Insurance                            | 1,400      | 1,050       | 1,121           | 915          | 350                     | 33.3%                    | 279                       | 24.9%                    |
| Office Expense                       | 528        | 403         | 475             | 458          | 125                     | 31.0%                    | 53                        | 11.2%                    |
| Operating Supplies                   | 1,077      | 1,367       | 1,098           | 927          | (290)                   | -21.2%                   | (21)                      | -1.9%                    |
| Other Expense                        | 86         | 40          | 70              | 32           | 46                      | 115.0%                   | 16                        | 22.9%                    |
| Professional Services                | 1,064      | 1,131       | 1,016           | 964          | (67)                    | -5.9%                    | 48                        | 4.7%                     |
| Public Awareness                     | 418        | 442         | 129             | 83           | (24)                    | -5.4%                    | 289                       | 224.0%                   |
| Recycling Services                   | 3,200      | 2,225       | 3,036           | 1,886        | 975                     | 43.8%                    | 164                       | 5.4%                     |
| Repairs & Maintenance                | 3,467      | 3,483       | 2,658           | 3,372        | (16)                    | -0.5%                    | 809                       | 30.4%                    |
| Safety Equip/Supplies/Training       | 252        | 355         | 235             | 224          | (103)                   | -29.0%                   | 17                        | 7.2%                     |
| Taxes & Surcharges                   | 1,189      | 1,411       | 1,219           | 1,408        | (222)                   | -15.7%                   | (30)                      | -2.5%                    |
| Training/Meetings/Education          | 244        | 245         | 140             | 86           | (1)                     | -0.4%                    | 104                       | 74.3%                    |
| Utilities                            | 184        | 192         | 185             | 168          | (8)                     | -4.2%                    | (1)                       | -0.5%                    |
| Total Non-Salary Expenses:           | 23,130     | 20,382      | 20,230          | 20,388       | 2,748                   | 13.5%                    | 2,900                     | 14.3%                    |
| * Total Operating Expenses *         | 42,133     | 36,836      | 36,701          | 35,145       | 5,297                   | 14.4%                    | 5,432                     | 14.8%                    |
| ** Operating Income (Loss) **        | 9,017      | 11,545      | 10,198          | 10,516       | (2,528)                 | - <b>21.9</b> %          | (1,181)                   | -11.6%                   |
| * Nonoperating Revenues (Expenses) * | (461)      | (1,588)     | (585)           | (33)         | 1,127                   | -71.0%                   | 124                       | -100.6%                  |
| *** Change in Net Position ***       | \$8,556    | \$9,957     | \$9,61 <b>3</b> | \$10,483     | (\$1,401)               | -14.1%                   | (\$1,057)                 | -11.0%                   |
|                                      |            | -           | -               |              |                         | -                        |                           | -                        |

#### **OPERATING EXPENSE ACCOUNTS**

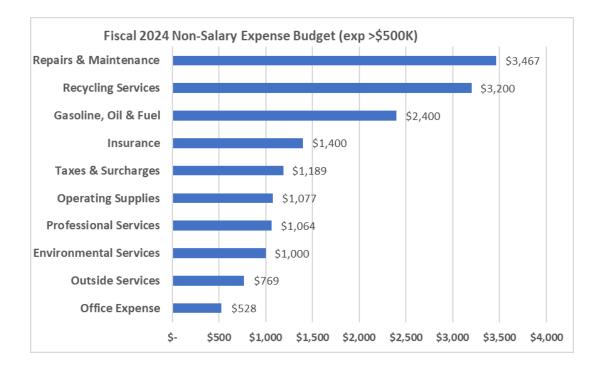


#### 1. Wages

Total Wages increase by 13.5% compared to the FY22/23 budget, from \$10.8M to \$12.3M. Aside from base pay, step increases, and overtime pay, Wage estimates include pay for holiday work, stipends for shift-differential and bilingual skills, and longevity pay. Please refer to the HR Manager's Final Employee Compensation & Benefits Budget for FY 2023/24 memorandum found earlier in this budget document for further information.

#### 2. Taxes & Benefits

Taxes and benefits increase by 8.8%, due mostly to staffing additions and by increases in the underlying rates for healthcare and CalPERS pension obligations. District employees pay 12% of the total cost of health Insurance premiums, which are projected to increase by 15% on January 1, 2023. The District's healthcare premiums have increased over the past three years. The District's annual CalPERS costs are projected to increase 24.1% to \$2.5M. The total pension cost as a percentage of total wages is assumed to equal 20%. Workers' Compensation costs are projected to increase to \$549,000, a 7.5% increase due to a negotiated 3-year cap on the District's experience modifier (EMOD), and no change to rates.



#### 3. Amortization & Depreciation

This Fiscal 2024 expense reflects the District's capital investment in equipment and facilities. Staff is projecting a 15.9% increase compared to the FY22/23 budget due to capital investments made in the past 12 months and the completion of projects that have in progress in prior years. This is a non-cash expense.

#### 4. Closure/Post-Closure Costs

The Monterey Peninsula Landfill (MPL) Preliminary Closure/Post Closure (C/PC) Plan was approved in October 2011. The current estimate reflects the impact of the MPL C/PC Plan and tonnages of materials being landfilled in recent years. The FY23/24 budget projects a small increase from the previous year.



#### 5. Contractual Services

Contractual services costs increase to \$759,000 from \$735,000, a change of 4.6%. Aside from temporary staffing expenses, other costs under this category include janitorial services, alarm services, bird and other pest control, and portable toilet rental.

#### 6. Environmental Services

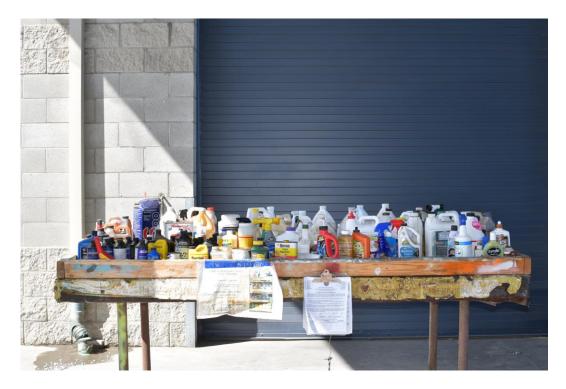
Environmental services are professional fees required to monitor and report on the landfill, groundwater, storm water, domestic water system, hazardous materials, air quality and landfill gas migration control and engine exhaust emissions. These expenses total \$1,000,000 in FY23/24, an increase of \$100,000 over the FY22/23 budget. Environmental services are utilized by the Engineering & Compliance department and in support of the Landfill Gas to Energy operations. Engineering and Compliance expenditures include semi-annual groundwater testing (\$36,000); surface methane monitoring (\$300,000). Landfill Gas to Energy compliance expenditures amount to \$500,000 for the year.

#### 7. Fuels & Oils

The Fuels & Oils expense is expected to be \$2.4M which is an increase of \$1.2 million over the FY22/23 budget and \$935,000 higher than the actual FY21/22 fuel costs. Fuel prices have risen steadily over the past couple of years and are expected to remain high in Fiscal 2024. The cost of CNG fuel purchased and sold to GreenWaste Recovery for use in collection vehicles is projected to be \$600,000. This expense will be eliminated once the District's landfill gas conversion project is completed and becomes operational.

#### 8. Hazardous Waste Disposal

Hazardous Waste Disposal expenses have increased significantly in recent years. The District pays third parties to dispose of hazardous waste collected at the District (batteries, florescent lamp tubes and compact fluorescent lamps, etc.). The projected cost for FY23/24 is \$332,000, an 18.0% decrease from the F22/23 budget.



#### 9. Insurance

The District is projecting an increase in insurance costs from \$1.1M to \$1.4M, or 33.3%. based on information provided by the District insurance carrier (SDRMA). Insurance rate increases are the result of higher premiums in the global insurance markets in the past couple of years.

#### **10. Office Expenses**

Office Expenses are projected to increase 30.9% (\$125,000) year-over-year to \$528,000. Over \$250,000 of this total is for technology: software and related services for Administration, Accounting, Scales, MRF, Public Education & Communications and the Maintenance Shop; website development and maintenance; support services by third parties, including on-site support. Memberships, subscriptions and conference costs (\$90,000); Office supplies (\$120,000) that includes miscellaneous office costs and copier supplies and upkeep.

#### **11. Operating Supplies**

Operating Supplies have decreased by 21.2% (\$290,000) compared to the prior year, from \$1.4M to \$1.1M. The MRF Operating Supplies budget includes \$240,000 for production supplies such as baling wire and the MRF Maintenance budget contains \$75,000 for repair parts, conveyors, screens and tools. The Landfill operations budget contains \$50,000, mostly for landfill site maintenance and the Landfill Gas to Energy facility includes \$50,000 for landfill gas cleanup maintenance. The Scales and the Site departments expenses make up the remainder of this expense category.

#### **12.** Professional Services

Professional Services expenses decline by 6.0% (\$67,000) to \$1.1M compared to the FY22/23 budget. Professional Services include expenditures for on-going attorney fees (\$80,000), additional legal and other services related to labor relations (\$80,000); financial service fees for auditors, payroll processing, banking and bond compliance (\$120,000); human resources spending on hiring and recruiting (\$30,000); credit card processing fees for the Scales Operations (\$125,000); Engineering-related services, such as grant administration, power project analyses, AD feasibility study, MRF & biogas enhancement analyses (\$200,000); LFG costs for power sales scheduling; and other related professional services (\$100,000).

#### 13. Public Education & Awareness

Public Awareness expenses have decreased by \$24,000 (5.47%) from last year's budget to \$417,000. Public Awareness expenditures include funds for advertising and publications, other promotion and education activities, compliance with regulatory legislation and participating with District jurisdictions in information sharing activities.

#### 14. Recycling Services

The Recycling Services category includes costs for processing various materials that are not handled by District staff. Recycling Services related to the processing of yard waste, wood waste, food waste and comingled food and green waste. All recycling services for those materials are performed by Keith Day & Co. and make up over 80% of recycling services category. Payments for processing these materials are made on a per-ton basis. Others recycling expenses include MRF-related costs for handling glass, tires and freon (\$350,000).

#### 15. Repairs & Maintenance

Repair & Maintenance expenses are budgeted at \$3.5M and is essentially the same as the F21/22 budget.

The major areas of spending are in the Equipment Maintenance Shop (\$1.0M), the Landfill Gas to Energy facility (\$1.2M), and the MRF Maintenance departments (\$450,000). Other costs include maintenance of all District facilities.

#### 16. Safety Equipment, Supplies & Services

Safety Equipment, Supplies & Service expenses are projected to decrease from the FY22/23 budget by \$102,000 to \$252,000. This expense line includes the cost of employee uniforms and safety footwear. Other safety expenses include costs for safety apparel and supplies used by employees in day-to-day operations such as gloves, vests, helmets and other apparel.

#### 17. Taxes, Surcharges, Permits

Significant costs include: State Board of Equalization AB 939 Fee and the Monterey County Health Department fee. Both fees are based on tons landfilled and are estimated at \$1.0M; LAFCO membership (\$50,000); the Monterey Bay Unified Air Pollution Control District fees (\$52,000); Monterey County Water Resources Agency fees (\$50,000); new SWRCB landfill annual permit fee (\$50,000).

#### **18.** Training, Education & Meetings

The training budget of \$244,000 is essentially the same as the FY22/23 budget. Training is focused on job certifications and job skills development.

#### 19. Utilities

Utilities expenses are projected to be \$184,000 in FY23/24 and this is \$9,000 (4.6%) lower than the FY22/23 budget. Utilities include miscellaneous electricity usage throughout the site in areas that cannot be served by District-generated power, and supplemental power purchased from PG&E when District power is off-line and telephone and data services.

#### 20. Other Expenses

Other Expenses reflect FY22/23 budget spending levels.

#### **NON-OPERATING REVENUE & EXPENSES**

#### 1. Non-Operating Revenues & Expenses

Non-operating Revenue & Expenses include revenues from the truck yard lease and space rental to other entities. Also included is income from returns on cash investments. Expenses are the interest expense associated with the District's 2018 and 2021 Revenue Bonds.

## Capital Outlay

District capital expenditures are divided into two categories: <u>Mobile Equipment</u> and <u>Capital Improvements</u>. Mobile Equipment includes dozers, compactors, all vehicles, and trailers used on and off the site, and miscellaneous equipment such as computers, software, and furniture. Mobile Equipment spending is for the replacement of existing equipment and the purchase of new equipment not previously used in operations. Capital Improvements include investments in improving existing infrastructure and the development of new facilities or assets.

#### FY 2024 BUDGET - CAPITAL SPEND PLAN

| All \$\$ in Thousands    | 21/22<br>Budget | 22/23<br>Budget | 23/24<br>Proposed | 24/25  | 25/26  | 26/27  | 27/28  |
|--------------------------|-----------------|-----------------|-------------------|--------|--------|--------|--------|
| CAPITAL OUTLAY PLAN      |                 |                 |                   |        |        |        |        |
| Mobile Equipment         | 2,370           | 5,777           | 3,197             | 2,932  | 2,652  | 2,450  | 1,000  |
| Capital Improvements     | 14,775          | 16,910          | 18,940            | 15,005 | 10,590 | 11,675 | 16,690 |
| TOTAL CAPITAL INVESTMENT | 17,145          | 22,687          | 22,137            | 17,937 | 13,242 | 14,125 | 17,690 |

#### FY23/24 Capital Outlay Highlights

Mobile Equipment replacement and new purchases:

- Replace LF02 2001 627G T2\_Scraper \$1,200,000
- Replace SI26 2002 744 John Deere T3\_Loader \$350,000
- SH07 Sterling Shop Service Truck \$200,000

Capital Improvement Projects:

- M1W-AWPF power connection \$3.5M
- Module 7 development (Landfill) \$4.2M
- Roadway paving and improvements (Site) \$2.25M
- Scale and scale house improvements (Scales) \$1M
- LFG management \$800,000
- MRF 2.0 Capital Equipment Adds/Replacement \$850,000
- Above ground scale at the MRF \$600,000

## Capital Outlay – Mobile Equipment

#### FY 2024 FINAL BUDGET - MOBILE EQUIPMENT CAPITAL SPEND PLAN

|  | 21/22<br>Budget | 22/23<br>Budget | 23/24<br>Budget | 24/25 | 25/26 | 26/27 | 27/28 |
|--|-----------------|-----------------|-----------------|-------|-------|-------|-------|
| MOBILE EQUIPMENT   |                 |                 |                 |       |       |       |       |
| (AD) AD09 2005 Ford Expedition                                 |                 |                 | 80              | -     |       |       |       |
| (LC) LC12 1999 GMC Flatbed - Chassis only                      |                 |                 | 50              | 50    |       |       |       |
| Replace 1999 D6R Dozer - LF06                                  |                 | 610             |                 |       |       |       |       |
| Replace 2002 CAT 740 Articulated Haul Truck LF12               |                 | 900             |                 |       |       |       |       |
| Replace 2001 627G Scraper LF02 with articulating ejector truck |                 | 900             |                 |       |       |       |       |
| (LF) LF26 D8T Dozer 2016 (Replacement FY 25/26 \$1,000,000)    | 110             |                 |                 |       |       |       |       |
| SI79 2006 Chev LF Sup Truck                                    |                 |                 |                 | 30    |       |       |       |
| Replace LF02 2001 627G T2 Scraper                              |                 |                 | 1,200           |       |       |       |       |
| Replace LF26 D8T T4_Dozer 2016                                 |                 |                 |                 |       |       | 1,275 | -     |
| Genie Light Tower - Used                                       |                 |                 | 12              | 12    | 12    | , -   |       |
| MRF Bin/Box replacement  | 25              | 25              |                 |       |       |       |       |
| MR18 PV500 Pacific Tec 1998 - Liquid vacuum unit - Replace     | 65              |                 |                 |       |       |       |       |
| Replace 2011 324DL Excavator MR43                              | 35              |                 |                 |       |       |       |       |
| Replace 2012 966K Wheel Loader MR46 (hand down for LF26)       | 575             | 575             |                 |       |       |       |       |
| Replace MR44 2008 IHC Semi Truck (MRF) w/CNG unit              | 150             | 240             |                 |       |       |       |       |
| Replace MR45 2008 IHC Semi Truck (MRF) w/CNG unit              | 150             | 240             |                 |       |       |       |       |
| MR47 Clark C50SL - Replace with electric forklift              |                 | 135             |                 |       |       |       |       |
| Miscellaneous MRF Equipment purchases/replacements             | 20              | 20              |                 |       |       |       |       |
| (MR) MR37 2009 Volvo Roll-Off Truck MR37 with CNG fueled unit  | 325             | 366             | -               |       |       |       |       |
| (MR) MR38 2009 Volvo Roll-Off Truck MR38 with CNG fueled unit  | 325             | 366             | -               |       |       |       |       |
| Replace MR54 2014 Tractor with CNG fueled unit                 |                 |                 |                 | 300   |       |       |       |
| Replace MR57 2016 Tractor with CNG fueled unit                 |                 |                 |                 |       | 315   |       |       |
| Replace LF17 627G 2005 T3 Scraper (Eng Upgrade or Replace)     |                 |                 |                 |       | 1,200 |       |       |
| MRF Bin/Box replacement  |                 |                 | 25              | 25    | 25    | 25    |       |
| MR49 Caterpillar GPC50N - 2016 Forklift Replace w/electric     |                 |                 | 100             | -     |       |       |       |
| (SH) SH07 Sterling Shop Service Truck -                        | 190             |                 | 200             |       |       |       |       |
| Outer year equpment purchase/replacement contingency 1,000     |                 | 1,000           | 1,000           | 1,000 | 1,000 | 1,000 | 1,000 |
| SI54 2002 Ford F-150 4x4                                       |                 |                 |                 | 40    |       |       |       |
| SI81 1998 Chev HEO Truck                                       |                 |                 | 30              |       |       | -     |       |
| Pickup truck for site security                                 |                 | 30              |                 |       |       |       |       |
| Replace 2010 Volvo Water Truck SI58                            | 325             | 370             | -               |       |       |       |       |
| Replace SI26 2002 744 John Deere T3_Loader (Used)              |                 |                 | 350             | -     |       |       |       |
| Replace SI64 2008 Volvo T3_Water truck                         |                 |                 |                 | 1,275 | -     |       |       |
| Replace SI12 670 John Deere T1_Grader (USED)                   |                 |                 |                 | 200   |       |       |       |
| Replace SI66 2008 CAT T3_ Backhoe (USED)                       |                 |                 |                 |       | -     | 150   |       |
| Box Scraper - New  | 75              |                 |                 |       |       |       |       |
| CS56B Vibratory Single Drum Roller (used)                      |                 |                 | 150             |       |       |       |       |
| 305 Track Mini Excavator (used)                                |                 |                 |                 |       | 100   |       |       |
| ΤΟΤΑΙ  | L 2,370         | 5,777           | 3,197           | 2,932 | 2,652 | 2,450 | 1,000 |

## Capital Outlay – Capital Improvement Projects

### FY 2024 FINAL BUDGET - CAPITAL IMPROVEMENTS SPEND PLAN

| All \$\$ in Thousands   | 21/22<br>Budget | 22/23<br>Budget | 23/24<br>Budget | 24/25 | 25/26 | 26/27 | 27/28 |
|---|-----------------|-----------------|-----------------|-------|-------|-------|-------|
| Admin Building  | 55              | 75              | 125             | 25    | 175   | 2,000 | 2,000 |
| Truck Yard  | 50              | 25              | 50              | 50    | 350   | 25    | 25    |
| HHW Facility  | 75              | 15              | 50              | 20    | 20    | 20    | 20    |
| LCM Retail Store  | 120             | 10              | 150             | 20    | 20    | 20    | 20    |
| Public Recycling Drop-off   | 15              | 15              | 60              |       |       | 75    |       |
| LFGTE Facility  | 75              | 75              | 75              | 75    | 75    | 75    | 75    |
| ENG #1 - Replacement  |                 |                 |                 |       | 75    | 2,750 |       |
| ENG #2 - Replacement  |                 |                 |                 |       |       | 75    | 2,750 |
| ENG #3 - Replacement  |                 |                 |                 | 75    | 2,750 |       |       |
| ENG #4 - Replacement  |                 |                 | 75              | 2,750 |       |       |       |
| Exhaust System - LFGTE Plant ENG #1                               |                 |                 | 90              |       |       |       |       |
| RMC Integration - LFGTE Plant Elec Meters                         |                 | 30              |                 |       |       |       |       |
| RMC Integration - H2S Analyzer Auto System                        |                 | 150             | 125             |       |       |       |       |
| Blower #302 - Major   |                 |                 | 75              |       |       |       |       |
| Engine Room Ventilation   |                 |                 | 125             |       |       |       |       |
| Misc. LFG - CEC Grant   | 450             |                 | 250             |       |       | 250   |       |
| M1W - AWPF Power Connection                                       | 500             | 2,500           | 3,500           | 500   |       |       |       |
| MRWMD-M1W Joint Agency Microgrid & RE                             |                 | 750             | 900             |       |       |       |       |
| Energy & Organic Waste Proc. Tech. Assess.                        | 250             | 250             |                 |       |       |       |       |
| Compost site  | 2,500           |                 |                 |       |       |       |       |
| Compost Site - CASP (ORG 4 Grant)                                 |                 | 500             |                 |       |       |       |       |
| Module 7 Development  | 8,500           | 6,500           | 4,200           |       |       |       |       |
| Module 8 Development  |                 |                 | -               |       | 250   | 250   | 9,000 |
| Leachate Management   | 75              | 200             | 275             | 75    | 200   | 75    | 100   |
| LFG Management  | 175             | 800             | 750             | 400   | 150   | 425   | 750   |
| LFG Condensate Management   | 50              | 75              | 175             | 75    | 250   | 75    | 100   |
| Misc. Landfill  | 75              | 150             | 175             | 75    | 75    | 100   | 150   |
| Storm Water Management  | 75              | 75              | 250             | 250   | 250   | 250   | 250   |
| SWFP/WDR - Permit Amendment                                       |                 | 150             | 275             | 250   | 225   |       |       |
| Tarp machine  |                 | 85              |                 |       |       |       |       |
| GPS system  |                 | 500             |                 |       |       |       |       |
| MRF 2.0 Capital Equipment Adds/Replacement                        | 50              |                 | 850             | 450   |       | 150   | 100   |
| MRF C&D Tip Pad - external  |                 |                 | 100             | 1,750 |       |       |       |
| MRF Fall Protection Equipment                                     |                 | 80              |                 | 250   | 150   |       |       |
| MRF 2.5 C&D Concept Design/Evaluation                             | 75              |                 |                 | 250   | 150   |       |       |
| MRF EQUIP OPT Investment  | 75              | 450             | 175             | 750   | 750   |       | 500   |
| MRF Fire Sprinkler Capital Replacement                            |                 | 150             | 175             |       |       |       | 500   |
| Scales - Above ground at the MRF                                  |                 | 15              | 600             | 15    | 200   | 200   | 200   |
| Scales - 3 New Below-Grade Decks                                  | 250             | 15              | 15              | 15    | 300   | 300   | 300   |
| Scale House Add. + ADA + Restrooms                                | 350             | 900             | 1,000           | 125   | 2 000 |       |       |
| Maintenance Shop Building - planning                              |                 | 50              | 50              | 125   | 3,000 |       | 50    |
| Shop - Air Compressor<br>Shop Addition BLDG - 2nd Level Office    |                 | -               | 75              | 750   |       |       | 50    |
|   |                 |                 | /5              | 750   | 125   | 1 500 |       |
| Old Shop Building - planning                                      |                 |                 | 25              |       | 125   | 1,500 | 50    |
| Wash Pad Facility   |                 |                 | 25              |       |       | 10    | 150   |
| Site Entrance Upgrade   | 1 1 1 0         | 50<br>2 150     |                 |       |       |       |       |
| Paved Roads - Entrance + 4-way Intersection                       | 1,160           | 2,150           | 75              |       |       |       |       |
| Windrow Compost - Permit Transfer<br>Windrow Compost - Air Permit |                 |                 | 75              |       |       |       |       |
| Compost Site - CASP (ORG 6 Grant)                                 |                 |                 | 75              | 6 000 |       |       |       |
|   |                 |                 | 1,000           | 6,000 |       |       |       |
| Energy & Organic Waste Proc. Tech. Assess.                        |                 |                 | 250             |       |       |       |       |
| Doemstic Water Treatment / Meters                                 |                 |                 | 75              | 175   | 150   | 150   | 150   |
| Site Appearance Upgrade - LS design +                             |                 | 150             | 75              | 175   | 150   | 150   | 150   |
| Paved Roads - Entrance + 4-way Intersection                       |                 | 150             | 2,250           |       | 150   | 2,000 |       |
| Paved Roads - site  | 50              | 4               |                 |       | 1,000 | 1,000 | 50    |
| Misc. Site - ('22/23 stripping)                                   | 50              | 45              | 50              | 50    | 50    | 50    | 50    |
| Misc. Facilities - ('22/23 signage)                               | 50              | 45              | 50              | 50    | 50    | 50    | 50    |
| Campus Electricifcation - PG&E NG Termination                     |                 | 345             | 400             |       | t     | t     |       |

#### **Mobile Equipment Descriptions**

The following items describe proposed Mobile Equipment investments by department for FY22/23 through FY 27/28.

#### Administration

FY23/24: \$80,000 – Replacement of 2005 Ford Expedition.

#### Landfill Operations

FY23/24: - Replacement of 2001 627G scraper.

#### Materials Recovery Facility

FY23/24: \$25,000 – MRF bin/boxes.

Total outer year investments: \$1,890,000 - Replace 2011 324D excavator

#### Equipment Maintenance Shop

**FY23/24 investment: \$200,000** - Replacement of 2000 Sterling service truck. The service truck has to be replaced with a 2011 model or newer service truck to avoid enforcement action by CARB.

**Total outer year investments: \$4M** – For FY23/24 to FY27/28 contingency funds have been set set aside to fund expected, but as-yet unspecified, mobile equipment investments necessary to support all District operations.

#### Site and Facilities

**FY23/24 investment: \$350,000** - Replacement of 2002 John Deere T3 loader (\$350,000), purchase of used pick-up truck for site and LCM security.

**Total outer year investments:** \$1,665,000 – Outer year investments incllude replacement of a 2008 water truck, John Deere T1 grader, Cat T3 backhoe, and a small dump truck (1.28M).

### Capital Outlay – Capital Improvements

The five-year projection of Capital Improvement Projects presented in the referenced budget table reflects expected investments required to continue existing operations, meet known regulatory obligations, develop five new infrastructure projects, capital improvements to the main entrance road; at the front gate area and at the 4-way intersection before the entrance truck scales. The five significant infrastructure projects include the Landfill Module 7 development; expansion of the landfill gas collection and control system (GCCS) for the abandonment and replacement of old collection wells; the renovation of the scale house inclusive of accessibility features for ADA compliance and replacement of the exterior common area restroom at the Administration Building; permitting-construction of a medium voltage (4160V) electrical transmission line to Monterey One Water's (M1W) Advanced Water Purification Facility (AWPF); and design-permitting-construction of a Covered Aerated Static Pile (CASP) Composting System to replace the standard windrow compost method. The FY23/24 capital improvements plan addresses 1) deferred capital spending on capital maintenance or replacement of aging infrastructure since the 2005 time period following rate increase deferrals and a significant economic recession, 2) delayed and deferred projects since mid-2020 as impacted by the COVID-19 pandemic, and 3) the increase in business activity resulting in higher recycling and disposal volumes; and the recent decision to provide disposal service to the Gilroy and Morgan Hill communities due to capacity restrictions at the John Smith Road Landfill in San Benito County. The doubling of disposal volumes over the past decade causes the increasing rate and frequency of capital improvement projects for the landfill and its environmental control systems.

### Debt

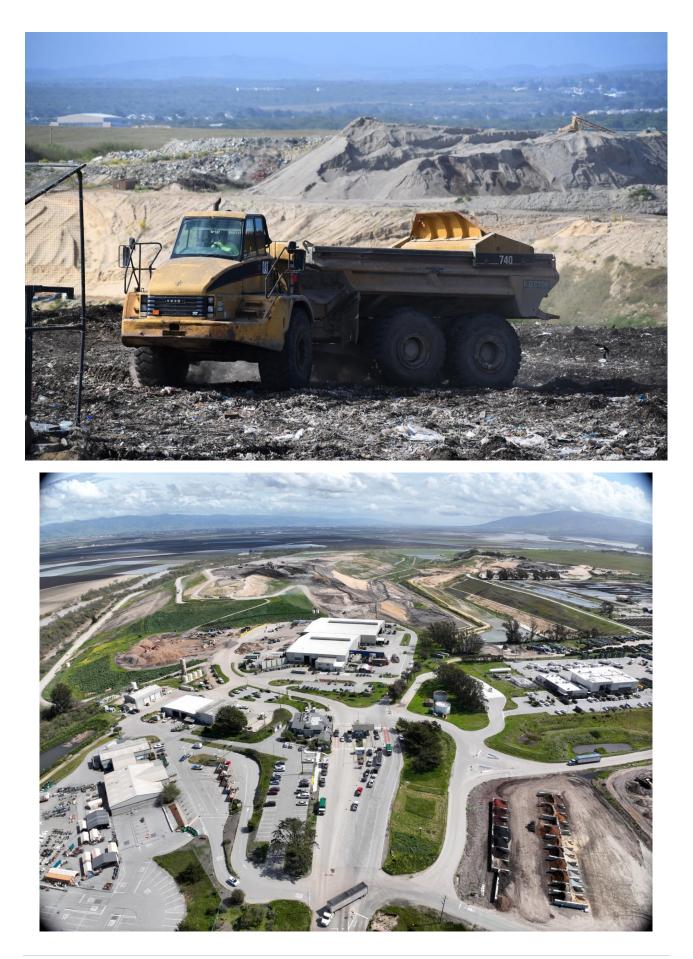
The following Debt Schedule describes the use of debt and the principal and interest payments for servicing debt. The Debt Service Coverage Ratios calculate the District's annual ability to meet the debt service covenant that is required of both the 2018 and 2021 Revenue Bonds. The minimum required ratio is 1.25.

|  |                 | Fiscal 2        | 024 Final I | Budget          |                 |         |         |         |        |
|--|-----------------|-----------------|-------------|-----------------|-----------------|---------|---------|---------|--------|
| All \$\$ in Thousands                  | 20/21<br>Actual | 21/22<br>Actual | 22/23 Est   | 22/23<br>Budget | 23/24<br>Budget | 24/25   | 25/26   | 26/27   | 27/28  |
| DEBT SCHEDULE                          |                 |                 |             |                 |                 |         |         |         |        |
| DEBT ISSUANCE                          |                 |                 |             |                 |                 |         |         |         |        |
| Refinancing                            |                 |                 |             |                 |                 |         |         |         |        |
| Revenue Bond Financing 2021            |                 | 24,910          |             |                 |                 |         |         |         |        |
| Total Debt Proceeds                    | -               | 24,910          | -           | -               | -               | -       | -       | -       |        |
| 2018 Revenue Bonds                     |                 |                 |             |                 |                 |         |         |         |        |
| Interest Expenses                      | 1,070           | 1,031           | 990         | 990             | 947             | 902     | 854     | 804     | 752    |
| Principal                              | 780             | 820             | 860         | 860             | 905             | 950     | 1,000   | 1,045   | 1,100  |
| Total 2018 Bond Debt Service           | 1,850           | 1,851           | 1,850       | 1,850           | 1,852           | 1,852   | 1,854   | 1,849   | 1,852  |
| 2021 Revenue Bonds                     |                 |                 |             |                 |                 |         |         |         |        |
| Interest Expenses                      | -               | -               | 121         | 428             | 415             | 396     | 371     | 343     | 312    |
| Principal                              | -               | -               | 1,605       | 1,785           | 1,805           | 1,820   | 1,845   | 1,905   | 1,905  |
| Total 2021 Bond Debt Service           | -               | -               | 1,726       | 2,213           | 2,220           | 2,216   | 2,216   | 2,248   | 2,217  |
| Capital Equipment - Interest           |                 |                 |             |                 |                 |         |         |         |        |
| 2016/17 Compactor                      | 12              | 6               | -           | -               | -               | -       | -       | -       | -      |
| 2017/18 Dozer & Loader                 | 32              | 24              | 16          | 8               | -               | -       | -       | -       | -      |
| Capital Equipment - Principal          |                 |                 |             |                 |                 |         |         |         |        |
| 2016/17 Compactor                      | 236             | 241             | -           | -               | -               | -       | -       | -       | -      |
| 2017/18 Dozer & Loader                 | 236             | 244             | 252         | -               | -               | -       | -       | -       | -      |
| Total Debt Service                     |                 |                 |             |                 |                 |         |         |         |        |
| Total Interest                         | 1,106           | 1,054           | 1,119       | 1,418           | 1,362           | 1,298   | 1,225   | 1,148   | 1,064  |
| Total Principal                        | 1,252           | 1,306           | 2,717       | 2,645           | 2,710           | 2,770   | 2,845   | 2,950   | 3,005  |
| Total Debt Service                     | 2,358           | 2,359           | 3,836       | 4,063           | 4,072           | 4,068   | 4,070   | 4,098   | 4,069  |
| TOTAL NET FROM FINANCING               | (2,358)         | 22,551          | (3,836)     | (4,063)         | (4,072)         | (4,068) | (4,070) | (4,098) | (4,069 |
| DEBT SERVICE RATIOS                    |                 |                 |             |                 |                 |         |         |         |        |
| Current Revenue                        | 36,505          | 45,661          | 46,899      | 48,381          | 51,150          | 51,718  | 53,210  | 54,746  | 56,328 |
| Less: Total Expenses                   | 27,921          | 34,209          | 36,701      | 37,861          | 37,074          | 40,621  | 42,079  | 43,552  | 45,076 |
| Net Current Revenue                    | 8,584           | 9,476           | 10,198      | 10,520          | 14,076          | 11,097  | 11,131  | 11,194  | 11,252 |
| Debt Principal & Interest              | 2,358           | 2,359           | 3,836       | 4,063           | 4,072           | 4,068   | 4,070   | 4,098   | 4,069  |
| Ratio Net Current Rev. to Debt Service | 3.64            | 4.02            | 2.66        | 2.59            | 3.46            | 2.73    | 2.73    | 2.73    | 2.77   |
| Ratio Net Current Rev. to Debt Service |                 |                 |             |                 |                 |         |         |         |        |

## Five-Year Outlook

#### Fiscal 2024 Draft Final Budget Summary ('000)

|  | F22 Actual | F23 Budget | F23 Est   | F24 Budget | F24/25    | F25/26    | F26/27    | F27/28    |
|--|------------|------------|-----------|------------|-----------|-----------|-----------|-----------|
| Income & Expense Summary                   |            |            |           |            |           |           |           |           |
| Operating Revenues                         | \$ 45,661  | \$ 48,381  | \$ 46,899 | \$ 51,150  | \$ 51,718 | \$ 53,210 | \$ 54,746 | \$ 56,328 |
| Operating Expenses                         | 34,209     | 36,837     | 36,701    | 42,131     | 43,546    | 45,072    | 46,653    | 48,292    |
| Operating Income                           | 11,452     | 11,544     | 10,198    | 9,019      | 8,172     | 8,138     | 8,093     | 8,037     |
| Non-operating Expenses                     | 132        | (1,306)    | (993)     | (461)      | (1,528)   | (1,396)   | (1,281)   | (1,148)   |
| Net Income                                 | \$ 11,584  | \$ 10,238  | \$ 9,205  | \$ 8,558   | \$ 6,644  | \$ 6,741  | \$ 6,812  | \$ 6,888  |
| Cash Summary                               |            |            |           |            |           |           |           |           |
| Beginning Unrestricted Cash                | 34,209     | 27,472     | 27,472    | 30,027     | 17,946    | 14,182    | 12,187    | 7,697     |
| Cash from Operations                       |            |            |           |            |           |           |           |           |
| Net Income (Loss)                          | 3,627      | 9,956      | 9,608     | 8,558      | 6,644     | 6,741     | 6,812     | 6,888     |
| Adjustments to Cash                        | 4,435      | 4,800      | 5,195     | 5,520      | 5,686     | 5,856     | 6,032     | 6,213     |
| Change in Cash from Operations             | 8,062      | 14,756     | 14,803    | 14,078     | 12,329    | 12,597    | 12,844    | 13,101    |
| Cash from Financing Activities             |            |            |           |            |           |           |           |           |
| Capital Outlay                             | (11,116)   | (8,217)    | (8,745)   | (22,652)   | (12,586)  | (11,086)  | (13,826)  | (9,766)   |
| Bond and Debt Reduction                    | (2,409)    | (2,502)    | (2,502)   | (2,616)    | (2,616)   | (2,616)   | (2,616)   | (2,616)   |
| Interest Paid on Bonds and Capital Leases  | (2,299)    | (2,201)    | (2,201)   | (2,091)    | (2,091)   | (2,091)   | (2,091)   | (2,091)   |
| Changes in assets and liabilities          | 1,025      | 1,200      | 1,200     | 1,200      | 1,200     | 1,200     | 1,200     | 1,200     |
| Decrease (Increase) Restricted Reserves    | -          | -          | -         | -          | -         | -         | -         | -         |
| Change in Cash from Financing Activities   | (14,799)   | (11,720)   | (12,248)  | (26,159)   | (16,093)  | (14,593)  | (17,333)  | (13,273)  |
| Change in Unrestricted Cash                | (6,737)    | 3,036      | 2,555     | (12,081)   | (3,764)   | (1,996)   | (4,489)   | (172)     |
| Ending Unrestricted Cash                   | 27,472     | 30,508     | 30,027    | 17,946     | 14,182    | 12,187    | 7,697     | 7,526     |
| Designations/Reserves                      |            |            |           |            |           |           |           |           |
| Cash Operating Reserve                     | 5,710      | 6,407      | 6,301     | 7,322      | 7,572     | 7,843     | 8,124     | 8,416     |
| Undesignated Cash                          | 21,762     | 24,101     | 23,726    | 10,624     | 6,610     | 4,344     | (427)     | (890)     |
| Total Unrestricted/Designated Cash         | 27,472     | 30,508     | 30,027    | 17,946     | 14,182    | 12,187    | 7,697     | 7,526     |
| Restricted cash as of June 30              |            |            |           |            |           |           |           |           |
| 2015 Bond Rate Stabilization Fund/in Trust | 2,350      | 2,350      | 2,350     | 2,350      | 2,350     | 2,350     | 2,350     | 2,350     |
| Closure/Post Closure Care Costs            | 1,500      | 1,500      | 1,500     | 1,500      | 1,500     | 1,500     | 1,500     | 1,500     |
| Environmental Impairment Fund              | 1,000      | 1,000      | 1,000     | 1,000      | 1,000     | 1,000     | 1,000     | 1,000     |
| TOTAL CASH AS OF JUNE 30                   | \$ 32,322  | \$ 35,358  | \$ 34,877 | \$ 22,796  | \$ 19,032 | \$ 17,037 | \$ 12,547 | \$ 12,376 |
| Ratio of Net Current Rev. to Debt Service  | 4.02       | 2.59       | 2.66      | 3.46       | 2.73      | 2.73      | 2.73      | 2.77      |



## Expenses by Department

The following pages provide a breakdown of spending and staffing in each of the District's areas of operation. Department expenses make up 85% of total Operating Expenses, the remainder being Amortization & Depreciation and Closure/Post-Closure costs.

### Finance & Administration

|                               |              |              | Higher/Lower F23 |              | Higher/Lower F23  |
|-------------------------------|--------------|--------------|------------------|--------------|-------------------|
| Account                       | F24 Budget   | F23 Budget   | Budget           | F23 Estimate | Estimate          |
| <b>Administration</b>         |              |              |                  |              |                   |
| SALARIES                      | \$ 648,169   | \$ 576,150   | \$ 72,019        | \$ 510,786   | \$ 137,383        |
| EMPLOYER PAYROLL TAXES        | 10,937       | 10,434       | 504              | 7,202        | 3,735             |
| EMPL. BENFDEFERRED COMP (457) | 15,131       | 7,471        | 7,660            | 9,304        | 5 <i>,</i> 828    |
| HEALTH INSURANCE              | 107,320      | 106,212      | 1,108            | 117,637      | (10,317)          |
| EMPL. BENFPERS                | 133,172      | 110,862      | 22,310           | 103,550      | 29,622            |
| EMPL. BENFWORKERS COMP.       | 8,728        | 7,917        | 811              | 4,320        | 4,408             |
| AMORT/DEP                     | 5,100,000    | 4,400,000    | 700,000          | 4,800,000    | 300,000           |
| MEETING SUPPLIES              | 20,000       | 10,000       | 10,000           | 18,000       | 2,000             |
| MEMBERSHIPS/CONFERENCES       | 50,000       | 17,000       | 33,000           | 50,000       | -                 |
| TRAVEL EXPENSE                | 8,000        | 8,000        | (0)              | 6,000        | 2,000             |
| GOVERNMENTAL FEES             | 180,000      | 200,000      | (20,000)         | 160,000      | 20,000            |
| OFFICE SUPPLIES               | 60,000       | 25,000       | 35,000           | 85,000       | (25,000)          |
| INSURANCE                     | 1,400,000    | 1,050,000    | 350,000          | 1,121,000    | 279,000           |
| INFO SYS SUPPLIES/SERVICES    | 130,000      | 120,000      | 10,000           | 130,000      | -                 |
| OUTSIDE SERVICES              | 25,000       | 40,000       | (15,000)         | 26,000       | (1,000)           |
| UTILITIES                     | 100,000      | 120,000      | (20,000)         | 72,000       | 28,000            |
| EE RECOGNITION/GOODWILL       | 5,000        | 2,000        | 3,000            | 4,000        | 1,000             |
| DONATIONS/SPONSORSHIPS        | 1,000        | -            | 1,000            | 1,000        | _                 |
| MEDICAL SERVICES              | 5,000        | 10,000       | (5,000)          | 3,000        | 2,000             |
| TRAINING/EDUCATION            | 10,000       | 28,000       | (18,000)         | 20,000       | (10,000)          |
| LEGAL FEES                    | 100,000      | 140,000      | (40,000)         | 55,000       | 45,000            |
| PROFESSIONAL SERVICES         | 75,000       | 125,000      | (50,000)         | 125,000      | (50 <i>,</i> 000) |
| EQUIPMENT R&M                 | 2,000        | 2,000        | (0)              | -            | 2,000             |
| EQUIPMENT RENTAL              | 2,000        | 1,000        | 1,000            | 19,000       | (17,000)          |
| FACILITIES MAINTENANCE        | 100,000      | 100,000      | 0                | 132,000      | (32,000)          |
| DIESEL & GAS                  | -            | 7,500        | (7,500)          | 25,000       | (25,000)          |
| OPERATING SUPPLIES            | 40,000       | 25,000       | 15,000           | 51,000       | (11,000)          |
| SAFETY SUPPLIES               | 15,000       | 8,000        | 7,000            | 21,000       | (6,000)           |
| CLOSURE/POST CLOSURE COSTS    | 420,000      | 400,000      | 20,000           | 395,000      | 25,000            |
| SALARIES-BOARD                | 20,000       | 32,000       | (12,000)         | 15,000       | 5,000             |
| EMPLOYER PAYROLL TAXES-BOARD  | 2,000        | 103          | 1,897            | 212          | 1,789             |
| EMPL. BENFWORKERS COMP-BOARD  | 500          | -            | 500              | 103          | 397               |
| TRAVEL EXPENSE-BOARD          | 2,000        | 129          | 1,871            | 2,000        | -                 |
| Administration Total          | \$ 8,795,959 | \$ 7,689,780 | \$ 1,106,179     | \$ 8,089,114 | \$ 706,845        |

|                               |            |               |               | Higher/Lower F23 |          |    |          |
|-------------------------------|------------|---------------|---------------|------------------|----------|----|----------|
| Account                       | F24 Budget | F23 Budget    | Budget        | F23              | Estimate |    | Estimate |
| Human Resources               |            |               |               |                  |          |    |          |
| SALARIES \$                   | 354,877    | \$<br>332,387 | \$<br>22,489  | \$               | 334,048  | \$ | 20,829   |
| EMPLOYER PAYROLL TAXES        | 6,991      | 4,820         | 2,171         |                  | 4,710    |    | 2,281    |
| EMPL. BENFDEFERRED COMP (457) | 77,680     | 8,329         | 69,351        |                  | 4,847    |    | 72,832   |
| HEALTH INSURANCE              | 5,146      | 72,125        | (66,979)      |                  | 64,378   |    | (59,232) |
| EMPL. BENFPERS                | 77,703     | 66,141        | 11,562        |                  | 65,519   |    | 12,184   |
| EMPL. BENFWORKERS COMP.       | 4,216      | 3,950         | 265           |                  | 3,924    |    | 292      |
| MEETING SUPPLIES              | 2,000      | 2,000         | (0)           |                  | -        |    | 2,000    |
| MEMBERSHIPS/CONFERENCES       | 10,000     | 8,000         | 2,000         |                  | 5,000    |    | 5,000    |
| TRAVEL EXPENSE                | 3,000      | 3,000         | -             |                  | 1,000    |    | 2,000    |
| SOCIAL COMMITTEE EXPENSE      | 13,500     | 12,500        | 1,000         |                  | 10,000   |    | 3,500    |
| OFFICE SUPPLIES               | 6,000      | 7,200         | (1,200)       |                  | 6,000    |    | -        |
| INFO SYS SUPPLIES/SERVICES    | 5,000      | 5,000         | (0)           |                  | 4,000    |    | 1,000    |
| OUTSIDE SERVICES              | 75,000     | 15,000        | 60,000        |                  | 4,000    |    | 71,000   |
| EE RECOGNITION/GOODWILL       | 40,000     | 20,000        | 20,000        |                  | 26,000   |    | 14,000   |
| EMPLOYEE WELLNESS             | 20,000     | 20,012        | (12)          |                  | 24,000   |    | (4,000)  |
| MEDICAL SERVICES              | 1,000      | 1,000         | 0             |                  | 200      |    | 800      |
| TRAINING/EDUCATION            | 56,000     | 56,000        | (0)           |                  | 11,000   |    | 45,000   |
| LEGAL FEES                    | 50,000     | 40,000        | 10,000        |                  | 26,000   |    | 24,000   |
| PROFESSIONAL SERVICES         | 100,000    | 50,000        | 50,000        |                  | 7,000    |    | 93,000   |
| OPERATING SUPPLIES            | 1,000      | 1,000         | 0             |                  | -        |    | 1,000    |
| SAFETY SUPPLIES               | 500        | 500           | (0)           |                  | -        |    | 500      |
| Human Resources Total         | 909,612    | \$<br>728,965 | \$<br>180,647 | \$               | 601,627  | \$ | 307,986  |

|                               |              |    |          | Hig | gher/Lower F23 |              | Hig | her/Lower F23 |
|-------------------------------|--------------|----|----------|-----|----------------|--------------|-----|---------------|
| Account                       | F24 Budget   | F2 | 3 Budget |     | Budget         | F23 Estimate |     | Estimate      |
| Accounting                    |              |    |          |     |                |              |     |               |
| SALARIES                      | \$ 527,291   | \$ | 498,038  | \$  | 29,254         | \$ 510,786   | \$  | 16,505        |
| EMPLOYER PAYROLL TAXES        | 9,907        |    | 46,883   |     | (36,976)       | 7,202        |     | 2,705         |
| EMPL. BENFDEFERRED COMP (457) | 138,760      |    | 8,770    |     | 129,990        | 9,304        |     | 129,456       |
| HEALTH INSURANCE              | 7,646        |    | 92,644   |     | (84,998)       | 117,637      |     | (109,991)     |
| EMPL. BENFPERS                | 115,846      |    | 99,464   |     | 16,382         | 103,550      |     | 12,295        |
| EMPL. BENFWORKERS COMP.       | 4,117        |    | 4,107    |     | 10             | 4,320        |     | (203)         |
| MEMBERSHIPS/CONFERENCES       | 2,000        |    | 500      |     | 1,500          | 250          |     | 1,750         |
| TRAVEL EXPENSE                | 1,000        |    | -        |     | 1,000          | -            |     | 1,000         |
| OFFICE SUPPLIES               | 10,000       |    | 5,000    |     | 5,000          | 12,000       |     | (2,000)       |
| INFO SYS SUPPLIES/SERVICES    | 30,000       |    | 14,000   |     | 16,000         | 47,000       |     | (17,000)      |
| OUTSIDE SERVICES              | 5,000        |    | 7,500    |     | (2,500)        | 4,000        |     | 1,000         |
| EE RECOGNITION/GOODWILL       | 2,000        |    | 1,000    |     | 1,000          | 3,000        |     | (1,000)       |
| MEDICAL SERVICES              | 200          |    | 500      |     | (300)          | 100          |     | 100           |
| TRAINING/EDUCATION            | 2,000        |    | 1,000    |     | 1,000          | 3,000        |     | (1,000)       |
| BANK FEES                     | 30,000       |    | 18,000   |     | 12,000         | 30,000       |     | -             |
| PROFESSIONAL SERVICES         | 60,000       |    | 38,000   |     | 22,000         | 9,000        |     | 51,000        |
| PAYROLL SERVICES              | 60,000       |    | 49,500   |     | 10,500         | 57,000       |     | 3,000         |
| OPERATING SUPPLIES            | 1,000        |    | 1,000    |     | 0              | -            |     | 1,000         |
| Accounting Total              | \$ 1,006,766 | \$ | 885,905  | \$  | 120,862        | \$ 918,149   | \$  | 88,617        |

## Engineering & Compliance, Safety

|                               |              |              | Higher/Lower F23 |              | Higher/Lower F23 |
|-------------------------------|--------------|--------------|------------------|--------------|------------------|
| Account                       | F24 Budget   | F23 Budget   | Budget           | F23 Estimate | Estimate         |
| Engineering                   |              |              |                  |              |                  |
| SALARIES                      | \$ 982,793   | \$ 692,382   | \$ 290,411       | \$ 641,443   | \$ 341,350       |
| EMPLOYER PAYROLL TAXES        | 14,250       | 10,040       | 4,211            | 9,044        | 5,206            |
| EMPL. BENFDEFERRED COMP (457) | 23,285       | 10,883       | 12,401           | 11,620       | 11,665           |
| HEALTH INSURANCE              | 137,289      | 101,662      | 35,627           | 62,613       | 74,676           |
| EMPL. BENFPERS                | 213,368      | 137,278      | 76,089           | 128,400      | 84,967           |
| EMPL. BENFWORKERS COMP.       | 14,054       | 3,567        | 10,487           | 2,074        | 11,980           |
| MEETING SUPPLIES              | 500          | 500          | (0)              | 500          | -                |
| MEMBERSHIPS/CONFERENCES       | 7,500        | 7,500        | -                | 3,000        | 4,500            |
| TRAVEL EXPENSE                | 8,000        | 7,500        | 500              | 6,000        | 2,000            |
| GOVERNMENTAL FEES             | 3,000        | 2,500        | 500              | 3,000        | -                |
| OFFICE SUPPLIES               | 3,500        | 6,000        | (2 <i>,</i> 500) | 2,000        | 1,500            |
| INFO SYS SUPPLIES/SERVICES    | 9,000        | 6,000        | 3,000            | 24,000       | (15,000)         |
| EE RECOGNITION/GOODWILL       | 200          | 150          | 50               | -            | 200              |
| MEDICAL SERVICES              | 200          | 1,000        | (800)            | 200          | -                |
| TRAINING/EDUCATION            | 3,000        | 2,500        | 500              | 4,000        | (1,000)          |
| ENVIRONMENTAL SERVICES        | 250,000      | 400,000      | (150,000)        | 189,000      | 61,000           |
| PROFESSIONAL SERVICES         | 250,000      | 150,000      | 100,000          | 149,000      | 101,000          |
| OPERATING SUPPLIES            | 1,000        | 5,000        | (4,000)          | -            | 1,000            |
| Engineering Total             | \$ 1,920,938 | \$ 1,544,462 | \$ 376,476       | \$ 1,235,894 | \$ 685,044       |

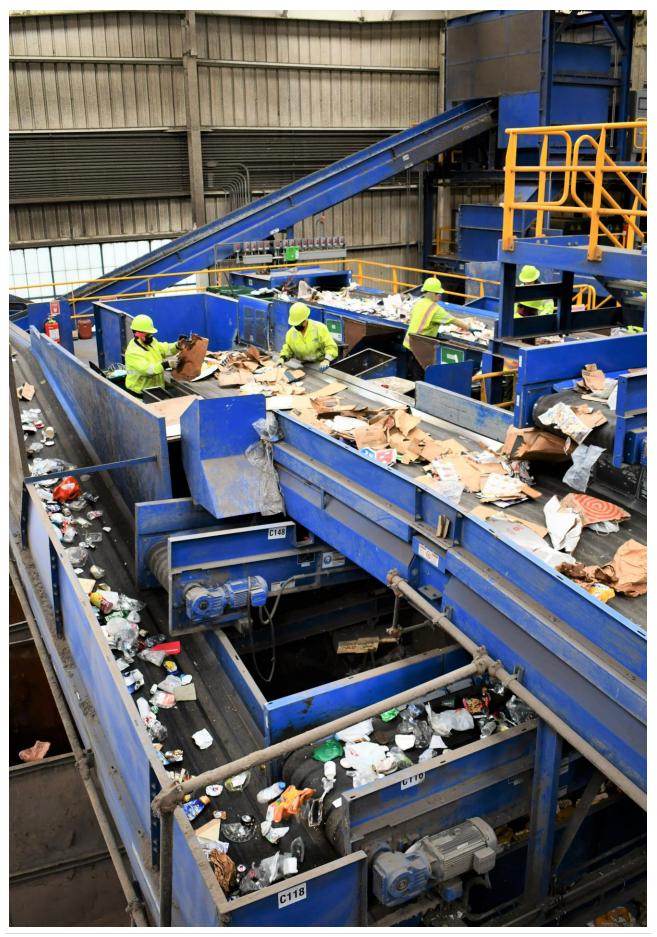
|                                |            |               |              | Higher/Lower F23 |    |          |
|--------------------------------|------------|---------------|--------------|------------------|----|----------|
| Account                        | F24 Budget | F23 Budget    | Budget       | F23 Estimate     |    | Estimate |
| Safety & Risk Management       |            |               |              |                  |    |          |
| SALARIES                       | \$ 220,922 | \$<br>196,842 | \$<br>24,080 | \$ 210,433       | \$ | 10,490   |
| EMPLOYER PAYROLL TAXES         | 3,203      | 2,854         | 349          | 2,967            |    | 236      |
| EMPL. BENFDEFERRED COMP (457)  | 4,015      | 1,262         | 2,753        | 2,940            |    | 1,075    |
| HEALTH INSURANCE               | 35,617     | 30,081        | 5,535        | 31,979           |    | 3,638    |
| EMPL. BENFPERS                 | 48,339     | 39,128        | 9,210        | 41,917           |    | 6,422    |
| EMPL. BENFWORKERS COMP.        | 2,829      | 975           | 1,854        | 1,588            |    | 1,241    |
| MEMBERSHIPS/CONFERENCES        | 9,820      | 7,000         | 2,820        | 6,287            |    | 3,533    |
| TRAVEL EXPENSE                 | 6,000      | 3,500         | 2,500        | 7,000            |    | (1,000)  |
| OFFICE SUPPLIES                | 1,200      | 150           | 1,050        | 2,000            |    | (800)    |
| MEDICAL SERVICES               | 2,500      | 5,000         | (2,500)      | 200              |    | 2,300    |
| TRAINING/EDUCATION             | 25,400     | 21,900        | 3,500        | 8,000            |    | 17,400   |
| PROFESSIONAL SERVICES-WC SERV  | 66,126     | 78,000        | (11,874)     | 61,000           |    | 5,126    |
| OPERATING SUPPLIES             | 57,800     | 60,000        | (2,200)      | 9,000            |    | 48,800   |
| SAFETY SUPPLIES                | 9,500      | 8,000         | 1,500        | 9,000            |    | 500      |
| Safety & Risk Management Total | \$ 493,272 | \$<br>454,693 | \$<br>38,579 | \$ 394,310       | \$ | 98,961   |

### Communications & Public Education

|                               |                |    |            | Hi | gher/Lower F23 |              | Hig | her/Lower F23 |
|-------------------------------|----------------|----|------------|----|----------------|--------------|-----|---------------|
| Account                       | F24 Budget     | I  | F23 Budget |    | Budget         | F23 Estimate |     | Estimate      |
| Public Education              |                |    |            |    |                |              |     |               |
| SALARIES                      | \$ 462,306     | \$ | 416,650    | \$ | 45,656         | \$ 407,870   | \$  | 54,436        |
| EMPLOYER PAYROLL TAXES        | 6,703          |    | 6,041      |    | 662            | 5,751        |     | 952           |
| EMPL. BENFDEFERRED COMP (457) | 4,255          |    | 2,817      |    | 1,437          | 3,313        |     | 942           |
| HEALTH INSURANCE              | 90,008         |    | 97,940     |    | (7,932)        | 72,289       |     | 17,719        |
| EMPL. BENFPERS                | 101,179        |    | 82,946     |    | 18,233         | 87,066       |     | 14,113        |
| EMPL. BENFWORKERS COMP.       | 5 <i>,</i> 925 |    | 2,064      |    | 3,861          | 1,523        |     | 4,403         |
| MEETING SUPPLIES              | 500            |    | 500        |    | (0)            | 100          |     | 400           |
| MEMBERSHIPS/CONFERENCES       | 9,000          |    | 8,000      |    | 1,000          | 6,382        |     | 2,618         |
| TRAVEL EXPENSE                | 2,000          |    | 3,500      |    | (1,500)        | -            |     | 2,000         |
| OFFICE SUPPLIES               | 2,500          |    | 2,500      |    | 0              | 3,000        |     | (500)         |
| INFO SYS SUPPLIES/SERVICES    | 60,000         |    | 60,000     |    | -              | 11,000       |     | 49,000        |
| EE RECOGNITION/GOODWILL       | 1,000          |    | 600        |    | 400            | 2,000        |     | (1,000)       |
| DONATIONS/SPONSORSHIPS        | 17,000         |    | -          |    | 17,000         | 15,000       |     | 2,000         |
| MEDICAL SERVICES              | 500            |    | 500        |    | (0)            | -            |     | 500           |
| TRAINING/EDUCATION            | 3,000          |    | 2,000      |    | 1,000          | 4,000        |     | (1,000)       |
| OPERATING SUPPLIES            | 1,000          |    | 1,000      |    | 0              | -            |     | 1,000         |
| SAFETY SUPPLIES               | 500            |    | 500        |    | (0)            | -            |     | 500           |
| PUBLIC AWARENESS              | 330,000        |    | 350,000    |    | (20,000)       | 90,000       |     | 240,000       |
| PA ADVERTISEMENTS             | 40,000         |    | 40,000     |    | 0              | 22,000       |     | 18,000        |
| EVENTS                        | 6,300          |    | 6,500      |    | (200)          | 5,000        |     | 1,300         |
| PA PROMOTIONAL ITEMS          | 30,000         |    | 30,000     |    | -              | 10,000       |     | 20,000        |
| PA SCHOOL PROGRAM             | 10,000         |    | 15,000     |    | (5,000)        | -            |     | 10,000        |
| Public Education Total        | \$ 1,183,677   | \$ | 1,129,059  | \$ | 54,618         | \$ 746,294   | \$  | 437,383       |

## Materials Recovery Facility (MRF)

|                               |              |                 | Hig | gher/Lower F23 |              |    | Hig | her/Lower F23 |
|-------------------------------|--------------|-----------------|-----|----------------|--------------|----|-----|---------------|
| Account                       | F24 Budget   | F23 Budget      |     | Budget         | F23 Estimate |    |     | Estimate      |
| MRF Operations                |              |                 |     |                |              |    |     |               |
| SALARIES                      | \$ 3,451,042 | \$<br>3,124,838 | \$  | 326,204        | \$ 3,358,82  | 29 | \$  | 92,213        |
| EMPLOYER PAYROLL TAXES        | 50,040       | 45,310          |     | 4,730          | 47,3         | 59 |     | 2,681         |
| EMPL. BENFDEFERRED COMP (457) | 43,408       | 45,938          |     | (2,530)        | 42,1         | 51 |     | 1,258         |
| HEALTH INSURANCE              | 1,187,850    | 1,060,741       |     | 127,109        | 858,63       | 30 |     | 329,220       |
| EMPL. BENFPERS                | 705,277      | 580,651         |     | 124,627        | 607,93       | 28 |     | 97,349        |
| EMPL. BENFWORKERS COMP.       | 202,991      | 205,071         |     | (2,079)        | 209,03       | 37 |     | (6,046)       |
| MEMBERSHIPS/CONFERENCES       | 35,000       | 30,000          |     | 5,000          | 30,0         | 00 |     | 5,000         |
| TRAVEL EXPENSE                | 3,000        | 3,000           |     | -              | 1,0          | 00 |     | 2,000         |
| GOVERNMENTAL FEES             | 2,400        | 2,400           |     | -              | 2,0          | 00 |     | 400           |
| OFFICE SUPPLIES               | 3,600        | 3,600           |     | -              | 3,0          | 00 |     | 600           |
| INFO SYS SUPPLIES/SERVICES    | 20,000       | 12,500          |     | 7,500          | 2,0          | 00 |     | 18,000        |
| OUTSIDE SERVICES              | 250,000      | 204,000         |     | 46,000         | 275,0        | 00 |     | (25,000)      |
| UTILITIES                     | 600          | 600             |     | -              | -            |    |     | 600           |
| EE RECOGNITION/GOODWILL       | 10,000       | 5,100           |     | 4,900          | 8,0          | 00 |     | 2,000         |
| MEDICAL SERVICES              | 12,000       | 12,000          |     | -              | 7,0          | 00 |     | 5,000         |
| TRAINING/EDUCATION            | 10,000       | 15,000          |     | (5,000)        | 10,0         | 00 |     | -             |
| PROFESSIONAL SERVICES         | 5,000        | 169,987         |     | (164,987)      | 5,0          | 00 |     | -             |
| EQUIPMENT RENTAL              | 6,000        | 6,000           |     | -              | 3,0          | 00 |     | 3,000         |
| FACILITIES MAINTENANCE        | 530,000      | 525,000         |     | 5,000          | 298,0        | 00 |     | 232,000       |
| DIESEL & GAS                  | 450,000      | 262,500         |     | 187,500        | 257,0        | 00 |     | 193,000       |
| OPERATING SUPPLIES            | 300,000      | 341,250         |     | (41,250)       | 314,0        | 00 |     | (14,000)      |
| SAFETY SUPPLIES               | 100,000      | 100,000         |     | 0              | 88,0         | 00 |     | 12,000        |
| HW DISPOSAL                   | 25,000       | 50,000          |     | (25,000)       | -            |    |     | 25,000        |
| CONTRACT RECYCLING            | 600,000      | 525,000         |     | 75,000         | 574,0        | 00 |     | 26,000        |
| MRF Operations Total          | \$ 8,003,209 | \$<br>7,330,485 | \$  | 672,724        | \$ 7,000,93  | 34 | \$  | 1,002,275     |



### MRF Maintenance

|                               |            |       |            | Higher/Lower F23 |              |    |          |
|-------------------------------|------------|-------|------------|------------------|--------------|----|----------|
| Account                       | F24 Budget |       | F23 Budget | Budget           | F23 Estimate |    | Estimate |
| MRF Maintenance               |            |       |            |                  |              |    |          |
| SALARIES                      | \$ 690,2   | 36 \$ | 635,454    | \$<br>54,782     | \$ 533,899   | \$ | 156,337  |
| EMPLOYER PAYROLL TAXES        | 10,0       | )8    | 9,214      | 794              | 7,528        |    | 2,480    |
| EMPL. BENFDEFERRED COMP (457) | 2,9        | 16    | 4,373      | (1,457)          | 2,894        |    | 22       |
| HEALTH INSURANCE              | 210,5      | 90    | 202,350    | 8,240            | 170,534      |    | 40,056   |
| EMPL. BENFPERS                | 140,0      | 54    | 116,996    | 23,058           | 115,715      |    | 24,340   |
| EMPL. BENFWORKERS COMP.       | 57,5       | 36    | 38,286     | 19,301           | 37,609       |    | 19,978   |
| MEMBERSHIPS/CONFERENCES       | 2,0        | 00    | 5,000      | (3,000)          | -            |    | 2,000    |
| TRAVEL EXPENSE                | 1,0        | 00    | 2,500      | (1,500)          | -            |    | 1,000    |
| MEDICAL SERVICES              | 1,5        | 00    | 2,700      | (1,200)          | 1,000        |    | 500      |
| TRAINING/EDUCATION            | 10,0       | 00    | 20,000     | (10,000)         | 2,000        |    | 8,000    |
| EQUIPMENT R&M                 | 300,0      | 00    | 472,000    | (172,000)        | 165,000      |    | 135,000  |
| EQUIPMENT RENTAL-             | 5,0        | 00    | 25,000     | (20,000)         | 4,000        |    | 1,000    |
| FACILITIES MAINTENANCE        | 20,0       | 00    | -          | 20,000           | 15,000       |    | 5,000    |
| OPERATING SUPPLIES            | 60,0       | 00    | 75,000     | (15,000)         | 43,000       |    | 17,000   |
| TOOL EXPENSE                  | 10,0       | 00    | -          | 10,000           | 3,000        |    | 7,000    |
| SAFETY SUPPLIES               | 25,0       | 00    | 25,000     | 0                | 19,000       |    | 6,000    |
| MRF Maintenance Total         | \$ 1,545,8 | 92 \$ | 1,633,873  | \$<br>(87,981)   | \$ 1,120,178 | \$ | 425,714  |

## Landfill Operations, Site & Facilities, Scales

|                               |    |           |                 | Hi | igher/Lower F23   |                 | Hig | her/Lower F23 |
|-------------------------------|----|-----------|-----------------|----|-------------------|-----------------|-----|---------------|
| Account                       | F  | 24 Budget | F23 Budget      |    | Budget            | F23 Estimate    |     | Estimate      |
| Landfill Operations           |    |           |                 |    |                   |                 |     |               |
| SALARIES                      | \$ | 1,232,524 | \$<br>922,771   | \$ | 309,753           | \$<br>1,086,786 | \$  | 145,738       |
| EMPLOYER PAYROLL TAXES        |    | 17,872    | 13,380          |    | 4,491             | 15,324          |     | 2,548         |
| EMPL. BENFDEFERRED COMP (457) |    | 15,366    | 14,547          |    | 819               | 15,168          |     | 198           |
| HEALTH INSURANCE              |    | 324,539   | 215,370         |    | 109,168           | 208,919         |     | 115,620       |
| EMPL. BENFPERS                |    | 254,361   | 171,544         |    | 82,817            | 182,949         |     | 71,412        |
| EMPL. BENFWORKERS COMP.       |    | 58,071    | 47,285          |    | 10,786            | 53,311          |     | 4,759         |
| MEMBERSHIPS/CONFERENCES       |    | 3,000     | 3,000           |    | -                 | 480             |     | 2,520         |
| COUNTY/STATE DISPOSAL FEES    |    | 1,000,000 | 1,200,000       |    | (200,000)         | 1,050,000       |     | (50,000)      |
| OUTSIDE SERVICES              |    | 3,000     | 3,000           |    | -                 | -               |     | 3,000         |
| EE RECOGNITION/GOODWILL       |    | 2,000     | 2,000           |    | (0)               | 2,000           |     | -             |
| MEDICAL SERVICES              |    | 500       | 1,000           |    | (500)             | 1,000           |     | (500)         |
| TRAINING/EDUCATION            |    | 5,000     | 3,000           |    | 2,000             | -               |     | 5,000         |
| PROFESSIONAL SERVICES         |    | 50,000    | 50,000          |    | (0)               | 259,000         |     | (209,000)     |
| EQUIPMENT RENTAL              |    | 75,000    | 125,000         |    | (50 <i>,</i> 000) | 106,000         |     | (31,000)      |
| FACILITIES MAINTENANCE        |    | 5,000     | 5,000           |    | (0)               | 9,000           |     | (4,000)       |
| DIESEL & GAS                  |    | 450,000   | 200,000         |    | 250,000           | 374,000         |     | 76,000        |
| OPERATING SUPPLIES            |    | 100,000   | 200,000         |    | (100,000)         | 114,000         |     | (14,000)      |
| SAFETY SUPPLIES               |    | 1,000     | 52,000          |    | (51,000)          | 8,000           |     | (7,000)       |
| PA - ADOPT A HIGHWAY          |    | 1,500     | -               |    | 1,500             | 2,000           |     | (500)         |
| Landfill Operations Total     | \$ | 3,598,732 | \$<br>3,228,898 | \$ | 369,834           | \$<br>3,487,937 | \$  | 110,795       |

|                               |              | Higher/Lower F23 |                |    |                  |    |             | Higher/Lower F23 |          |
|-------------------------------|--------------|------------------|----------------|----|------------------|----|-------------|------------------|----------|
| Account                       | F24 Budget   | F                | 23 Budget      |    | Budget           | F  | 23 Estimate |                  | Estimate |
| Site & Facilities             |              |                  |                |    |                  |    |             |                  |          |
| SALARIES                      | \$ 968,440   | \$               | 946,729        | \$ | 21,711           | \$ | 908,193     | \$               | 60,247   |
| EMPLOYER PAYROLL TAXES        | 14,042       |                  | 13,728         |    | 315              |    | 12,806      |                  | 1,237    |
| EMPL. BENFDEFERRED COMP (457) | 14,007       |                  | 13,214         |    | 793              |    | 10,808      |                  | 3,200    |
| HEALTH INSURANCE              | 334,006      |                  | 227,582        |    | 106,424          |    | 203,390     |                  | 130,616  |
| EMPL. BENFPERS                | 197,947      |                  | 175,778        |    | 22,168           |    | 169,669     |                  | 28,278   |
| EMPL. BENFWORKERS COMP.       | 61,721       |                  | 61,906         |    | (185)            |    | 53,612      |                  | 8,109    |
| MEETING SUPPLIES              | 1,000        |                  | 1,000          |    | 0                |    | -           |                  | 1,000    |
| MEMBERSHIPS/CONFERENCES       | 3,000        |                  | 3,000          |    | -                |    | 1,000       |                  | 2,000    |
| TRAVEL EXPENSE                | 2,000        |                  | 2,000          |    | -                |    | 1,000       |                  | 1,000    |
| GOVERNMENTAL FEES             | -            |                  | 100            |    | (100)            |    | -           |                  | -        |
| OFFICE SUPPLIES               | 5,000        |                  | 500            |    | 4,500            |    | 1,000       |                  | 4,000    |
| INFO SYS SUPPLIES/SERVICES    | 1,000        |                  | 1,500          |    | (500)            |    | -           |                  | 1,000    |
| OUTSIDE SERVICES              | 350,000      |                  | 350,000        |    | (0)              |    | 324,000     |                  | 26,000   |
| UTILITIES                     | 70,000       |                  | 60,000         |    | 10,000           |    | 101,000     |                  | (31,000) |
| EE RECOGNITION/GOODWILL       | 2,000        |                  | 3,000          |    | (1,000)          |    | 2,000       |                  | -        |
| MEDICAL SERVICES              | 1,500        |                  | 3,000          |    | (1,500)          |    | 2,000       |                  | (500)    |
| TRAINING/EDUCATION            | 5,000        |                  | 3,000          |    | 2,000            |    | 6,000       |                  | (1,000)  |
| PROFESSIONAL SERVICES         |              |                  | 5 <i>,</i> 000 |    | (5 <i>,</i> 000) |    | 200         |                  | (200)    |
| LEACHATE R&M                  |              |                  | 15,000         |    | (15,000)         |    | -           |                  | -        |
| EQUIPMENT RENTAL              | 45,000       |                  | 50,000         |    | (5,000)          |    | 84,000      |                  | (39,000) |
| FACILITIES MAINTENANCE        | 60,000       |                  | 100,000        |    | (40,000)         |    | 65,000      |                  | (5,000)  |
| DIESEL & GAS                  | 900,000      |                  | 225,000        |    | 675,000          |    | 371,000     |                  | 529,000  |
| CNG FUEL                      | 600,000      |                  | 480,000        |    | 120,000          |    | 591,000     |                  | 9,000    |
| OPERATING SUPPLIES            | 75,000       |                  | 150,000        |    | (75,000)         |    | 79,000      |                  | (4,000)  |
| SAFETY SUPPLIES               | 15,000       |                  | 50,000         |    | (35,000)         |    | 14,000      |                  | 1,000    |
| Site & Facilities Total       | \$ 3,725,663 | \$               | 2,941,037      | \$ | 784,626          | \$ | 3,000,677   | \$               | 724,986  |

|                            |                |            |    |            | Hig | gher/Lower F23 |              | Hig | gher/Lower F23 |
|----------------------------|----------------|------------|----|------------|-----|----------------|--------------|-----|----------------|
| Account                    |                | F24 Budget |    | F23 Budget |     | Budget         | F23 Estimate |     | Estimate       |
| <u>Scales</u>              |                |            |    |            |     |                |              |     |                |
| SALARIES                   | \$             | 528,500    | \$ | 459,100    | \$  | 69,400         | \$ 452,953   | \$  | 75,546         |
| EMPLOYER PAYROLL TAXES     |                | 7,663      |    | 6,657      |     | 1,006          | 6,387        |     | 1,277          |
| EMPL. BENFDEFERRED COMP (  | 457)           | 8,761      |    | 7,720      |     | 1,041          | 8,108        |     | 654            |
| HEALTH INSURANCE           |                | 134,450    |    | 88,799     |     | 45,651         | 119,205      |     | 15,245         |
| EMPL. BENFPERS             |                | 91,824     |    | 85,325     |     | 6,500          | 84,820       |     | 7,005          |
| EMPL. BENFWORKERS COMP.    |                | 19,074     |    | 15,259     |     | 3,815          | 15,786       |     | 3,287          |
| MEMBERSHIPS/CONFERENCES    |                | 1,000      |    | 2,000      |     | (1,000)        | -            |     | 1,000          |
| GOVERNMENTAL FEES          |                | 4,000      |    | 2,500      |     | 1,500          | 4,000        |     | -              |
| OFFICE SUPPLIES            |                | 3,000      |    | 2,500      |     | 500            | 3,000        |     | -              |
| INFO SYS SUPPLIES/SERVICES |                | 25,000     |    | 15,000     |     | 10,000         | 29,000       |     | (4,000)        |
| OUTSIDE SERVICES           |                | 5,000      |    | 12,000     |     | (7,000)        | -            |     | 5,000          |
| EE RECOGNITION/GOODWILL    |                | 2,500      |    | 2,000      |     | 500            | 4,000        |     | (1,500)        |
| MEDICAL SERVICES           |                | 1,000      |    | -          |     | 1,000          | 1,000        |     | -              |
| TRAINING/EDUCATION         |                | 2,500      |    | 2,000      |     | 500            | 1,000        |     | 1,500          |
| CREDIT CARD FEES           |                | 135,000    |    | 125,000    |     | 10,000         | 123,000      |     | 12,000         |
| EQUIPMENT R&M              |                | 30,000     |    | 25,000     |     | 5,000          | 34,000       |     | (4,000)        |
| FACILITIES MAINTENANCE     |                | 20,000     |    | 15,000     |     | 5,000          | 29,000       |     | (9,000)        |
| OPERATING SUPPLIES         |                | 2,000      |    | -          |     | 2,000          | 2,000        |     | -              |
| SAFETY SUPPLIES            |                | 3,000      |    | 3,500      |     | (500)          | 3,000        |     | -              |
| S                          | cales Total \$ | 1,024,273  | \$ | 869,360    | \$  | 154,913        | \$ 920,259   | \$  | 104,014        |

## Organics Management

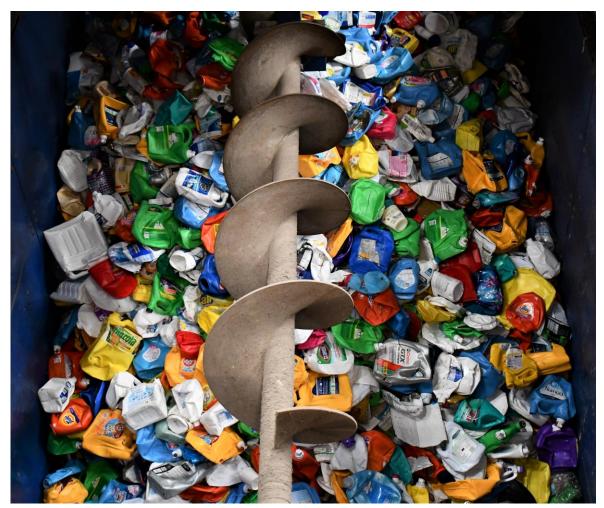
|                    |            |           |                 | Hig    | gher/Lower F23 |              |           |          |         |
|--------------------|------------|-----------|-----------------|--------|----------------|--------------|-----------|----------|---------|
| Account            | F24 Budget |           | F23 Budget      | Budget |                | F23 Estimate |           | Estimate |         |
| Organics           |            |           |                 |        |                |              |           |          |         |
| CONTRACT RECYCLING | \$         | 2,600,000 | \$<br>1,700,000 | \$     | 900,000        | \$           | 2,462,000 | \$       | 138,000 |

## Landfill Gas to Energy

|                                |            |           |                 | Hig    | gher/Lower F23 |    |              | Hig | her/Lower F23 |
|--------------------------------|------------|-----------|-----------------|--------|----------------|----|--------------|-----|---------------|
| Account                        | F24 Budget |           | F23 Budget      | Budget |                |    | F23 Estimate |     | Estimate      |
| Landfill Gas                   |            |           |                 |        |                |    |              |     |               |
| SALARIES                       | \$         | 488,088   | \$<br>398,363   | \$     | 89,724         | \$ | 485,089      | \$  | 2,998         |
| EMPLOYER PAYROLL TAXES         |            | 7,077     | 5,776           |        | 1,301          |    | 6,840        |     | 238           |
| EMPL. BENFDEFERRED COMP (457)  |            | 9,683     | 9,230           |        | 452            |    | 9,225        |     | 458           |
| HEALTH INSURANCE               |            | 68,600    | 77,716          |        | (9,116)        |    | 50,546       |     | 18,053        |
| EMPL. BENFPERS                 |            | 73,730    | 54,359          |        | 19,371         |    | 60,504       |     | 13,226        |
| EMPL. BENFWORKERS COMP.        |            | 12,607    | 21,241          |        | (8,634)        |    | 20,000       |     | (7,393)       |
| MEMBERSHIPS/CONFERENCES        |            |           | 5,000           |        | (5,000)        |    | 350          |     | (350)         |
| TRAVEL EXPENSE                 |            | 2,000     | 2,000           |        | (0)            |    | 2,000        |     | -             |
| GOVERNMENTAL FEES              |            |           | 4,000           |        | (4,000)        |    | -            |     | -             |
| OFFICE SUPPLIES                |            | 1,000     | 500             |        | 500            |    | 1,000        |     | -             |
| INFO SYS SUPPLIES/SERVICES     |            | 2,000     | 2,000           |        | (0)            |    | -            |     | 2,000         |
| OUTSIDE SERVICES               |            | 2,000     | 2,000           |        | (0)            |    | 1,000        |     | 1,000         |
| UTILITIES                      |            | 12,000    | 12,000          |        | -              |    | 11,000       |     | 1,000         |
| EE RECOGNITION/GOODWILL        |            | 300       | 300             |        | -              |    | -            |     | 300           |
| MEDICAL SERVICES               |            | 250       | 500             |        | (250)          |    | 200          |     | 50            |
| TRAINING/EDUCATION             |            | 10,000    | 5,000           |        | 5,000          |    | 5,000        |     | 5,000         |
| ENVIRONMENTAL SERVICES         |            | 750,000   | 500,000         |        | 250,000        |    | 844,000      |     | (94,000)      |
| PROFESSIONAL SERVICES          |            | 10,000    | 20,000          |        | (10,000)       |    | 1,000        |     | 9,000         |
| POWER SALES SCHEDULING SERVICE |            | 50,000    | 50,000          |        | (0)            |    | 50,000       |     | -             |
| EQUIPMENT RENTAL               |            | 25,000    | 50,000          |        | (25,000)       |    | 21,000       |     | 4,000         |
| FACILITIES MAINTENANCE         |            | 10,000    | 20,000          |        | (10,000)       |    | 6,000        |     | 4,000         |
| DIESEL & GAS                   |            | -         | 3,000           |        | (3,000)        |    | 15,000       |     | (15,000)      |
| OPERATING SUPPLIES             |            | 60,000    | 100,000         |        | (40,000)       |    | 66,000       |     | (6,000)       |
| TOOL EXPENSE                   |            | 2,000     | -               |        | 2,000          |    | 1,000        |     | 1,000         |
| SAFETY SUPPLIES                |            | 7,000     | 11,000          |        | (4,000)        |    | 8,000        |     | (1,000)       |
| HW DISPOSAL                    |            | 7,000     | 5,000           |        | 2,000          |    | 7,000        |     | -             |
| LFG GAS FIELD                  |            | 10,000    | 25,000          |        | (15,000)       |    | 5,000        |     | 5,000         |
| LFG GAS SKID                   |            | 100,000   | 70,000          |        | 30,000         |    | 38,000       |     | 62,000        |
| R&M LFG CATERPILLAR #1         |            | 300,000   | 275,000         |        | 25,000         |    | 312,000      |     | (12,000)      |
| R&M LFG JENBACHER #2           |            | 300,000   | 175,000         |        | 125,000        |    | 134,000      |     | 166,000       |
| R&M LFG JENBACHER #3           |            | 300,000   | 175,000         |        | 125,000        |    | 357,000      |     | (57,000)      |
| R&M LFG JENBACHER #4           |            | 200,000   | 275,000         |        | (75,000)       |    | 147,000      |     | 53,000        |
| LFG SWITCHGEAR                 |            | 90,000    | 50,000          |        | 40,000         |    | -            |     | 90,000        |
| Landfill Gas Tota              | ıl \$      | 2,910,335 | \$<br>2,403,987 | \$     | 506,348        | \$ | 2,664,755    | \$  | 245,580       |

## Household Hazardous Waste

|                                 |                 |    | Higher/Lower F23 |                   |              |    |          |
|---------------------------------|-----------------|----|------------------|-------------------|--------------|----|----------|
| Account                         | F24 Budget      |    | F23 Budget       | Budget            | F23 Estimate |    | Estimate |
| Household Hazardous Waste       |                 |    |                  |                   |              |    |          |
| SALARIES                        | \$ 435,942      | \$ | 411,013          | \$<br>24,930      | \$ 449,468   | \$ | (13,526) |
| EMPLOYER PAYROLL TAXES          | 6,321           |    | 5,960            | 362               | 6,337        |    | (16)     |
| EMPL. BENFDEFERRED COMP (457)   | 12,214          |    | 12,217           | (4)               | 11,835       |    | 378      |
| HEALTH INSURANCE                | 108,150         |    | 82,328           | 25,823            | 80,436       |    | 27,714   |
| EMPL. BENFPERS                  | 95 <i>,</i> 802 |    | 82,203           | 13,599            | 87,008       |    | 8,793    |
| EMPL. BENFWORKERS COMP.         | 32,918          |    | 33,086           | (168)             | 33,532       |    | (614)    |
| TRAVEL EXPENSE                  | 3,000           |    | -                | 3,000             | 3,000        |    | -        |
| OFFICE SUPPLIES                 | 500             |    | 500              | (0)               | 1,000        |    | (500)    |
| INFO SYS SUPPLIES/SERVICES      |                 |    | 500              | (500)             | -            |    | -        |
| OUTSIDE SERVICES                | 1,000           |    | 1,000            | 0                 | 1,000        |    | -        |
| EE RECOGNITION/GOODWILL         | 600             |    | 1,000            | (400)             | -            |    | 600      |
| MEDICAL SERVICES                | 250             |    | 1,000            | (750)             | -            |    | 250      |
| TRAINING/EDUCATION              | 3,000           |    | 3,000            | -                 | 3,000        |    | -        |
| PROFESSIONAL SERVICES           | 2,500           |    | 2,500            | 0                 | 35,000       |    | (32,500) |
| EQUIPMENT R&M                   |                 |    | 1,000            | (1,000)           | -            |    | -        |
| EQUIPMENT RENTAL                | 1,000           |    | -                | 1,000             | 4,000        |    | (3,000)  |
| FACILITIES MAINTENANCE          | 5,000           |    | 30,000           | (25 <i>,</i> 000) | 1,000        |    | 4,000    |
| DIESEL & GAS                    | -               |    | 1,000            | (1,000)           | 4,000        |    | (4,000)  |
| OPERATING SUPPLIES              | 10,000          |    | 6,000            | 4,000             | 9,000        |    | 1,000    |
| SAFETY SUPPLIES                 | 20,000          |    | 32,000           | (12,000)          | 22,000       |    | (2,000)  |
| HW DISPOSAL                     | 300,000         |    | 350,000          | (50,000)          | 251,000      |    | 49,000   |
| Household Hazardous Waste Total | \$ 1,038,197    | \$ | 1,056,306        | \$<br>(18,109)    | \$ 1,002,618 | \$ | 35,580   |



## Last Chance Mercantile

|                              |    |            |    |            | Hig | gher/Lower F23 |              |        |    |                  |
|------------------------------|----|------------|----|------------|-----|----------------|--------------|--------|----|------------------|
| Account                      |    | F24 Budget |    | F23 Budget |     | Budget         | F23 Estimate |        |    | Estimate         |
| Last Chance Mercantile       |    |            |    |            |     |                |              |        |    |                  |
| HEALTH INSURANCE             | \$ | -          | \$ | -          | \$  | - \$           | 5            | 5,665  | \$ | (5 <i>,</i> 665) |
| OUTSIDE SERVICES             |    | 50,000     |    | 100,000    |     | (50,000)       |              | 64,000 |    | (14,000)         |
| FACILITIES MAINTENANCE       |    | 10,000     |    | 50,000     |     | (40,000)       |              | 1,000  |    | 9,000            |
| SAFETY SUPPLIES              |    | -          |    | -          |     | -              |              | -      |    | -                |
| Last Chance Mercantile Total | \$ | 60,000     | \$ | 150,000    | \$  | (90,000) \$    | 5            | 70,665 | \$ | (10,665)         |

## Equipment Maintenance

|                               |            |        |    |            | Higher/Lower F23 |    |             |          |          |
|-------------------------------|------------|--------|----|------------|------------------|----|-------------|----------|----------|
| Account                       | F24 Budget |        |    | F23 Budget | Budget           |    | 23 Estimate | Estimate |          |
| Maintenance Shop              |            |        |    |            |                  |    |             |          |          |
| SALARIES                      | \$ 1,3     | 02,400 | \$ | 1,203,150  | \$<br>99,250     | \$ | 1,241,528   | \$       | 60,872   |
| EMPLOYER PAYROLL TAXES        |            | 18,885 |    | 17,446     | 1,439            |    | 17,506      |          | 1,379    |
| EMPL. BENFDEFERRED COMP (457) |            | 20,748 |    | 18,183     | 2,565            |    | 19,897      |          | 850      |
| HEALTH INSURANCE              | 2          | 99,364 |    | 252,974    | 46,389           |    | 259,692     |          | 39,672   |
| EMPL. BENFPERS                | 2          | 64,855 |    | 222,402    | 42,454           |    | 237,090     |          | 27,765   |
| EMPL. BENFWORKERS COMP.       |            | 53,372 |    | 65,486     | (2,114)          |    | 65,519      |          | (2,147)  |
| MEMBERSHIPS/CONFERENCES       |            | 2,400  |    | 2,400      | -                |    | 1,500       |          | 900      |
| TRAVEL EXPENSE                |            | 6,000  |    | 6,000      | -                |    | -           |          | 6,000    |
| OFFICE SUPPLIES               |            | 3,000  |    | 3,000      | -                |    | -           |          | 3,000    |
| INFO SYS SUPPLIES/SERVICES    |            | 12,000 |    | 12,000     | -                |    | 5,000       |          | 7,000    |
| OUTSIDE SERVICES              |            | 2,500  |    | -          | 2,500            |    | 2,000       |          | 500      |
| UTILITIES                     |            | 1,500  |    | 300        | 1,200            |    | 1,000       |          | 500      |
| EE RECOGNITION/GOODWILL       |            | 2,400  |    | 2,400      | -                |    | 3,000       |          | (600)    |
| MEDICAL SERVICES              |            | 1,800  |    | 1,800      | -                |    | 2,000       |          | (200)    |
| TRAINING/EDUCATION            |            | 15,000 |    | 15,000     | -                |    | 5,000       |          | 10,000   |
| EQUIPMENT R&M                 | 1,0        | 00,000 |    | 1,000,000  | 0                |    | 862,000     |          | 138,000  |
| EQUIPMENT RENTAL              |            | 10,000 |    | 10,000     | 0                |    | 3,000       |          | 7,000    |
| FACILITIES MAINTENANCE        |            | 75,000 |    | 78,000     | (3,000)          |    | 48,000      |          | 27,000   |
| DIESEL & GAS                  |            | -      |    | 19,200     | (19,200)         |    | 24,000      |          | (24,000) |
| OPERATING SUPPLIES            | 1          | 85,000 |    | 135,000    | 50,000           |    | 159,000     |          | 26,000   |
| TOOL EXPENSE                  |            | 2,500  |    | -          | 2,500            |    | 4,000       |          | (1,500)  |
| SAFETY SUPPLIES               |            | 27,500 |    | 24,000     | 3,500            |    | 25,000      |          | 2,500    |
| Maintenance Shop Total        | \$ 3,3     | 16,223 | \$ | 3,088,740  | \$<br>227,483    | \$ | 2,985,731   | \$       | 330,492  |

#### **Glossary**

**ADC** – Alternative daily cover means cover material other than earthen material placed on the surface of the active face of a landfill at the end of each operating day to control vectors, fires, odors, blowing litter, and scavenging.

**C&D** – Construction and demolition debris typically processed in the MRF.

**CIP** - Capital improvement projects that are Infrastructure investment projects designed to improve existing District facilities or add material processing and handling capacity.

**Cash Operating Reserve** – Board policy that establishes a 'rainy day' cash reserve target 20% of cashrelated operating reserves, calculated as Net Income (Change in Net Position), minus non-cash expenses such as depreciation, amortization and landfill closure and post-closure costs.

**Contract Waste** – Waste delivered to the District by contract. Generally, this term refers to material that is MRF residue from waste processed in San Jose and alternative daily cover and is delivered under contract with GreenWaste Recovery and Zanker Road Resource Management.

**CRV** – California Redemption/Refund Value. This refers to California's Beverage Container Recycling Program run by CalRecycle, which provides a cash incentive to recover and recycle beverage containers.

**FTE** – Full time equivalent. FTE is a way to reflect the budget impact equal to a fully employed and funded position.

**HHW** – Household hazardous waste refers to leftover household products that can catch fire, react, or explode under certain circumstances, or that are corrosive or toxic. Products, such as paints, cleaners, oils, batteries, and pesticides can contain hazardous ingredients and require special care when disposed of. These materials are handled by the District's HHW department.

**LCM** – Last Change Mercantile is the District's reuse store that is stocked by donations from the public or items recovered by District staff determined to have additional useful life.

**LFGTE** – Landfill gas to energy facility. This is the District's collection of engines used to burn recovered landfill gas for the purposes of generating electricity.

**Mobile Equipment** – The District's Mobile Equipment includes both the heavy equipment used throughout operations for waste handling (often referred to by staff a the 'Yellow Iron') and the truck, cars and other vehicles used throughout the site.

**MRF** – Materials Recovery Facility used to sort and recover recyclable materials from the waste stream.

**MSW** – Municipal solid waste. Also known as refuse, garbage or household trash.

**Organics** – Biodegradable material that comes from either a plant or an animal. Organic materials currently specially managed by the District include food waste, yard waste and other wood waste.

**Regional Waste** - Waste delivered to the District by contract from communities in the Monterey Bay area. Generally, this term refers to waste delivered from Santa Cruz, Capitola, Watsonville